



Contact Report

Debbie Picard, Glacier Country Regional Tourism
140 North Higgins, Suite 204
Missoula, MT 59802

Contact

| | | | |
|--------------|-------------------|----------|-------------------------|
| Company | DayTripper | Address | 624 El Cajon Blvd |
| Contact | Karen Achtenhagen | | |
| Title | Product Manager | | El Cajon, CA 92020 |
| Phone | (619) 299-5777 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Karen | E-mail | karen@daytripper.com |
| | | Web Site | www.daytrippertours.com |

Notes

Date Range: 1/1/2014 - 1/31/2014

| <u>Date</u> | <u>Time</u> | <u>Regarding</u> | <u>Record Manager</u> |
|-------------|-------------|---|-----------------------|
| 1/27/2014 | 8:12 AM | Met with Karen at ABA Nashville 2014. (DMO request) I requested the appointment since their profile sheet said they travel to Montana but I didn't see any tours on their website. She said they do not have any current tours to Montana or the region but would like to put an itinerary together and see how it sells for 2015. She was looking for sample itineraries. I gave her our jump drive and went over our profile sheet to show her all her options. She requested no further follow up at this time and that when she is ready to put the itinerary together she would contact me for help. | Debbie Picard |



Contact Report

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Contact

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|--------------|--------------------------|----------|-----------------------------|
| Company | Group Tours & Travel LLC | Address | 2 Kiel Ave, #247 |
| Contact | Phil Azzolino | | |
| Title | President | | Kinnelon, NJ 07405 |
| Phone | (973) 513-9001 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Phil | E-mail | travelgrouptours@aol.com |
| | | Web Site | www.grouptoursandtravel.com |

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| <u>Date</u> | <u>Time</u> | <u>Regarding</u> | <u>Record Manager</u> |
|-------------|-------------|--|-----------------------|
| 1/22/2014 | 2:32 PM | Met with Phil at ABA Nashville 2014. (Mutual request) Last year he had a great group of 52 that went to Yellowstone. He is wanting to put GNP as part of the itinerary coming up through Great Falls. He is looking for upscale lodging and would like information on The Lodge at Whitefish Lake for their stay in Whitefish. He hasn't decided yet what else he will add to the itinerary. Gave information about other suggested GC activities. He would like further information on Bigfork, restaurants and activities, maybe the dinner theater. He would also like Missoula options and information on Smokejumper Center. I will send his this. GC members that would like to send information can send to his email at travelgrouptours@aol.com | Debbie Picard |



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Contact

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|--------------|------------------------|----------|----------------------------|
| Company | Little Rock Tours Inc. | Address | 3100 Interstate 30 |
| Contact | Karen Blain | | |
| Title | | | Little Rock, AR 72206 |
| Phone | (501) 868-7287 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Karen | E-mail | karenb@littlerocktours.com |
| | | Web Site | www.littlerocktours.com |

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| <u>Date</u> | <u>Time</u> | <u>Regarding</u> | <u>Record Manager</u> |
|-------------|-------------|---|-----------------------|
| 1/27/2014 | 10:19 AM | Met with Karen at ABA Nashville 2014. (Buyer request) In June of 2014 they have a cruise leaving out of Seattle and will be passing through Missoula on their way. They don't have much time to stop and see the attractions, but we spoke about restaurants and attractions, if they happen to change their itinerary. They haven't done a GNP tour and so I spoke about a "two nation vacation" and she LOVED that idea. They requested GPI information to incorporate the Canada side of lodging. I gave them a jump drive with itinerary suggestions and will forward contact information for Red Bus Tours and lodging inside the park. They feel like it will be too expensive, but want the information to make that determination. This will be a new tour, so any GC partners in the Flathead are welcome to contact Karen at karenB@littlerocktours.com | Debbie Picard |



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Contact

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|--------------|---------------------------|----------|----------------------------|
| Company | Across Country Tours, LLC | Address | 715 Central Ave N |
| Contact | Tom Blumberg | | |
| Title | Director | | Faribault, MN 55021 |
| Phone | (507) 331-2451 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Tom | E-mail | tblumberg23@gmail.com |
| | | Web Site | www.acrosscountrytours.com |

