



Contact Report

Debbie Picard, Glacier Country Regional Tourism
140 North Higgins, Suite 204
Missoula, MT 59802

Contact

Company	Treasure Grove Travel	Address	14374 Carson Rd
Contact	Tricia Barbee		
Title			Orient, OH 43146
Phone	(614) 271-2530	Ext.	
Mobile Phone		Country	
Salutation	Tricia	E-mail	trish@treasuregrovetravel.com
		Web Site	www.treasuregrovetravel.com

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/30/2015	10:38 AM	Met with Tricia at ABA St. Louis (Mutual) They currently offer a tour to the Badlands and Blackhills. Tricia is planning a trip to GNP for another company for either 2016 or 2017. She wants to do a Red Bus tour for sure but needed activity suggestions for an open afternoon. She is looking for 3 activity options. She wants to stay in Whitefish, so I suggested several properties and lots of activities that people could do on their own. All GC partners with group lodging and activities out of Whitefish should contact Tricia at trish@treasuregrovetravel.com	Debbie Picard



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Contact

Company	BJC Travel	Address	8106 Reese Rd
Contact	Beverly Carlson		
Title			Harvard, IL 60033
Phone	(815) 943-5643	Ext.	
Mobile Phone		Country	
Salutation	Beverly	E-mail	
		Web Site	

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/28/2015	3:20 PM	Met with Beverly at ABA St. Louis (mutual request) I believe she is more of a travel agent than a tour operator. She has an incentive group of about 20 people that will be coming to our area in the summer of 2017. She wants to get them on a Red Bus Tour and a Glacier Park boat ride after that she is looking for itinerary suggestions. We talked about the other outfitters in the park and the activities they could do as well as the surrounding areas. She took my thumb drive and will call me once she has a chance to look at the itinerary suggestions and formulate questions. she is a blank slate at this point so all GC partners that would like to follow up with Beverly can contact her at 815-943-5643. She asked about a FAM.	Debbie Picard



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Contact

Company	Leisure West Tours and Cruises	Address	1266 Strong St.
Contact	Lee Dahl		
Title			Brighton, CO 80601
Phone	303.659.4858	Ext.	
Mobile Phone		Country	
Salutation	Lee	E-mail	lwt@leisurewesttours.com
		Web Site	www.leisurewesttours.com

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/30/2015	11:56 AM	Met with Joan at ABA St. Louis (Mutual) Leisure West is a member of TAP so they are currently selling into Anderson Vacations guaranteed departure for individual clients for our area. Joan works a lot with pre-formed groups and has taken several into GNP as requested by the group. She doesn't have anything coming our way at this time. They are focused on a trip to Alaska in early June on Amtrak. They are praying to the snow Gods to have a clear trip. No specific follow up from GC partners is requested at this time.	Debbie Picard



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Contact

Company	Central States Trailways & GEM Transportation	Address	11774 Missouri Bottom Rd
Contact	Mark Dilcom		
Title			Hazelwood, MO 63042
Phone	(314) 731-1707	Ext.	
Mobile Phone		Country	
Salutation	Mark	E-mail	reservations@gemtransportation.com
		Web Site	gemtransportation.com

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/29/2015	3:14 PM	Met with Mark at ABA St. Louis (DMO Request) It says that I requested a meeting, but not sure that's accurate. They are a charter bus company and collaborate with tour companies that have itineraries set. They travel nationwide with 50+ vehicles including sedans to 55 passenger bus. They work with Collette a lot. I think they were at ABA because it was here in MO and close for them to attend. No follow up is needed.	Debbie Picard



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Contact

Company	Tourco's Firstline Tours Inc.	Address	18530 N.E. Ulysses St.
Contact	David Ebertowski		
Title	President		East Bethel, MN 55011
Phone	(763) 780-2985	Ext.	
Country			
Mobile Phone		E-mail	tourcotrav@aol.com
Salutation	David	Web Site	www.tourcotravel.com

