



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
140 North Higgins, Suite 204  
Missoula, MT 59802

## Contact

Company	DayTripper	Address	624 El Cajon Blvd
Contact	Karen Achtenhagen		
Title	Product Manager		El Cajon, CA 92020
Phone	(619) 299-5777	Ext.	
Mobile Phone		Country	
Salutation	Karen	E-mail	karen@daytripper.com
		Web Site	www.daytrippertours.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/14/2016	11:29 AM	Met with Karen at ABA 2016 Louisville. She says that they currently sell into Mayflower Tours that comes to our region. She would like to put an itinerary together and see how it sells for 2017. She was looking for sample itineraries. I gave her our USB drive and went over our profile sheet to show her all her options. She requested no further follow up at this time and that when she is ready to put the itinerary together she would contact me for help.	Debbie Picard



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Missoula, MT 59802

## Contact

Company	Barkley Travel	Address	141 West Bankhead St
Contact	Camille Barkley		
Title			New Albany, MS 38652
Phone	(662) 534-5203	Ext.	
Mobile Phone		Country	
Salutation	Camille	E-mail	camille@barkleytravel.com
		Web Site	www.barkleytravel.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/14/2016	11:44 AM	Met with Camille at ABA 2016 Louisville. She was a new attendee at ABA. She doesn't have a tour to Montana currently just South Dakota so wanted more information about out region of Montana and what we had to offer. She had never been to GNP. We spent the appointment talking all about GNP and all the activities and amenities around the park. She doesn't know exactly when she will be scheduling a tour, but now has much for desire to do so. GC partners can contact Camille at camille@barkleytravel.com	Debbie Picard



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Missoula, MT 59802

## Contact

Company	Mirage Tours LLC	Address	3060 Heatherstone Dr.
Contact	Tracy Basile		
Title	Managing Partner		Cumming, GA 30041
Phone	(520) 280-2597	Ext.	
Mobile Phone		Country	
Salutation	Tracy	E-mail	tracyB@MirageTours.net
		Web Site	www.miragetours.net

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	10:44 AM	Met with Tracy at ABA 2016 Louisville. Mirage is a tour company that has not been to Montana. She is fact finding for future tours. Here clients consist of preformed groups and are very into sports activities. She loved the USB drive and we talked all about GNP, Flathead, Missoula, Bitterroot. She wants more information on fishing and hunting. She also asked about a FAM tour opportunity to see the region for herself. I don't have any plans to do a domestic group tour FAM at this time. GC partners and outfitters can email Tracy at TracyB@miragetours.net	Debbie Picard



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## Contact

Company	Coffee Break Tours	Address	90 East Main Street
Contact	Reid Bell		
Title	Vice President		Camden, TN 38320
Phone	(731) 584-9395	Ext.	
Mobile Phone		Country	
Salutation	Reid	E-mail	coffeebreaktours@yahoo.com
		Web Site	www.coffeebreaktours.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	4:24 PM	Met with Reid Bell and Debbie Debbie Deeter at ABA 2016 Louisville. They visit Montana by train through Havre, then bus to Seattle to Cruise. He says that they "must keep going" They do another tour that includes Bozeman, Butte and Missoula every 3 years. We talked about things to do in Missoula including Smokejumper Center and Z5 Ranch. He loves Montana and wants to do more. All GC partners around Missoula that want to offer rooms and deals can contact coffeebreaktours@yahoo.com	Debbie Picard



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## Contact

Company	Little Rock Tours Inc.	Address	3100 Interstate 30
Contact	Karen Blain		
Title			Little Rock, AR 72206
Phone	(501) 868-7287	Ext.	
Mobile Phone		Country	
Salutation	Karen	E-mail	karenb@littlerocktours.com
		Web Site	www.littlerocktours.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	11:12 AM	Met with Haleigh at ABA 2016 Louisville. They didn't put the 2016 Two Nation Vacation together, wanted to wait until 2017 and do it right. Besides feels 2016 will be crazy with centennial. She wants contact information at the Red Lion in Kalispell and the BW in Whitefish as well as Z5 Ranch and pavillion in West Glacier for lunch or dinner. GC partners can follow up with Haleigh at haleigh@littlerocktours.com	Debbie Picard