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| <u>Date</u> | <u>Time</u> | <u>Regarding</u> | <u>Record Manager</u> |
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| 1/24/2014 | 12:12 PM | Met with Tom at ABA Nashville 2014. (Mutual request) Tom was previously with Tourco's Firstline Tours and has moved to Across Country Tours and in his first year. They wanted him since he has so much experience writing tours. He is planning an 2015 summer itinerary for Montana and specifically GNP. He believes he has most of the information he needs and is very familiar with the area because his daughter lives in Kalispell. His itinerary will be 2-3 nights in the Kalispell, Glacier, Whitefish area. Any GC partner that would like to entice Tom with their product in that area for his group can follow up with him at tblumberg23@gmail.com | Debbie Picard |



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Contact

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|--------------|----------------|----------|----------------------|
| Company | C.L. Tours | Address | PO Box 68 |
| Contact | Carol Brown | | |
| Title | Owner | | Whipple, OH 45788 |
| Phone | (740) 585-2500 | Ext. | |
| Mobile Phone | (740) 525-7095 | Country | |
| Salutation | Carol | E-mail | cl.tours@hotmail.com |
| | | Web Site | www.cktours.llc.com |

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| 1/22/2014 | 1:58 PM | Met with Carol at ABA Nashville 2014. (Mutual request) It was her first ABA and I was her first appointment of the day. She is planning a 22 day tour from LA to Chicago. She is utilizing Sean from Western Leisure for expertise. She needs overnights in Kalispell or Whitefish. I recommended several and will follow up with contact information. She is also looking for group dining options near lodging. She knows what activities she had planned and will call me if she needs further help with those things. If 2014 sells she will make it an annual tour. GC members with lodging options and dining can contact Carol at cl.tours@hotmail.com | Debbie Picard |



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Contact

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|--------------|-----------------------------|----------|-------------------------------|
| Company | Carefree Tours of Tennessee | Address | 4340 Pippin Road |
| Contact | Brad Byers | | |
| Title | President | | Cookeville, TN 38501 |
| Phone | (931) 372-8989 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Brad | E-mail | bradbyers@carefreetourstn.com |
| | | Web Site | www.carefreetourstn.com |

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|-------------|-------------|--|-----------------------|
| 1/24/2014 | 12:32 PM | Met with Brad Byers at ABA Nashville 2014. (Mutual request) They continue to alternate a GNP tour with a SW tour. They are planning to be back to GNP in 2015. He really liked the WMR options for the 2nd day that they are in town. Says it had something for all levels and really fits nicely into their plans. He would like a weather gaurantee though. 2013 was a bit soggy when they came through. He does not need any follow up at this time, but will let me know when putting the final touches on the itinerary for 2015. | Debbie Picard |



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Contact

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|--------------|-------------------------------|----------|------------------------|
| Company | Tourco's Firstline Tours Inc. | Address | 18530 N.E. Ulysses St. |
| Contact | David Ebertowski | | |
| Title | President | | East Bethel, MN 55011 |
| Phone | (763) 780-2985 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | David | E-mail | tourcotrav@aol.com |
| | | Web Site | www.tourcotravel.com |

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|-------------|-------------|--|-----------------------|
| 1/27/2014 | 10:46 AM | Met with David at ABA Nashville 2014. (Mutual request) They continue to run their 2 tours to GNP, with lodging at the BWRML in Whitefish. He started the meeting by saying "We are all set" but by the end of the meeting he wanted more information on summer activities at WMR and group friendly restaurants in Whitefish. I will forward to appropriate people to follow up with him on these specifically. No additional follow up is necessary at this time. | Debbie Picard |



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Contact

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|--------------|---------------------------|----------|-----------------------------|
| Company | Quest Coach/Groomes Tours | Address | 5506 Scottsdale-Dawson Road |
| Contact | Mary French | | |
| Title | Tour Guide | | Scottsdale, PA 15683-9505 |
| Phone | (724) 887-5030 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Mary | E-mail | ats@zoominternet.net |
| | | Web Site | |

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|-------------|-------------|---|-----------------------|
| 1/27/2014 | 8:26 AM | Met with Mary at ABA Nashville 2014. She has done a Yellowstone/GNP itinerary in the past (4 years ago) and is looking to do it again. (Buyer request) She wanted the full itinerary so I will forward her the MTOT designed route that incorporates Yellowstone/GNP. She didn't want our jump drive, said she didn't know how to use it and I don't see a website listed for her. She asked that I email them to her, she said she is old-school. She was interested in Red Bus tour contacts, Best Western RML and Grouse, and Lodge at Whitefish Lake for accommodations. These GC partners can contact her at mary.f@zoominternet.net | Debbie Picard |



