



Contact Report

Debbie Picard, Glacier Country Regional Tourism
140 North Higgins, Suite 204
Missoula, MT 59802

Contact

<i>Company</i>	Destination America	<i>Address</i>	801 East Katella Avenue
<i>Contact</i>	Morten Anthun		
<i>Title</i>	Director of Product		Anaheim, CA 92805-6606
<i>Phone</i>	(714) 385-2546	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>		<i>E-mail</i>	mireya.barba@dest-amer.com
		<i>Web Site</i>	

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	5:03 PM	Met with 2 reps from Destination America at NTA 2014 LA. (OR) They didn't leave me their cards, only to stop in and say that Morten is no longer with the company. My new contact is Mireya Barba and that she couldn't make it to NTA. I do have a meeting set up with her at Go West in a couple of weeks so will talk to her about the 5 departures to GNP that they currently run. No follow up from GC partners at this time.	Debbie Picard



Contact Report

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Contact

<i>Company</i>	Columbia Crossroads Inc.	<i>Address</i>	13830 SW Scholls Ferry Rd #101
<i>Contact</i>	Cynthia Billette		
<i>Title</i>	Sales Manager		Beaverton, OR 97007
<i>Phone</i>	(503) 372-6355	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Cynthia	<i>E-mail</i>	cynthia@columbia-crossroads.com
		<i>Web Site</i>	www.columbia-crossroads.com

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	1:23 PM	Met with Cynthia at NTA 2014 LA. (SR) I worked with Cynthia in Portland for many years as a receptive tour operator for the PNW. Columbia Crossroads does frequent the National Parks but only with pre-arranged groups or tours. Nothing that visitors can buy into. They specialize in receptive services and destination management in the greater Portland area. We went over the assets of running tours to Glacier Country and she said she would consider it for next year.	Debbie Picard



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Contact

<i>Company</i>	Little Rock Tours Inc.	<i>Address</i>	3100 Interstate 30
<i>Contact</i>	Karen Blain		
<i>Title</i>			Little Rock, AR 72206
<i>Phone</i>	(501) 868-7287	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Karen	<i>E-mail</i>	karenb@littlerocktours.com
		<i>Web Site</i>	www.littlerocktours.com

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	1:50 PM	Met with Gina at NTA 2014 LA. (SR) I met with her counterpart Karen at ABA in Nashville just a few weeks ago and they were really excited about a 2 Nation Vacation into the Canadian Rockies. They requested GPI information to incorporate the Canada side of lodging. I had given Karen a jump drive with itinerary suggestions and had forwarded contact information for Red Bus Tours and lodging inside the park. Well they have this on their calendar for the first 2 weeks of July 2015! They will be staying 3 day in the GNP area. 1 night in Whitefish, 1 night in the Park and 1 night in Canada. This is a new tour, so any GC partners in the Flathead/Glacier area are welcome to contact Karen at karenB@littlerocktours.com	Debbie Picard



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Contact

<i>Company</i>	Rockport Tours	<i>Address</i>	5350 South Staples, Suite 111
<i>Contact</i>	Merrin Chivers		
<i>Title</i>			Corpus Christi, TX 78411
<i>Phone</i>	(361) 452-2012	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Merrin	<i>E-mail</i>	merrin@rockporttours.com
		<i>Web Site</i>	www.rockporttours.com

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	1:44 PM	Met with Merrin at NTA 2014 LA. (PM) Merrin grew up in Montana (worked in YNP for 6 years), graduated from UM, after transferring from MSU. Knows the area well and will be back to live someday. Rockport did a Yellowstone/GNP tour in 2013. They plan to be back in 2016 for the Anniversary. I gave her our thumb drive for itinerary ideas for 2016. All GC partners are welcome to follow up with Merrin on their 2016 plans since the tour itinerary has not been determined yet. merrin@rockporttours.com	Debbie Picard



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Contact

<i>Company</i>	Teamamerica	<i>Address</i>	33 West 46th Street
<i>Contact</i>	Luisa Conzatti		
<i>Title</i>	Group Manager		New York, NY 10036
<i>Phone</i>		<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Luisa	<i>E-mail</i>	luisa@teamamericany.com
		<i>Web Site</i>	www.dream.teamamericany.com