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/30/2015	11:42 AM	Met with David at ABA St. Louis (DMO) I wanted to meet with David but Deanie was there instead. She didn't have much information regarding their 2 tours that come through our area or if there was any changes, needs etc. She said she was pass my hello on to David and if he has any needs he would follow up with me. No follow up needed at this time.	Debbie Picard



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Contact

Company	Adventure Caravans Inc.	Address	125 Promise Lane
Contact	Brian Fearon		
Title			Livingston, TX 77351
Phone	Ext.	Country	UNITED STATES
Mobile Phone		E-mail	brian@adventurecaravans.com
Salutation	Brian	Web Site	

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/29/2015	2:57 PM	Met with Barry and Terry at ABA St. Louis (DMO request) I requested to meet with them because of the name of their company and they have a tour into S. Dakota the badlands but it doesn't hit Montana except for West Yellowstone. We discussed a tour that they are wanting to put together that includes Montana/Idaho/Washington states, maybe even the Canadian Rockies. I will email our RV itinerary suggestions for reference. They used to be TAP members but aren't anymore. No specific follow up from GC partners at this time.	Debbie Picard



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Contact

Company	Quest Coach/Groomes Tours	Address	5506 Scottdale-Dawson Road
Contact	Mary French		
Title	Tour Guide		Scottdale, PA 15683-9505
Phone	(724) 887-5030	Ext.	
Mobile Phone		Country	
Salutation	Mary	E-mail	ats@zoominternet.net
		Web Site	

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/29/2015	3:20 PM	Met with Mary at ABA St. Louis (mutual request) In 2016 she is planning a South Dakota and Wyoming tour for sure and says she will get to Montana possibly in 2017. We talked about Glacier entrances and how to manuever a bus around the outskirts of the park to pick people up. Red bus tours also a bit about Missoual, smokejumper center and the downtown farmers markets. Accomodations in the Flathead and in Missoula can follow up with Mary to put a package together in 2017 at mary.f@zoominternet.net	Debbie Picard



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Contact

Company	Caren's Charters Inc.	Address	7111 W. 151st St. #47
Contact	Caren Hall		
Title	Owner/Escort		Overland Park, KS 66223
Phone	(913) 897-2084	Ext.	
Mobile Phone		Country	
Salutation	Caren	E-mail	carenscharters@aol.com
		Web Site	

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/28/2015	3:09 PM	Met with Caren at ABA St. Louis (PM) They were in Glacier Country in 2009 and loved it. They will be planning a to return in either 2016 or 2017. She loved Many Glacier Hotel, but knows it will be hard to get rooms. She asked for other suggestions on the east side of the park and I offered suggestions if she ran into trouble getting rooms. She also wanted me to send her information about what todo on Hwy 93 so I sent her MSJC, Ninepipes Museum, St. Ignatius Mission, NBR. She loved our jump drives and will use the itineraries for reference. GC partners can follow up with Caren at www.carenscharters.com	Debbie Picard



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Contact

Company	FunME Events & Excursions	Address	P.O. Box 463
Contact	Connie Haywood		
Title			De Kalb, IL 60115-0463
Phone	(815) 756-1263	Ext.	
Mobile Phone		Country	
Salutation	Connie	E-mail	connie@riverbendtv1.com
		Web Site	www.funmeevents.com

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/28/2015	2:51 PM	Met with Connie at ABA St. Louis (PM) FunME is an excursion and tour company for student groups, adult/family groups and the niche travel markets. They specialize in Broadway shows, festivals and parades throughout the country. They are currently using Collette or Globus for clients that would like to travel to Montana. She usually sells 12 seats a year on their tours. She feels like it is almost time to put her own tour together and actually sell it. She asked specifically about staying and playing in Whitefish. GC partners can follow up with Connie at funMeevents@aol.com	Debbie Picard



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Contact

Company	Abbott Trailways	Address	1704 Granby Street
Contact	Briggs Hensley		
Title	Manager		Roanoke, VA 24012-5604
Phone	(540) 343-1133	Ext. 121	Country
Mobile Phone			E-mail
Salutation	Briggs		heather@abbottbus.com
			Web Site