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Contact

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|--------------|-------------------|----------|--------------------------|
| Company | Tours For You LLC | Address | 210 Rosewood Dr. |
| Contact | Alice Hahn | | |
| Title | | | Bardstown, KY 40004 |
| Phone | (502) 348-0558 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Alice | E-mail | alice@toursforyoullc.com |
| | | Web Site | www.toursforyoullc.com |

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| 1/27/2014 | 10:57 AM | Met with Alice at ABA Nashville 2014. (mutual request) Alice does not have a tour booked yet, but has a group interested for 2015. I sent her several options last year and this year she is ready to look at specifics for September 2015. She is needing overnight lodging in Missoula and Whitefish. I gave her several suggestions, but GC partners with lodging for 30-45 that include breakfast are welcome to follow up with Alice. Attractions/group restaurants along the 93 route are welcome to follow up with her as well at alice@toursforyoullc.com | Debbie Picard |



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Contact

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|--------------|---------------------------|----------|-------------------------|
| Company | FunME Events & Excursions | Address | P.O. Box 463 |
| Contact | Connie Haywood | | |
| Title | | | De Kalb, IL 60115-0463 |
| Phone | (815) 756-1263 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Connie | E-mail | connie@riverbendtv1.com |
| | | Web Site | www.funmeevents.com |

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| <u>Date</u> | <u>Time</u> | <u>Regarding</u> | <u>Record Manager</u> |
|-------------|-------------|---|-----------------------|
| 1/22/2014 | 3:53 PM | Met with Connie at ABA Nashville 2014. (Mutual request) FunME is an excursion and tour company for student groups, adult/family groups and the niche travel markets. They specialize in Broadway shows, festivals and parades throughout the country. Montana is a new market for them and they are in the information gathering phase. We spent our 5 minute appointment on Glacier National Park since that was their top interest. I will send further information on GNP, Lodges, Red Bus tours, WMR as well as Alpine theater project since they are familiar with Broadway shows. Any GC partners can send information to Connie at connie@riverbendtv1.com | Debbie Picard |



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Contact

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|--------------|------------------|----------|------------------------|
| Company | Abbott Trailways | Address | 1704 Granby Street |
| Contact | Briggs Hensley | | |
| Title | Manager | | Roanoke, VA 24012-5604 |
| Phone | (540) 343-1133 | Ext. 121 | Country |
| Mobile Phone | | | E-mail |
| Salutation | Briggs | | heather@abbottbus.com |
| | | | Web Site |

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|-------------|-------------|---|-----------------------|
| 1/22/2014 | 4:07 PM | Met with Diane Eagle at ABA Nashville 2014. (Mutual request) They continue to run their 16 day Golden West tour that comes through GNP area and then head to Yellowstone. They have stayed in Kalispell in the past, but are wanting to try Whitefish instead. I gave him several hotel options in Whitefish depending on his budget and needs. I will follow up with those and also he asked about 2014 hotels on the east side of the park and Glacier Park Lodge is too expensive for them. She did not know that there was a new Holiday Inn in Browning, but thought it was great and nice that it was attached to the casino. Will send her more info on them as well. Whitefish is new to them, so GC partners in Whitefish should feel free to follow up with Diane at dianeagle@abbottbus.com | Debbie Picard |



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Contact

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|--------------|-----------------------|----------|---------------------------|
| Company | Sunshine Travel | Address | PO Box 1164 |
| Contact | Shirley Howie-Garrett | | |
| Title | | | Lancaster, SC 29721 |
| Phone | (803) 283-4407 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Shirley | E-mail | sunshineinc@comporium.net |
| | | Web Site | |

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| 1/24/2014 | 1:05 PM | Met with Shirley at ABA Nashville 2014. (Mutual request) They don't do much in Montana but is always interested in hearing what is new and if there is enough interest from her clients she wants to keep in touch with those that can help put an itinerary together. She asked if we do FAM trips and would love to be included on the list for future. I offered her our jump drive with all the itineraries and photos on it, but she said she didn't know how to work one of those. Doubt we will see her in Montana, but very nice lady to chat with. | Debbie Picard |



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Contact

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|--------------|--------------------|----------|-------------------------|
| Company | Let's Go Travelin' | Address | PO Box 25 |
| Contact | Judy Johnson | | |
| Title | | | Hermitage, TN 37076 |
| Phone | (512) 906-9312 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Judy | E-mail | judy@letsgotravelin.com |
| | | Web Site | www.letsgotravelin.com |