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	2:35 PM	Met with Oksana at NTA 2014 LA. (PM) They are a full service receptive tour operator in the states, Canada and the Caribbean. Their clients come mainly from Russia and Europe. They are always looking for lodging contracts/options for their diverse range of clients. I explained the Xanterra lodging options in the park and GPI lodging outside the park. Sending her information on our elite ranches in Glacier Country. Member partners that are interested in working with another receptive offering their lodging to the clients can contact her at olubas@teamameriany.com	Debbie Picard



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Contact

<i>Company</i>	Star Destinations Inc.	<i>Address</i>	1903 North U.S. Hwy 71
<i>Contact</i>	Pam Corderman		Box 456
<i>Title</i>			Carroll, IA 51401
<i>Phone</i>	712.792.9793	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Pam	<i>E-mail</i>	pamc@stardestinations.com
		<i>Web Site</i>	

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	5:24 PM	Met with Pam at NTA 2014 LA. (PM) Star Destinations, Inc. is a tour wholesale operator that specializes in the senior and baby boomer bank club markets, student tours and a number of incentive travel programs. They offer both domestic and International travel that focuses on unique experiences. They also operate an inbound service that specializes in the Midwestern agricultural experience. We will be working along side them at Select Travel Conference so hopefully they will have some bank clubs to bring to Glacier Country. All preformed groups and custom. Will follow up with Pam after Select Travel Conference to see if we can help with itineraries.	Debbie Picard



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Contact

<i>Company</i>	Leisure West Tours and Cruises	<i>Address</i>	1266 Strong St.
<i>Contact</i>	Lee Dahl		
<i>Title</i>			Brighton, CO 80601
<i>Phone</i>	303.659.4858	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Lee	<i>E-mail</i>	lwt@leisurewesttours.com
		<i>Web Site</i>	

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	2:05 PM	Met with Joan at NTA 2014 LA. (PM) Leisure West is a member of TAP so they sell into Western Leisure's guaranteed departure for individual clients. Joan works a lot with pre-formed groups and has taken several into GNP as requested by the group. She doesn't have anything coming our way at this time. We spent the majority of our appointment discussing the Xanterra and her concerns with the transition. I did give her a thumb drive to help her see we have more than GNP in the region that would love to have her clients and show them a great time. Follow up can be directed to Joan at lwt@leisurewesttours.com	Debbie Picard



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Contact

<i>Company</i>	World of Travel	<i>Address</i>	5001 Horizons Dr. Suite 100
<i>Contact</i>	Sandra Dillon		
<i>Title</i>			Columbus, OH 43220
<i>Phone</i>	(800) 548-5670	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Sandra	<i>E-mail</i>	sandra@worldoftravel.com
		<i>Web Site</i>	www.worldoftravel.com

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	3:05 PM	Met with Sandra at NTA 2014 LA. (DR) World of Travel works with senior centers and bank travel clients. They are working on a sequel of National Parks. They also work with Incentive and Corporate travel partners. She is lookin for a receptive to work the area for her. I told her Barb Johnson from Flathead Travel is here at NTA. I will check with Barb to see if they hooked up over the conference. She also wanted more information on Bigfork, Smokejumpers Center and WMR. GC parnters are welcome to follow up with her at sandra@worldoftravel.com	Debbie Picard



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Contact

<i>Company</i>	Edgerton's Travel Services, Inc.	<i>Address</i>	620 W. Edison Road, Ste 130
<i>Contact</i>	Tom Edgerton		
<i>Title</i>	President		Mishawaka, IN 46545
<i>Phone</i>	(574) 256-2929	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Tom	<i>E-mail</i>	tom@edgertonstravel.com
		<i>Web Site</i>	www.edgertonstravel.com