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## Contact

Company	Across Country Tours, LLC	Address	715 Central Ave N
Contact	Tom Blumberg		
Title	Director		Faribault, MN 55021
Phone	(507) 331-2451	Ext.	
Mobile Phone		Country	
Salutation	Tom	E-mail	tblumberg23@gmail.com
		Web Site	www.acrosscountrytours.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/14/2016	11:55 AM	Meet again with Tom at ABA 2016 Louisville. He has a tour planned August 23- September 2 and will be in Kalispell on August 25th for an overnight. He couldn't remember if he was at the Red Lion or Hilton Garden Inn. He believes he has most of the information he needs and is very familiar with the area because his daughter lives in Kalispell. Any GC partner that would like to entice Tom with their product in that area for his group can follow up with him at tblumberg23@gmail.com	Debbie Picard



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## Contact

Company	AgriTours Canada	Address	Royal Plaza, Unit 8
Contact	Richard Buck		
Title			Guelph, ON N1H2N6
Phone	(519) 826-4077	Ext.	Canada
Mobile Phone		E-mail	rbuck@agretourscanada.com
Salutation	Richard	Web Site	www.agritourscanada.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/14/2016	12:10 PM	Met with Richard at ABA 2016 Louisville. They currently have a tour that runs up through Helena and into Banff, but nothing in Western Montana. I showed him our new Agritourism Itinerary and talked about the things highlighted. He was impressed. He says they throw some agritourism in, but are mainly looking for key cultural attractions. GNP is pretty stunning. He will look at this for future tours. No immediate follow up is necessary at this time.	Debbie Picard



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## Contact

Company	Leisure West Tours and Cruises	Address	1266 Strong St.
Contact	Lee Dahl		
Title			Brighton, CO 80601
Phone	303.659.4858	Ext.	
Mobile Phone		Country	
Salutation	Lee	E-mail	lwt@leisurewesttours.com
		Web Site	www.leisurewesttours.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	3:31 PM	Met with Joan and Lee at ABA 2016 Louisville. Leisure West is a member of TAP so they are currently selling into Anderson Vacations and Western Leisures guaranteed departure for individual clients for our area. Joan works a lot with pre-formed groups and has taken several into GNP as requested by the group. She is looking at a YNP to GNP itinerary. I told her I would send it to her. No specific follow up from GC partners is requested at this time.	Debbie Picard





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## Contact

Company	Freedom Tours NW, Inc.	Address	PO Box 658
Contact	Carolyn Elder		
Title	Tour Consultant		Winlock, WA 98596
Phone	(360) 785-3188	Ext.	
Mobile Phone		Country	
Salutation	Carolyn	E-mail	diane@freedomtoursnw.com
		Web Site	www.freedomtoursnw.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/14/2016	12:14 PM	Met with Carolyn at ABA 2016 Louisville. She runs tours mainly for senior centers out of Washington State. We discussed what kinds of activities they would be interested in. We developed the perfect tour from Missoula up to GNP for her groups. She was really impressed with our USB drive and will use the images and information to finalize the tours. Any GC partner from Missoula to GNP area can contact Carolyn and Diane at diane@freedomtoursnw.com	Debbie Picard



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## Contact

Company	Adventure Caravans Inc.	Address	125 Promise Lane
Contact	Brian Fearon		
Title			Livingston, TX 77351
Phone		Country	UNITED STATES
Mobile Phone		E-mail	brian@adventurecaravans.com
Salutation	Brian	Web Site	