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/28/2015	3:03 PM	Met with Briggs and Diane at ABA St. Louis (PM) Abbott ran their 16 day itinerary called Golden West tour in 2014 and will run the same itinerary in 2016. Although it's a long time on a motor coach they feel that it had enough variety that people really enjoyed the tour. At this point they aren't thinking about any changes to the itinerary and will contact me if they need information when it comes to Glacier Country. No further follow up is needed at this current time.	Debbie Picard



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Contact

Company	Timi's Tours	Address	PO Box 25
Contact	Timi Kaufman		
Title	Owner		Moweaqua, IL 62550
Phone	(217) 855-7084	Ext.	
Mobile Phone		Country	
Salutation	Timi	E-mail	ABA@Timis-tours.com
		Web Site	www.timistours.com

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/29/2015	3:33 PM	Met with Timi at ABA St. Louis 2015. (Mutual request) Timi's Tours is ready to plan a 2016 tour to Glacier Country. She has not done one before so she is new to all things Glacier Country. She asked about the Hilton Garden Inn in Kalispell and said she had heard great things about it. She may consider a Canadian Rockies segment to compliment the tour. She wanted more information on boat cruises in the park and hiking Avalanche trail. GC partners with attractions in the Missoula and Flathead areas feel free to follow up with Timi at ABA@Timis-Tours.com	Debbie Picard



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Contact

Company	Significant Living Travel and Tours	Address	2816 Honolulu Ave #413
Contact	Chris Knowles		
Title			Verdugo City, CA 91046
Phone	(818) 542-3158	Ext.	
Mobile Phone		Country	
Salutation	Chris	E-mail	sltravel@charter.net
		Web Site	www.significantlivingtravel.com

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/14/2015	1:21 PM	Met with Chris Knowles at ABA 2015 St. Louis. (buyer request) She is planning a 14 day (August 27, 2015) trip in the PNW that includes Seattle, Spokane and 3 nights in Glacier. She would like as much information on things to do in the area as possible. The couple of things she mentioned was, boat cruise on Lake McDonald, Mansions and the chairlift ride up at WMR. We will be meeing again at NTA, so I will find out more about the scheduled trip.	Debbie Picard



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Contact

Company	Shoreline Charters & Tours		Address	PO Box 43075
Contact	Susan LeClair			
Title				Detroit, MI 48243
Phone	800-265-0818	Ext.	Country	
Mobile Phone			E-mail	susan@shorelinetours.com
Salutation	Susan		Web Site	www.shorelinetours.com

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/30/2015	11:37 AM	Met with Susan at ABA St. Louis (Mutual) Shoreline has a charter bus side and a tours side of the business. She is planning an American West tour for 2016 in August. She is very interested in lodging around the perimeter of the park and then other things to do in Glacier Country. We spent the appointment familiarizing her with the area and the attractions. She asked to be added to our email list to be kept in the loop as well as statewide itineraries and Red Bus tours contact information. All GC partners can contact Susan at susan@shorelinetours.com with their tour information.	Debbie Picard



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Contact

Company	Shebby Lee Tours, Inc.	Address	P.O. Box 1032
Contact	Shebby Lee		
Title			Rapid City, SD 57709
Phone	605.343.4852	Ext.	
Mobile Phone		Country	
Salutation	Shebby	E-mail	shebby@shebbyleetours.com
		Web Site	www.shebbyleetours.com

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/29/2015	2:14 PM	Met with Shebby at ABA St. Louis 2015 (mutual request) I meet with Shebby every year to keep the relationship open. She specializes in historical tours and trails of the Dakotas and Lewis & Clark. Her tour in Montana goes into Billings (Little Bighorn) and Great Falls and a stop at Travelers Rest before heading to Clarkston ID. She says she can't find good lodging near Lolo and doesn't want to back track to Missoula. I gave her a thumb drive because she does like to see our "What's New." She is one who does not like follow up unless it is asked for. She says she knows where to find me if she needs further help. She did give me the name of a great step on guide Richie Doyle that is a Lewis & Clark expert.	Debbie Picard