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	1:37 PM	Met with Tom at NTA 2014 LA. (SR) I met with Tom last year and he was gung-ho to sell a Amtrak to GNP with 3 generations and stay at a Ranch. Well a year later he said it didn't sell. He is running a Canadian Rockies tour August 8-18 and will visit GNP for a trip on the Reds. He is worried about the Xanterra transition and hasn't been too impressed with the other parks that they run (his opinion) He wondered about alternatives and we discussed Sun Tours. I will follow up with contact information for him to get in touch with them. For now he will wait and see what happens with Xanterra.	Debbie Picard



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Contact

<i>Company</i>	Sunshine Tours, Inc.	<i>Address</i>	PO Box 2149
<i>Contact</i>	Susan Frye		
<i>Title</i>			Dublin, VA 24084
<i>Phone</i>	(800) 552-0022	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Susan	<i>E-mail</i>	susan@gosunshinetours.com
		<i>Web Site</i>	www.gosunshinetours.com

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	2:57 PM	Met with Susan at NTA 2014 LA. (SR) They have 2 tours that come through Glacier Country Montana. The first is a GNP tour July 31-August 9th and they are staying in Kalispell, doing the park on a Red. They are looking for restaurant ideas in Kalispell for that trip as well as Whitefish Mountain Resort activities for seniors. They also do a Yellowstone, Butte, Missoula tour and spend the night in Missoula (couldn't remember where) They visit the Smokejumper Center and say their clients really like it because its so unique. GC partners can follow up with Susuan at susan@gosunshinetours.com	Debbie Picard



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Contact

<i>Company</i>	Sports Leisure Vacations	<i>Address</i>	9812 Old Winery Place, Suite 1
<i>Contact</i>	Mark Hoffman		
<i>Title</i>	Owner		Sacramento, CA 95827
<i>Phone</i>	(916) 361-2051	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Mark	<i>E-mail</i>	marcslt@aol.com
		<i>Web Site</i>	

Notes

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<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	4:48 PM	Met with Ramona Goodge at NTA 2014 LA. (SR) They offer a yearly GNP tour. They spend 2 nights at St. Mary and 2 nights at Grouse. It sells out each year and think it's a great tour. We talked about Xanterra and she was thankful for the information. I have a meeting with Scott scheduled at Go West and he is the expert on the National Parks. She was curious about the Izaak Walton Inn and felt like it would be a great addition if they could fit it in somehow. I will forward the lead to David at IWI to follow up on. Will probably have more after my meeting with Scott at Go West.	Debbie Picard



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Contact

<i>Company</i>	Western Leisure Inc.	<i>Address</i>	7231 South 900 East Suite 200
<i>Contact</i>	Shawn Horman		
<i>Title</i>			Midvale, UT 84047
<i>Phone</i>	(801) 233-0600	<i>Ext.</i>	<i>Country</i> UNITED STATES
<i>Mobile Phone</i>			<i>E-mail</i> shawn@westernleisure.com
<i>Salutation</i>	Shawn		<i>Web Site</i>

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	2:47 PM	Met with Julie Burton-Ray at NTA 2014 LA. (PM) They are TAP members and sell a guaranteed departure to Glacier Country. I love this tour because it encompasses so much of our region. The visit the Smokejumper Center, stay at the BW Grant Creek Inn, visit St. Ignatious Mission, stop in Bigfork, RL in Kalispell, float the Middle Fork, stay 2 nights at Many Glacier, boat swift current and Red Bus the GTSR in late June. It is one of their best sellers. Shawn was in the meeting on the 2016 Anniversary of the National Parks and want to be that National Park tour specialist. At this point they don't see the need to change anything. We discussed the Xanterra transition.	Debbie Picard



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Contact

<i>Company</i>	Mayflower Tours, Inc.	<i>Address</i>	1225 Warren Avenue
<i>Contact</i>	Tim Patrick		P.O. Box 490
<i>Title</i>	Director of Product Development		Downers Grove, IL 60515-3597
<i>Phone</i>	630-435-8268	<i>Country</i>	
	<i>Ext.</i>		
<i>Mobile Phone</i>		<i>E-mail</i>	tpatrick@mayflowertours.com
<i>Salutation</i>	Tim	<i>Web Site</i>	