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/14/2016	11:39 AM	Met with Barry and Terry at ABA 2016 Louisville. They still haven't put a Montana itinerary together, but plan to do it this year. They want to include MT, WY and Dakotas.... They asked if I had video that I could send, but I don't think we do. I will check. This was a scattered appointment and I didn't leave with a great feeling about the tour. I gave them our RVing itinerary along with our USB drive for more information. No specific follow up is necessary at this time.	Debbie Picard



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## Contact

Company	Quest Coach/Groomes Tours	Address	5506 Scottdale-Dawson Road
Contact	Mary French		
Title	Tour Guide		Scottdale, PA 15683-9505
Phone	(724) 887-5030	Ext.	
Mobile Phone		Country	
Salutation	Mary	E-mail	mary.f@zoominternet.net
		Web Site	

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	3:15 PM	Met with Mary at ABA 2016 Louisville. She is in a bit of a panic because she wants to put a GNP tour together for September but hasn't booked any rooms yet. I gave her several names that she should contact. Those lodging partners around GNP could follow up with Mary at mary.f@zoominternet.net. she may also need rooms in Missoula based on her route to GNP. She has her activities around the park figured out.	Debbie Picard



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## Contact

Company	Friendship Tours	Address	705 Bloomfield Ave
Contact	Barbara Hackenyos		
Title			Bloomfield, CT 06002
Phone	(860) 243-1630	Ext.	
Country			
Mobile Phone		E-mail	barbara@friendshiptours.net
Salutation	Barbara	Web Site	www.friendshiptours.net

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/14/2016	11:34 AM	Met with Barbara Hackenyos at ABA 2016 Louisville. They are a new tour operator to our database. She wanted to meet with me to gather information for a 2017 or 2018 tour. They work with the senior market and usually do a fly in to tour when it's this far away. She wants to do a 7 to 8 day and include YNP and GNP as well as go into Idaho. (She is friends with Rick out of Wallace ID) We talked about in and out of either Denver or Salt Lake City. She has our USB drive and will call me for more information as she is putting this tour together. She doesn't need any further information at this time.	Debbie Picard



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## Contact

Company	Ionosphere Tours	Address	307 N. Main St
Contact	Lori Hartleroad		
Title			Anderson, SC 29621
Phone	(864) 225-7783	Ext.	
Mobile Phone		Country	
Salutation	Lori	E-mail	lori@ionospheretours.com
		Web Site	www.ionospheretours.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/14/2016	11:59 AM	Met with Lori Hartleroad at ABA 2016 Louisville. They have a tour coming to GNP at the end of July, first of August. They will be staying at Glacier Park Lodge and visiting the GTTSR and lunching at Lake McDonald Lodge. This tour is very extensive 22 days on the road and very expensive at \$4400. She did not have any trouble selling the tour. She will call me if she needs anything further, but feels like the tour is set and ready to go. No follow up is needed.	Debbie Picard



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## Contact

Company	The RH Factor	Address	PO Box 41
Contact	Melinda Hughey		
Title			Pulaski, TN 38478
Phone	(800) 863-3109	Ext.	
Mobile Phone		Country	
Salutation	Melinda	E-mail	mhughey@aol.com
		Web Site	www.therhfactor.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	2:52 PM	Met with Bonnie at ABA 2016 Louisville. She was taking appointments for Melinda. I explained that I had been working with Melinda on tours into our region. She didn't have any notes for questions and so we did an overview of GNP. She wants information on how to book Red Bus tours and also information on the new Z5 Ranch and their entertainment options. All GC partners can follow up with tourism product to either Melinda or Bonnie at TheRHFactorTravel@gmail.com	Debbie Picard



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## Contact

Company	Christian Tours/Burke International Tours Inc.	Address	4643 South NC 16 Highway
Contact	Melissa Jones		PO Box 890
Title			Newton, NC 28658
Phone	(828) 465-3900	Ext.	
Mobile Phone		Country	
Salutation	Melissa	E-mail	melissa@burkechristiantours.com
		Web Site	