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|-------------|-------------|--|-----------------------|
| 1/27/2014 | 11:21 AM | Met with Judy at ABA Nashville 2014. (mutual request) They specialize in receptive tours in Tennessee but do have some outbound as well. They have not been to Montana so it was mainly a fact finding appointment. Glacier National Park, Whitefish, Kalispell, Hwy 93, Missoula and Bitterroot were discussed. They took one of my jump drives for itinerary suggestions and will call me if and when they decide to put a tour together. No follow up is needed at this time. | Debbie Picard |



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Contact

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|--------------|--|----------|---------------------------------|
| Company | Christian Tours/Burke International Tours Inc. | Address | 4643 South NC 16 Highway |
| Contact | Melissa Jones | | PO Box 890 |
| Title | | | Newton, NC 28658 |
| Phone | (828) 465-3900 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Melissa | E-mail | melissa@burkechristiantours.com |
| | | Web Site | |

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| 1/24/2014 | 12:23 PM | Met with Melissa Jones at ABA Nashville 2014. (Mutual request) Christian is a huge tour operation out of North Carolina. They have several tours that come through the area and incorporate GNP. Their PNW tour includes 2 nights at Many Glacier. Their Western Frontier has one night in Kalispell. They are wanting more adventure options for their Western Frontier tour. Gave them some ideas with a white water raft trip or splitting the day 1/2 day raft, 1/2 day hike, bike or horseback. Paddle board or kayak. Also the WMR options for the Adventure Park and zip lines. I will forward links to these and she is also looking for group friendly restaurants in Kalispell. GC partners with group adventure options and group dining options in or around Kalispell can contact Melissa at melissa@burkechristiantours.com | Debbie Picard |



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Contact

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|--------------|----------------|----------|---------------------|
| Company | Timi's Tours | Address | PO Box 25 |
| Contact | Timi Kaufman | | |
| Title | Owner | | Moweaqua, IL 62550 |
| Phone | (217) 855-7084 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Timi | E-mail | ABA@Timis-tours.com |
| | | Web Site | www.timistours.com |

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| 1/27/2014 | 8:19 AM | Met with Timi at ABA Nashville 2014. (Mutual request) Timi's Tours has one Pacific NW tour and they stay in Montana for one night as a pass through. She believes it is in Missoula. I told her about the great attractions in Missoula (Smokejumper Center, RMEF, Wave, Downtown) to get her to extend her stay in Missoula. She thinks that another tour dedicated to Montana is more appropriate and it will be developed down the road. She would like me to send her more information on the Smokejumper Center and the activities at WMR. I will send her follow up information. GC partners with attractions in the Missoula and Whitefish areas feel free to follow up with Timi at ABA@Timis-Tours.com | Debbie Picard |



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Contact

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|--------------|-----------------------|----------|--------------------------------------|
| Company | Destination Southwest | Address | 20 First Plaza Galeria NW, Suite 212 |
| Contact | Sally Lane | | |
| Title | Owner | | Albuquerque, NM 87102 |
| Phone | (505) 766-9068 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Sally | E-mail | sally@destinationsouthwest.com |
| | | Web Site | www.destinationsouthwest.com |

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| 1/24/2014 | 12:56 PM | Met with both Sally and Lydia Griego-Hansen at ABA Nashville 2014. (DMO request) I first met these fantastic ladies on our tour of "The making of the show Nashville" before our appointment. They were so much fun and another networking reason that I try to go on these tours. They specialize in receptive offerings in the New Mexico area but are branching out with their affinity groups that want more. They have several golf and naturalist tours planned and think that Western Montana would be a great addition to their program. We talked all about the options in our short 6 minutes, and I told them I would follow up with more details upon my return. I will call and discuss further needs and send out the appropriate needs to our GC partners. | Debbie Picard |



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Contact

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|--------------|------------------------|----------|---------------------------|
| Company | Shebby Lee Tours, Inc. | Address | P.O. Box 1032 |
| Contact | Shebby Lee | | |
| Title | | | Rapid City, SD 57709 |
| Phone | 605.343.4852 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Shebby | E-mail | shebby@shebbyleetours.com |
| | | Web Site | www.shebbyleetours.com |