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	5:41 PM	Met with Tim at NTA 2014 LA. (PM) I recently met with Tim at ABA in Nashville. We had to overlap our schedule requests and ended up meeting again at NTA. He was mentoring a student so we spent our appointment telling her all about Western Montana and how great it is. They have changed their tour to our area a bit. Instead of the Kalispell stay they are concentrating more in the Canadian Rockies. They fly into Calgary and just coming down over the border for an overnight at GPL and do a Red Bus Tour then heading back to Alberta. This seemed to sell better for them. I brought up other ideas incorporating Yellowstone and the southern part of Glacier Country but it seems they are pretty set with what they have. I did give him a jump drive so that he could see all the itineraries and What's New in GC. No follow up is needed at this time.	Debbie Picard



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Contact

<i>Company</i>	Yankee Holiday/Amtrak Vacations	<i>Address</i>	500 Cummings Ctr Ste 5500
<i>Contact</i>	Therese Pierce		
<i>Title</i>			Beverly, MA 01915-6115
<i>Phone</i>	(978) 922-0418	<i>Ext.</i>	135
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Therese	<i>E-mail</i>	tpierce@yankeeholidays.com
		<i>Web Site</i>	www.yankeeholidays.com

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	3:21 PM	Met with Dave Costabile at NTA 2014 LA. (PM) GNP is their #1 destination and they utilize GPI for lodging. He did want to know more about the Izaak Walton Inn, since it is right on the rail line and also summer activities at WMR. How would his clients get there? Also he was wondering about a transfer transportation company that could take his guest across the border to meet up with a rail trip in Canada. I will check with Flathead Travel and see if they can assist him. GC partners are welcome to follow up with Dave at david.costabile@ylginc.com	Debbie Picard



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140 North Higgins, Suite 204
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Contact

<i>Company</i>	Sunrise Tours	<i>Address</i>	1819 Lynch Street
<i>Contact</i>	Debbie Robertson		
<i>Title</i>			Saint Louis, MO 63118
<i>Phone</i>	314 771-8300	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Debbie	<i>E-mail</i>	debbie@travelsunrise.com
		<i>Web Site</i>	www.travelsunrise.com

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	2:40 PM	Met with Debbie at NTA 2014 LA. (PM) Reminded Debbie that she was on a FAM tour through Vancouver USA and we had dinner together at The Heathman Lodge. They currently run a Canadian Rockies tour and just come into Montana for the day. She says she would LOVE to stay at Grouse Mtn Lodge but it is just too expensive during peak season. I walked her through other alternatives and she said she would re-visit. She was also very interested in the summer activities at WMR and wants more information specifically about the walk in the tree-tops. Will follow up with her and other GC partners in the Whitefish area that would like to offer her a great deal on group lodging to get her to spend the night can email Debbie at debbie@travelsunrise.com	Debbie Picard



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140 North Higgins, Suite 204
Missoula, MT 59802

Contact

<i>Company</i>	Gate 1 Travel	<i>Address</i>	455 Maryland Dr
<i>Contact</i>	Jaz Roy		
<i>Title</i>	Product Manager		Fort Washington, PA 19034
<i>Phone</i>	(215) 572-7676	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Jaz	<i>E-mail</i>	jroy@gate1travel.com
		<i>Web Site</i>	www.gate1travel.com

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	1:30 PM	Met with Jaz at NTA 2014 LA. (OR) They have several National Parks tours. An 8 day to Mt. Rushmore and Yellowstone. Joe says they do customized groups to GNP, in fact he wanted to know about his reservation at Grouse Mtn and booking Red Buses. I sent Jason to visit his booth to talk business. I gave him Xanterra's contact information and said they should be booking within a couple of weeks. He didn't need anything but those 2 contacts at this time.	Debbie Picard



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Contact

<i>Company</i>	Awesome Adventures/Unique Destinations	<i>Address</i>	216 Rosewood Dr
<i>Contact</i>	Sandi Sagrera		
<i>Title</i>			Crockett, TX 75835
<i>Phone</i>	(337) 517-8177	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Sandi	<i>E-mail</i>	sandisagrera@yahoo.com
		<i>Web Site</i>	www.aaud.biz