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/14/2016	11:11 AM	Met with Mellonee Owenby at ABA 2016 in Louisville. They have several tours that come through the area and incorporate GNP. Their PNW tour includes 2 nights at Many Glacier. Their Western Frontier has one night in Kalispell. They are wanting more adventure options for their Western Frontier tour. She wanted more information on taking a boat tour in GNP and free time in Kalispell. I told her I would forward shopping ideas and history attractions in Kalispell. GC partners with group adventure options and group dining options in or around Kalispell can contact Mellonee at mellonee@burkechristiantours.com	Debbie Picard



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## Contact

Company	Shebby Lee Tours, Inc.	Address	P.O. Box 1032
Contact	Shebby Lee		
Title			Rapid City, SD 57709
Phone	605.343.4852	Ext.	
Mobile Phone		Country	
Salutation	Shebby	E-mail	shebby@shebbyleetours.com
		Web Site	www.shebbyleetours.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	3:03 PM	Met with Shebby at ABA 2016 Louisville. I meet with Shebby every year to keep the relationship open. She said she had the best year ever after 39 years in the business. And her biggest tour is Lewis & Clark which is 16 days long. For people that want GNP she sells into Western Leisures tour through TAP. She specializes in historical tours and trails of the Dakotas and Lewis & Clark. Her tour in Montana goes into Billings (Little Bighorn) and Great Falls and a stop at Travelers Rest before heading to Clarkston ID. She says she can't find good lodging near Lolo and doesn't want to back track to Missoula. I gave her a thumb drive because she does like to see our "What's New." She is one who does not like follow up unless it is asked for. She says she knows where to find me if she needs further help. She did give me the name of a great step on guide Richie Doyle that is a Lewis & Clark expert.	Debbie Picard





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## Contact

Company	Free Spirit Vacations	Address	835 West Warner #101
Contact	Linda Lewis		
Title			Gilbert, AZ 85233
Phone		Ext.	UNITED STATES
Mobile Phone		Country	
Salutation	Linda	E-mail	reservations@freespiritvacations.com
		Web Site	

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/14/2016	12:45 PM	Met with Linda at ABA 2016 Louisville. They do not currently have a tour coming into our region but are planning for 2017 and she needs to become familiar with what we offer. We discussed the entire region, Bitterroot up to GNP and she appreciated the USB with itinerary suggestions. I will send her links to a few partners that she asked about. Other GC partners can follow up with her at reservations@freespiritvacations.com	Debbie Picard



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## Contact

Company	Sunrise Tours	Address	1819 Lynch Street
Contact	Debbie Robertson		
Title			Saint Louis, MO 63118
Phone	314 771-8300	Ext.	
Mobile Phone		Country	
Salutation	Debbie	E-mail	debbie@travelsunrise.com
		Web Site	www.travelsunrise.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	10:58 AM	Met with Bruce at ABA 2016 Louisville. We discussed past tours and the expensive rates in the summer around GNP. I told him about the 4 new hotels going in. He was real curious about Cedar Creek in Columbia Falls. Also needed more information on Missoula and where to stay. Talked about BW, Hilton, Holiday Inns and also Montana Club for great group dining. He would like information on Z5 Ranch for Missoula entertainment option. GC partners can follow up with Bruce at <a href="mailto:bruce@travelsunrise.com">bruce@travelsunrise.com</a>	Debbie Picard



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## Contact

Company	Sunway Charters & Tours	Address	2400 Queen City Drive
Contact	Brenda Sherlin		
Title			Charlotte, NC 28208
Phone	(704) 348-1200	Ext.	
Mobile Phone		Country	
Salutation	Brenda	E-mail	info@sunwaycharters.com
		Web Site	

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	4:14 PM	Met with Brenda at ABA 2016 Louisville. They have never toured in Montana but work with seniors in Myrtle Beach and want to do a grand trip or bucket list trip. I spent time on all things Glacier Country and gave them our USB drive. She was fascinated with the GTTSR. They will be working on putting this together. I will follow up after the show to go into more detail. All GC partners can follow up with Brenda at info@sunwaycharters.com	Debbie Picard