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| 1/27/2014 | 10:27 AM | Met with Shebby Lee at ABA Nashville 2014. (mutual request) I meet with Shebby every year to keep the relationship open. She had her set tours and knows her clientele well. She specializes in historical tours and trails of the Dakotas and Lewis & Clark. She has a Lewis & Clark Tour planned for 2014, with overnights in Billings and Great Falls and a stop at Travelers Rest before heading to ID. This tour does not have an overnight in Missoula planned. I gave her a jump drive because she does like to see our "What's New." She is one who does not like follow up unless it is asked for. She says she knows where to find me if she needs further help. | Debbie Picard |



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Contact

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|--------------|---------------------------------|----------|------------------------------|
| Company | Mayflower Tours, Inc. | Address | 1225 Warren Avenue |
| Contact | Tim Patrick | | P.O. Box 490 |
| Title | Director of Product Development | | Downers Grove, IL 60515-3597 |
| Phone | 630-435-8268 Ext. | Country | |
| Mobile Phone | | E-mail | tpatrick@mayflowertours.com |
| Salutation | Tim | Web Site | |

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| 1/27/2014 | 11:04 AM | Met with Tim at ABA Nashville 2014. (mutual request) They have changed their tour to our area a bit. Instead of the Kalispell stay they are concentrating more in the Canadian Rockies. They fly into Calgary and just coming down over the border for an overnight at GPL and do a Red Bus Tour then heading back to Alberta. This seemed to sell better for them. I brought up other ideas incorporating Yellowstone and the southern part of Glacier Country but it seems they are pretty set with what they have. I did give him a jump drive so that he could see all the itineraries and What's New in GC. No follow up is needed at this time. | Debbie Picard |



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Contact

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|--------------|------------------|----------|---------------------------------|
| Company | Daytripping Inc. | Address | 759 Mendocino Ave |
| Contact | John Pettersen | | |
| Title | | | Santa Rosa, CA 95401 |
| Phone | (707) 577-8894 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | John | E-mail | john@godaytripping.com |
| | | Web Site | www.daytrippingdestinations.com |

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| 1/27/2014 | 10:34 AM | Met with John at ABA Nashville 2014. John was one of the tour operators that I did not get an appointment with at NTA last year, but stopped by to give him our suggested itineraries. He said he wanted something off the beaten path so I suggested the Bitterroot. He now has a 2015/2016 tour that will leave Yellowstone and come up the Bitterroot. They will be staying at the Bitterroot River Inn. In the GNP area they will be staying at Grouse. I told him about the expanded summer activities at WMR and he is very interested. I will forward information on to him. GC partners with group friendly restaurants and attractions in the Bitterroot all the way up to Whitefish area are encouraged to send John information at john@godaytripping.com | Debbie Picard |



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Contact

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|--------------|----------------------|----------|------------------------------|
| Company | Fullington Trailways | Address | 2101 Alexander Dr |
| Contact | Jackie Rhoades | | |
| Title | Director | | State College, PA 16803 |
| Phone | (814) 355-4900 | Ext. | |
| Country | | | |
| Mobile Phone | | E-mail | jrhoades@fullingtontours.com |
| Salutation | Jackie | Web Site | www.fullingtontours.com |

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| 1/24/2014 | 12:48 PM | Met with Jackie at ABA Nashville 2014. (Buyer request) They have a USA and Canadian Rockies tour planned beginning June 29, 2014. It is an 18 day package and includes GTS road through GNP. She doesnt remember where they are staying. She is thrilled to be offering this tour because she LOVES GNP. She thinks that the itinerary is set but will call me if they need anything else as the dates get nearer. No specific follow up at this time. | Debbie Picard |



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Contact

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|--------------|------------------|----------|--------------------------|
| Company | Sunrise Tours | Address | 1819 Lynch Street |
| Contact | Debbie Robertson | | |
| Title | | | Saint Louis, MO 63118 |
| Phone | 314 771-8300 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Debbie | E-mail | debbie@travelsunrise.com |
| | | Web Site | |

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|-------------|-------------|--|-----------------------|
| 1/27/2014 | 11:26 AM | Met with Bruce Schwerdt at ABA Nashville 2014. (mutual request) They only have one tour into our area in 2014 and it is their Canadian Rockies Tour. They will be into GNP just for the day to do the Red Bus tour and then back to Calgary. They are looking to offer a GNP tour as part of a series. After their PNW tour flies out, take their bus to Spokane where another group flies in and heads to Glacier. I was able to offer great itinerary suggestions for this Spokane trip with Wallace ID, Missoula, National Bison Range, then Kalispell, Whitefish and GNP. He was very interested and took our jump drive for future consideration. No immediate follow up in needed at this time for them. | Debbie Picard |