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Contact

Company	Discovery Coach	Address	1139 Pennsylvania Ave
Contact	Lynda Lochmann		
Title			Sheboygan, WI 53081
Phone	(920) 459-2960	Ext.	
Mobile Phone		Country	
Salutation	Lynda	E-mail	llochmann@discoverycoach.com
		Web Site	discoverycoach.com

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/29/2015	2:51 PM	Met with Lynda at ABA St. Louis (mutual request) Lynda did not know about Montana or Glacier National Park. I spent our meeting talking about the park and all the activities there are around the region. She is looking for tour product for 2016 but hasn't made her mind up on where she is going. She is here at ABA to gather information from places that she has never been. GC partners can follow up with at llochmann@discoverycoach.com	Debbie Picard



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Contact

Company	Silver Set Tours	Address	3110 Dow Circle
Contact	Denton McDugle		
Title			Deer Park, TX 77536
Phone	(281) 683-0414	Ext.	
Mobile Phone		Country	
Salutation	Denton	E-mail	mrmacd@sbcglobal.net
		Web Site	

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/30/2015	10:46 AM	Met with Denton at ABA St. Louis (Buyer Request) They specialize in senior adult tours. I wanted to meet with Denton knowing that Texas is one of our target markets and that Houston is a large market. He said that they did a GNP tour where they flew into Spokane, stayed at the Hampton Inn in Kalispell. He raved about the bus company our of Spokane and the bus driver that knew everything about the region. He couldn't remember the name so I have emailed him to find out who they used. He doesn't have any plans to run a tour out our way, but good to hear about all the fun things that the region has to offer. No specific follow up is needed at this time.	Debbie Picard



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Missoula, MT 59802

Contact

Company	Friends & NeighborsTours LLC	Address	4065 State Hwy Y
Contact	Patricia Mills		
Title			Galena, MO 65656
Phone	(417) 272-3403	Ext.	
Mobile Phone		Country	
Salutation	Patricia	E-mail	frndsngnbrstrs@live.com
		Web Site	

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/30/2015	11:49 AM	Met with Patricia at ABA St. Louis (Mutual) She is planning for 2016 and 2017 and wants to put a trip together to Montana. She is familiar with GNP but wantd more information on Whitefish and fishing trips out of Missoula. She said she had heard that there is great fishing in the region and she thinks that would be a great fit for some of her clients. She asked about Reds and boats in GNP. She asked if we run a FAM so that she could get more familiar with the other parts of Glacier Country since they sound so amazing. GC partners can follow up with her at frndsngnbrstrs@live.com	Debbie Picard



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Contact

Company	Oneonta Bus Lines	Address	41 Orchard Street
Contact	Camilla Morris		
Title			Oneonta, NY 13820
Phone	(607) 432-4040	Ext.	
Mobile Phone		Country	
Salutation	Camilla	E-mail	cam@eastertrav.com
		Web Site	www.eastertrav.com

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/29/2015	2:28 PM	Met with Camilla at ABA St. Louis (mutual request) This was my first time meeting Camilla or anyone from Oneonta Bus Lines. They are a charter company and just getting into designing tours. She is in the planning stages for their 2015 April - September tours. She thinks GNP will be down the road but wanted to see and hear about our offerings. We talked in length about GNP and the activities around the park. She would welcome any emails form GC partners in the Flathead with special deals and suggestions at cam@eastertrav.com	Debbie Picard



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Contact

Company	Are We There Yet? LLC	Address	
Contact	Declan Rutan		
Title			St. Louis, MO
Phone		Ext.	
Mobile Phone		Country	
Salutation	Declan	E-mail	
		Web Site	

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/28/2015	2:57 PM	Met with Declan at ABA St. Louis (PM) He is planning a tour to see Glacier and Yellowstone. He has done the tour before however in 2015 he is reversing the order and visiting GNP first. He feels it is far more impressive than Yellowstone and his clients loved it. They will be coming in by Amtrak and then connecting with a motor coach to go to Yellowstone. He is looking for that UNIQUE to his group activity, not something all tour group do. GC partners that want to offer a "behind the scenes" opportunity to them can contact Declan at dea@arewethereyetdea.com	Debbie Picard