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## Contact

Company	Academic Travel Services, Inc.	Address	PO Box 547
Contact	Greg Shipley		
Title	Senior Consultant		Hendersonville, NC 28793
Phone	(828) 692-7733	Ext.	
Mobile Phone		Country	
Salutation	Greg	E-mail	academictravel@hotmail.com
		Web Site	www.academictravel.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/14/2016	12:37 PM	Meet with James Weaver at ABA 2016 Louisville. They specialize in student groups (95%) to the DC, NY and Chicago areas. James has a personal interest in Montana and wants to visit on a vacation. Spent the 7 minute appointment educating him on Glacier Country. Said he might personally come, but no plans for a group to the area. No need for follow up at this time.	Debbie Picard



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## Contact

Company	Premier World Discovery	Address	2615 190th St., Suite 200
Contact	Michael Smith		
Title	Director of Product Development		Redondo Beach, CA 90278
Phone	(310) 372-3668 Ext.	Country	
Mobile Phone		E-mail	msmith@premierworlddiscovery.com
Salutation		Web Site	

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	3:23 PM	Met with Michael at ABA 2016 Louisville. He had a bit of an issue with one of our properties and hopes that everything works out. I will call that property to see if there is anything that I can do to help. Otherwise tours are selling well. He is always looking for the next best thing to add to his tours so feel free to follow up via email at msmith@premierworlddiscivity.com	Debbie Picard



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## Contact

Company	Vacations By Rail	Address	309 West Washington St., Suite 450
Contact	Ken Snyder		
Title	Product Manager	Country	Chicago, IL 60606
Phone	(877) 929-7245	Ext.	
Mobile Phone		E-mail	ken@vacationsbyrail.com
Salutation	Ken	Web Site	www.vacationsbyrail.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	3:47 PM	Met with Ken at ABA 2016 Louisville. Vacations by Rail are know for well executed rail vacations. They have 5 different departures out of Chicago that include GNP. They have offices in UK and Austrailia so many of these tours include these travelers. They also so a great deal with AARP. Ken was at the booth with Lois and we spent a great deal of time taking about the oil trains and how we are all back on track, since they are slow as well as Canadian trains are staying north due to the strong dollar. Ken did ask if we had \$\$ to help support or coop materials together. I referred him to Marlee/Kim since it's a Montana trip. They are good with all other aspects of their itineraries and don't need any further follow up at this time.	Debbie Picard



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## Contact

Company	Moostash Joe Tours	Address	PO Box 969
Contact	Joey Spellerberg		
Title			Fremont, NE 68026
Phone	(402) 721-7944	Ext.	
Mobile Phone		Country	
Salutation	Joey	E-mail	mail@mjtours.com
		Web Site	www.mjtours.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	2:45 PM	Met with Joey at ABA 2016 Louisville. They do a Great Parks of the NW. They visit YNP then come up and stay in Missoula (Holiday Inn Express) for an overnight before heading up to Waterton Lakes. I nterested in Z5 for an evening entertainment option. They will ran this tour in July, 2015. He wants to redesign it and stay longer to see more of GNP. He wants to stay at the Red Lion in Kalispell. I will send the lead to them. He wants to add a boat tour in GNP. They are coming up in June on their own for a FAM. I told them to call me and I will go over their itinerary and see if there are other things that they should see. GC partners around GNP can follow up with products to enhance this tour. mail@mjtours.com	Debbie Picard



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## Contact

Company	Taylor Travelers	Address	323 S. Main Street
Contact	Sally Taylor		
Title	Coordinator		Madisonville, KY 42431
Phone	(270) 825-2067	Ext.	
Mobile Phone		Country	
Salutation	Sally	E-mail	sallytaylor@bellsouth.net
		Web Site	