Contact Report

Debbie Picard, Glacier Country Regional Tourism
140 North Higgins, Suite 204
Missoula, MT 59802

Contact

| | | | |
|--------------|-----------------|----------|----------------------------|
| Company | Brewster Travel | Address | 82 West Liberty Street |
| Contact | Chuck Smith | | |
| Title | President | | Martinsburg, OH 43037-0189 |
| Phone | (740) 668-2877 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Chuck | E-mail | brewstertravel@yahoo.com |
| | | Web Site | |

Notes

Date Range: 1/1/2014 - 1/31/2014

| <u>Date</u> | <u>Time</u> | <u>Regarding</u> | <u>Record Manager</u> |
|-------------|-------------|--|-----------------------|
| 1/24/2014 | 12:18 PM | Met with Brewster Travel at ABA Nashville 2014. (Mutual request) This appointment was requested by Brewster, so I was very happy to finally get to meet with Lita and that we could discuss her tour needs in GC. Right when I walked up, her phone rang and she walked away for the whole appointment time. I spoke to Rusty but he did not know much about her Montana needs. I gave him lots of reasons to schedule a tour and he said Lita would get back to me. I will follow up with her to get her specific needs. No specific follow up from GC partners at this time. | Debbie Picard |



Contact Report

Debbie Picard, Glacier Country Regional Tourism
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Missoula, MT 59802

Contact

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|--------------|-------------------|----------|------------------------------------|
| Company | Vacations By Rail | Address | 309 West Washington St., Suite 450 |
| Contact | Ken Snyder | | |
| Title | Product Manager | Country | Chicago, IL 60606 |
| Phone | (877) 929-7245 | Ext. | |
| Mobile Phone | | E-mail | ken@vacationsbyrail.com |
| Salutation | Ken | Web Site | www.vacationsbyrail.com |

Notes

Date Range: 1/1/2014 - 1/31/2014

| <u>Date</u> | <u>Time</u> | <u>Regarding</u> | <u>Record Manager</u> |
|-------------|-------------|--|-----------------------|
| 1/27/2014 | 8:34 AM | Met with Ken Snyder and Todd Powell at ABA Nashville 2014. (Mutual request) This was a very intense appointment. Well executed rail vacations. They have 5 different departures out of Chicago that include GNP. They have offices in UK and Australia so many of these tours include these travelers. They also so a great deal with AARP. In 2015 they would like to add a Cowboy Western Adventure. They are looking for all western themed activities to add to this departure. They are also wondering about a meet and greet Ambassador program for these tours. I will forward this need to Whitefish CVB and Chamber to see if they can offer support. They are also looking at the Canadian option if they get off in East Glacier. GPI options for this. All GC Partners with cowboy adventure options within 45 minutes of an Amtrak station can contact Ken at ken@vacationsbyrail.com | Debbie Picard |



Contact Report

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Contact

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|--------------|--------------------|---------|-----------------------|
| Company | Talbot Tours, Inc. | Address | 1952 Camden Avenue |
| Contact | Serge Talbot | | |
| Title | | | San Jose, CA 95124 |
| Phone | | Ext. | COUNTRY |
| Mobile Phone | | | UNITED STATES |
| Salutation | Serge | | E-mail |
| | | | serge@talbottours.com |
| | | | Web Site |

Notes

Date Range: 1/1/2014 - 1/31/2014

| <u>Date</u> | <u>Time</u> | <u>Regarding</u> | <u>Record Manager</u> |
|-------------|-------------|--|-----------------------|
| 1/27/2014 | 10:50 AM | Met with Nancy Sloan at ABA Nashville 2014. (Mutual request) She remembered Jan from the TAP meeting in Spokane. Our appointment was centered around TAP (Travel Alliance Partners, which is a consortium of tour operators selling each others product and guaranteeing departures) and the benefits of being a TAP partner, also known as a PPTP. She thinks that Montana is not well represented at TAP Dance and would like to see MTOT and other Montana partners there. She used to have a tour to GNP but now that Sean at Western Leisure has a GNP tour in the TAP catalog, she just sells clients into that tour. I will follow up with Marlee about TAP participation in 2014/2015 and see if it is feasible. No specific follow up is needed with Talbot Tours at this time. | Debbie Picard |