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Contact

Company	Vacations By Rail	Address	309 West Washington St., Suite 450
Contact	Ken Snyder		
Title	Product Manager	Country	Chicago, IL 60606
Phone	(877) 929-7245	Ext.	
Mobile Phone		E-mail	ken@vacationsbyrail.com
Salutation	Ken	Web Site	www.vacationsbyrail.com

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/30/2015	11:26 AM	Met with Ken at ABA St. Louis (Mutual) Vacations by Rail are know for well executed rail vacations. They have 5 different departures out of Chicago that include GNP. They have offices in UK and Austrailia so many of these tours include these travelers. They also so a great deal with AARP. They have had difficulty getting their Reds confirmed for 2015. I will check with Xanterra regarding this. They were also curious about the shuttle in GNP so I will send this information along and they are looking for talking points around Whitefish. I will refer them to Dylan. They are good with all other aspects of their itineraries and don't need any further follow up at this time.	Debbie Picard



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Contact

Company	Moostash Joe Tours	Address	PO Box 969
Contact	Joey Spellerberg		
Title			Fremont, NE 68026
Phone	(402) 721-7944	Ext.	
Mobile Phone		Country	
Salutation	Joey	E-mail	mail@mjtours.com
		Web Site	www.mjtours.com

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/29/2015	2:21 PM	Met with Joey Spellerberg at ABA St. Louis (mutual request) This was my first meeting with Joey, but he is familiar with Montana. He has a tour that runs every year. They do YNP then come up and stay in Missoula (Holiday Inn Express) for an overnight before heading up to Waterton Lakes. They will run this July 11-17, 2015. I told him to call me when he knows when they will be in Missoula and I'd come and do a meet and greet with his clients. He says the tour is dialed in just fine and doesn't see any need for changes. No additional follow up is needed at this time.	Debbie Picard



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Contact

Company	Leisure Time Charters and Tours	Address	73 Gaston Westbrook Ave
Contact	Brenda Tidwell		
Title	CTIS		Emerson, GA 30137
Phone	(770) 382-7726	Ext.	
Mobile Phone		Country	
Salutation	Brenda	E-mail	leisuretimebus@bellsouth.net
		Web Site	

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/30/2015	11:31 AM	Met with Brenda at ABA St. Louis (Mutual) She had planned on coming into our area in 2014 but was sick for some time and didn't get the tour booked. She is now focused on 2016 but doesn't have lodging secured. We discussed the other things to do in the area besides GNP and she was thrilled to have our thumb drive for reference. All GC partners that want to contact her about her 2016 tour, feel free at leisuretimebus@bellsouth.net She is looking for great rates and her timing is flexible at this point.	Debbie Picard



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Contact

Company	Mid-American Coaches Inc.	Address	4530 Highway 47
Contact	Louise Yoder		
Title	Tour Manager		Washington, MO 63090-5264
Phone	(636) 432-7880	Ext.	
Country			
Mobile Phone		E-mail	mail@mid-americancoaches.com
Salutation	Louise	Web Site	www.mid-americancoaches.com

Notes

Date Range: 1/1/2015 - 1/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/29/2015	2:35 PM	Met with Louise Yoder at ABA St. Louis (mutual request) - Louise is still working in cooperation with Mayflower Tours on a "Montana & Glacier National Park" trip. The trip begins in Spokane (since it is so close and cheaper), includes two nights at the Red Lion Kalispell, two nights at Glacier Park Lodge, Going-to-the-Sun Road via Red Bus, and the Museum of the Plains Indians in Browning, then departs out of Billings. Their national parks trips have been very popular. She has never been to GNP herself but wants to someday. I talked a bit about Missoula and she seemed very interested in the smokejumper center. Missoula area partners can contact her at louise@mid-americancoaches.com.	Debbie Picard