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	3:18 PM	Met with Sally at ABA 2016 Louisville. Last year we spent time educating and this year she is ready to put a tour together and sell it for 2017. She wants to do a YNP to GNP including red bus tours and Glacier Park boat rides. She thinks they will stay in Missoula on the way through to GNP. I gave her our USB drive and will follow up to find out what her future plans. GC partners can follow up with Sally at sallytaylor@bellsouth.net	Debbie Picard





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## Contact

Company	Leisure Time Charters and Tours	Address	73 Gaston Westbrook Ave
Contact	Brenda Tidwell		
Title	CTIS		Emerson, GA 30137
Phone	(770) 382-7726	Ext.	
Mobile Phone		Country	
Salutation	Brenda	E-mail	leisuretimebus@bellsouth.net
		Web Site	

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	3:07 PM	Met with Brenda at ABA 2016 Louisville. She still wants to come to GNP in 2016 but doesn't have lodging secured. She wanted the website for red bus tours too. I told her I would put some feelers out for lodging for her for summer even into September. We discussed the other things to do in the area besides GNP and she was thrilled to have our thumb drive for reference. She is looking for step on guide. All GC partners that want to contact her about her 2016 tour, feel free at leisuretimebus@bellsouth.net She is looking for great rates and her timing is flexible at this point.	Debbie Picard



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
140 North Higgins, Suite 204  
Missoula, MT 59802

## Contact

Company	Turner Coaches Inc.	Address	2135 E. Margaret Dr.
Contact	Annette Trotter		PO Box 2852
Title			Terre Haute, IN 47802
Phone	(812) 232-5252	Ext.	
Mobile Phone		Country	
Salutation	Annette	E-mail	annettet@travelturner.com
		Web Site	www.travelturner.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	3:37 PM	Met with Annette at ABA 2016 Louisville. She is very familiar with Montana. She remembered spending her 21st birthday at KwaTaqNuk Resort in Polson. She is a fireball and knows her travel stuff. In 2018 she is planning to do a great 12-14 day tour that will include Grand Teton/YNP/GNP She wants to include Smokejumper Center (her favorite) stop in St. Ignatius to see the church and visit Pine Haven Christian School, Kalispell and GTTSR. She wants information on Z5Ranch and Cedar Creek Lodge in Columbia Falls. I will get her this information and anyone else that would like to follow up with Annette can at annette@travelturner.com	Debbie Picard



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
140 North Higgins, Suite 204  
Missoula, MT 59802

## Contact

Company	Making Memories Tours	Address	24818 Farm Rd. 1045
Contact	Jerry Varner		
Title			Washburn, MO 65772
Phone	(800) 845-9582	Ext.	
Country			
Mobile Phone		E-mail	contact@makingmemoriestours.com
Salutation	Jerry	Web Site	www.makingmemoriestours.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	10:36 AM	Met with Jerry at ABA 2016 Louisville. (Mutual) They have a tour all set for June 2016 and are excited. They are coming through Missoula and wanted more information on the fun things to do around MSO. I talked about the new Z5 Ranch and they are very interested. I will send information. Also any new hotels around GNP and I talked about our 4 new hotels going in around GNP. He wants information on the Columbia Falls hotel. GC partners can contact Jerry at contact@makingmemoriestours.com	Debbie Picard



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
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Missoula, MT 59802

## Contact

Company	Bus Supply Charters, Inc.	Address	2084 Hwy 98 East
Contact	Suzanne Vaughn		
Title			McComb, MS 39648
Phone	(601) 684-2900	Ext.	
Mobile Phone		Country	
Salutation	Suzanne	E-mail	suzanne@bscitours.com
		Web Site	