Contact Report

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Contact

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|--------------|------------------|----------|---------------------------|
| Company | Taylor Travelers | Address | 323 S. Main Street |
| Contact | Sally Taylor | | |
| Title | Coordinator | | Madisonville, KY 42431 |
| Phone | (270) 825-2067 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Sally | E-mail | sallytaylor@bellsouth.net |
| | | Web Site | |

Notes

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| <u>Date</u> | <u>Time</u> | <u>Regarding</u> | <u>Record Manager</u> |
|-------------|-------------|--|-----------------------|
| 1/27/2014 | 10:42 AM | Met with Sally Taylor at ABA Nashville 2014. (mutual request) She stated on her profile sheet that they tour Montana, but I couldn't find a website to see where. During our appointment she told me she had been to parts of Montana but never GNP. I spent the appointment going over all our suggested itineraries. She was definitely interested in putting a tour together. I gave her our jump drive and will follow up to find out what her future plans are. She did not need immediate follow up from any GC partners at this time. | Debbie Picard |



Contact Report

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Contact

| | | | |
|--------------|---------------------------------|----------|------------------------------|
| Company | Leisure Time Charters and Tours | Address | 73 Gaston Westbrook Ave |
| Contact | Brenda Tidwell | | |
| Title | CTIS | | Emerson, GA 30137 |
| Phone | (770) 382-7726 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Brenda | E-mail | leisuretimebus@bellsouth.net |
| | | Web Site | |

Notes

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| <u>Date</u> | <u>Time</u> | <u>Regarding</u> | <u>Record Manager</u> |
|-------------|-------------|---|-----------------------|
| 1/27/2014 | 12:05 PM | Met with Brenda Tidwell at ABA Nashville 2014. (Mutual request) The have a tour in 2014 planned and usually stay in Cut Bank, but want to know if there is anything closer but not in the park (too expensive) I told them about the new Holiday Inn in Browning and they are very interested. They had lots of questions about the Xanterra take over of the concessions and wanted new contact information for the Red Bus Tours. They are also looking for a group friendly restaurant in West Glaicer. GC partners in this area, feel free to follow up with Brenda at leisuretimebus@bellsouth.net | Debbie Picard |



Contact Report

Debbie Picard, Glacier Country Regional Tourism
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Contact

| | | | |
|--------------|---------------------|----------|---------------------------|
| Company | Turner Coaches Inc. | Address | 2135 E. Margaret Dr. |
| Contact | Annette Trotter | | PO Box 2852 |
| Title | | | Terre Haute, IN 47802 |
| Phone | (812) 232-5252 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Annette | E-mail | annettet@travelturner.com |
| | | Web Site | www.travelturner.com |

Notes

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| <u>Date</u> | <u>Time</u> | <u>Regarding</u> | <u>Record Manager</u> |
|-------------|-------------|--|-----------------------|
| 1/27/2014 | 11:12 AM | Met with Annette at ABA Nashville 2014. (mutual request) When I sat down she said, "I'll talk, you write." She is headed to Yellowstone in 2015 and wanted suggestions for all of Montana. I told her that my expertise was Glacier Country but that I would forward Marlee's itineraries and contact information for all of Montana. She apologized that we had the appointment, but that she wasn't sure she wanted GNP area, but maybe Missoula. This allowed me to talk about the southern tier of Glacier Country and she was familiar with Smokejumper, RMEF, Traveler's Rest because she took a motorcoach on Hwy 12 and it took forever to get to Idaho. My follow up with this one will be with Marlee. | Debbie Picard |



Contact Report

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Contact

| | | | |
|--------------|------------------------------|----------|---------------------|
| Company | Tye's Top Tour & Travel Inc. | Address | 9 Riverside Dr. |
| Contact | Mel Tye | | |
| Title | CEO | | Merrimack, NH 03054 |
| Phone | (603) 424-4043 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Mel | E-mail | tyes@tyestravel.com |
| | | Web Site | www.tyestours.com |

Notes

Date Range: 1/1/2014 - 1/31/2014

| <u>Date</u> | <u>Time</u> | <u>Regarding</u> | <u>Record Manager</u> |
|-------------|-------------|--|-----------------------|
| 1/24/2014 | 12:39 PM | Met with Mel Tye at ABA Nashville 2014. (Buyer request) This was a buyer request, and I didn't see any tours to Montana on his website. He has a trip to GNP with overseas clients. They arrive by AMTRAK (which frustrates him, due to it always being late.) He brings 8-10 people in and rents a Sprinter van and shows them the park. They stay at the Best Western RML in Whitefish. We discussed other options to add to his itinerary. He does not request any further information at this time but will contact me if he needs anything else in Glacier Country. | Debbie Picard |



Contact Report

Debbie Picard, Glacier Country Regional Tourism
140 North Higgins, Suite 204
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Contact

| | | | |
|--------------|-----------------------|----------|------------------------------|
| Company | AdVance Tour & Travel | Address | 6858 Selmore Rd |
| Contact | Kim Vance | | PO Box 489 |
| Title | | | Ozark, MO 65721 |
| Phone | (417) 485-7445 | Country | UNITED STATES |
| Mobile Phone | | E-mail | kim@advancetourandtravel.com |
| Salutation | Kim | Web Site | www.advancetourandtravel.com |

Notes

Date Range: 1/1/2014 - 1/31/2014

| <u>Date</u> | <u>Time</u> | <u>Regarding</u> | <u>Record Manager</u> |
|-------------|-------------|--|-----------------------|
| 1/22/2014 | 2:09 PM | Met with Kim at ABA Nashville 2014. (Mutual request) They are members of TAP so they will not be offering their own itinerary to Glacier National Park this year. Any clients that want the tour they will offer Leisure West's dates and itinerary in July/August. They still specialize in receptive services around Branson MO. She spent time talking about the benefits of TAP partnership. No GC member follow up is necessary at this time. | Debbie Picard |



Contact Report

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Contact

| | | | |
|--------------|--|----------|---------------------------|
| Company | Globus Family of Brands - Globus, Cosmos, Monograms, | Address | 5301 South Federal Circle |
| Contact | Kim Vincent | | |
| Title | Product Manager | | Littleton, CO 80123-2390 |
| Phone | (303) 703-7110 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | | E-mail | kvincent@globusfamily.com |
| | | Web Site | |

Notes

Date Range: 1/1/2014 - 1/31/2014

| <u>Date</u> | <u>Time</u> | <u>Regarding</u> | <u>Record Manager</u> |
|-------------|-------------|--|-----------------------|
| 1/22/2014 | 2:52 PM | Met with Wendy Mainerich at ABA Nashville 2014. (Mutual request) We worked this last year on a great itinerary with 8 different departure dates utilizing Whitefish, WMR, GNP, Ranch for BBQ, Kalispell, Conrad Mansion. This is an add on itinerary after an Alaskan cruise out of Seattle. She is anxious to see how it all works this summer and will let me know if she needs help tweeking it after she hears feedback. Wendy also wanted information on Xanterra and contact information. I will forward to her and contact GC partners if she need further changes once tours start running. No further follow up from GC partners. | Debbie Picard |



Contact Report

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Contact

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|--------------|-------------------------------|----------|-----------------------------|
| Company | Grueninger Travel/Ambassadair | Address | 201 W. 103rd Street |
| Contact | Debbie Von Duhn | | Suite 380 |
| Title | | | Indianapolis, IN 46290-1087 |
| Phone | 317.465.1122 | Ext. | |
| Mobile Phone | | Country | |
| Salutation | Debbie | E-mail | dvonduhn@ambassadair.com |
| | | Web Site | |

Notes

Date Range: 1/1/2014 - 1/31/2014

| <u>Date</u> | <u>Time</u> | <u>Regarding</u> | <u>Record Manager</u> |
|-------------|-------------|--|-----------------------|
| 1/22/2014 | 2:41 PM | Met with Michael Grueninger and Heather Kenison at ABA Nashville 2014. (Buyer request) Heather is in charge of Ambassadair (a division of Grueninger Travel Group) They continue to sell their 6 day (all in GNP) tour based on our suggested itineraries from several years ago. Their main concern was the Xanterra take over of the park lodges. She didn't know who to contact for 2015 for their in park Lodge room. I told her I would send her contact information for GNP Xanterra. They also utilize Grouse, so she teased that now she will have to make 2 phone calls. They both wanted to know about moving to an October date due to a break they have in IN. Explained that GTS is closed, but lots of other things to do and see and weather can be great or not in Oct., you never know. Requested photos so gave them the jump drive with instructions. I will follow up with Xanterra needs. | Debbie Picard |