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/14/2016	12:41 PM	Met with Suzanne at ABA 2016 Louisville. She is not familiar with Montana at all. She is on a fact finding mission to see if she should plan a tour to the region. They specialize in supplying charter buses but also run a few tours themselves. I spent the appointment going over our profile sheet and activity and lodging options throughout Glacier Country. She thanked me for the USB drive and doesn't think she needs any specific follow up at this time but will let me know if they plan to tour our area. GC partners can follow up with her at <a href="mailto:suzanne@bscitours.com">suzanne@bscitours.com</a>	Debbie Picard



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
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Missoula, MT 59802

## Contact

Company	Globus Family of Brands - Globus, Cosmos, Monograms,	Address	5301 South Federal Circle
Contact	Kim Vincent		
Title	Product Manager		Littleton, CO 80123-2390
Phone	(303) 703-7110	Ext.	
Mobile Phone		Country	
Salutation		E-mail	kvincent@globusfamily.com
		Web Site	

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/14/2016	12:04 PM	Met with Barbara at ABA 2016 Louisville. 8 different departure dates utilizing Whitefish, WMR, GNP, Ranch for BBQ, Kalispell, Conrad Mansion. This is an add on itinerary after an Alaskan cruise out of Seattle. She thinks it is running fine. Did not have any notes to ask any further questions. She said Wendy would contact me if she needs anything further. No further follow up from GC partners needed at this time.	Debbie Picard



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
140 North Higgins, Suite 204  
Missoula, MT 59802

## Contact

Company	Pioneer Trails Inc.	Address	7572 State Route 241
Contact	Ken Wengerd		
Title	Tour Coordinator		Millersburg, OH 44654
Phone	(330) 674-7885	Ext.	
Mobile Phone		Country	
Salutation	Ken	E-mail	ken@pioneertrailsbus.com
		Web Site	

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	10:53 AM	Met with Ken at ABA 2016 Louisville. This was a great meeting. They are a first-time attendee at ABA and new to our database. They have tours running to Glacier Country in 3 different tours that include the Canadian Rockies and West Coast Tour. Currently they stay at Ninepipes Lodge and love Brian. A long time family friend has connected them to the Amish in St. Ignatius and they take the bus out to visit them. We talked about the Ninepipes Museum, (which they have not visited) also the National Bison Range. He would like more information on Z5 Ranch and their chuckwagon dinner/lunch and entertainment. GC partners can contact Ken at ken@pioneertrailsbus.com	Debbie Picard



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
140 North Higgins, Suite 204  
Missoula, MT 59802

## Contact

Company	Badger Coaches Inc.	Address	5501 Femrite Drive
Contact	Donna Wilke		
Title	Tour Planner		Madison, WI 53718
Phone	(608) 255-1511	Ext.	
Mobile Phone		Country	
Salutation	Donna	E-mail	info@badgerbus.com
		Web Site	

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/14/2016	11:07 AM	Met with Kris Hoff at ABA 2016 Louisville. Currently they run a tour through Montana to Idaho. They don't have much time to add anything else to that itinerary. In 2018 they want to spend more time in Montana. We talked about GNP and all the activities around the park. She liked my USB with itinerary ideas. She didn't need any specific follow up at this time, but will be contacting me when they are putting the rest of the itinerary together for 2018.	Debbie Picard



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
140 North Higgins, Suite 204  
Missoula, MT 59802

## Contact

Company	White Star Tours	Address	26 E. Lancaster Ave
Contact	Despina Yianoulis		
Title			Reading, PA 19607
Phone	(610) 775-5000	Ext.	
Mobile Phone		Country	
Salutation	Despina	E-mail	vmorse@whitestartours.com
		Web Site	whitestartours.com

## Notes

Date Range: 1/1/2016 - 1/31/2016

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
1/13/2016	3:57 PM	Met with Des, but she referred me to Virginia the tour manager at ABA 2016 Louisville. They work up custom tours to the West. She does have a tour to the Dakotas and would like to add Montana. I talked most of the time and she wrote things down about Smokejumper Center, Z5 Ranch, Kalipell, Flathead, GNP. All GC partners can follow up with Virginia at vmorse@whitestartours.com	Debbie Picard