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	4:37 PM	Met with Sandi at NTA 2014 LA. (PM) They are planning a US Rockies tour July 13-25, 2014. They are interested in the Native American aspect of the area. We talked about Pow Wow's and the visitor centers/heritage museums. She would like confirmed dates for Indian Day and other events. They were also intersted in Sun Tours for that perspective on Glacier National Park. Their tour will have 25-35 people on it. GC partners can follow up with Sandi at sandisagrera@yahoo.com	Debbie Picard



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Contact

<i>Company</i>	Premier World Discovery	<i>Address</i>	2615 190th St., Suite 200
<i>Contact</i>	Michael Smith		
<i>Title</i>	Director of Product Development	<i>Country</i>	Redondo Beach, CA 90278
<i>Phone</i>	(310) 372-3668 <i>Ext.</i>	<i>E-mail</i>	msmith@premierworlddiscovery.com
<i>Mobile Phone</i>		<i>Web Site</i>	
<i>Salutation</i>			

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	2:31 PM	Met with Michael at NTA 2014 LA. (PM) his Glacier NP/Canadian Rockies trips have been selling very well, with 3 trips in 2013. He also offers an Amtrak trip that has been doing very well, 3 developed for 2014. All his clientel are seniors. He said his mid-western customers love the train. He's using the BW Rocky Mountain Lodge in Whitefish and brings in a caterer to provide the full american breakfast his itinerary requires. We discussed the Xanterra transition and he will follow up on his reservations with Amy to make sure there is no disruption in his tours. He is always looking for the next best thing to add to his tours so feel free to follow up via email at msmith@premierworlddiscivity.com	Debbie Picard



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Contact

<i>Company</i>	ACT - Frederick Travel Inc./Agricultural Tours	<i>Address</i>	66 Ridgeview Cres.
<i>Contact</i>	Fred Standeven		
<i>Title</i>			Waterloo, ON N2L 2P9
<i>Phone</i>	<i>Ext.</i>	<i>Country</i>	CANADA
<i>Mobile Phone</i>		<i>E-mail</i>	fred@fredericktravel.com
<i>Salutation</i>	Fred	<i>Web Site</i>	

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	1:13 PM	Met with Kelly Fields at NTA 2014 LA. (PM) ACT specializes in Agritours an they do have a Canadian Rockies tour. Her daughter used to work at the Price of Wales Hotel. They are also TAP partners so they can sell clients into the TAP guaranteed departures. She was concerned that she hadn't heard from Xanterra for their Red Bus contract and emailed Amy as we were sittng in our appointment. I will follow up and make sure she received her RB reservations for 2014. No other follow up is needed at this time.	Debbie Picard



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Contact

<i>Company</i>	Pacificoast Commerce & Culture Developing Group	<i>Address</i>	382 N Lemon Ave #108
<i>Contact</i>	Michael Suo		
<i>Title</i>			Walnut, CA 91789
<i>Phone</i>	(626) 593-1258	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Michael	<i>E-mail</i>	pcc.group@hotmail.com
		<i>Web Site</i>	

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	5:54 PM	Met with Micheal at NTA 2014 LA. He didn't have an appointment but stopped by to ask a few questions. He specializes in student groups from China. He wants hostels or dorms for them to stay in and then to create an itinerary that is like a US camp. We spoke about the dorms at UM and he thought that was a great idea. I will get back to him with contact information and then we can set up an itinerary specifically for Western Montana.	Debbie Picard



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Missoula, MT 59802

Contact

<i>Company</i>	America by Rail	<i>Address</i>	5000 Northwind Dr
<i>Contact</i>	Tim Swartz		
<i>Title</i>			East Lansing, MI 48823
<i>Phone</i>	(888) 777-6605	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Tim	<i>E-mail</i>	tswartz@americabyrail.com
		<i>Web Site</i>	www.americabyrail.com

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	2:24 PM	Met with Tim at NTA 2014 LA. (SR) They have 3 departures for 2014 June, July and August. On day 11 they stay in Kalispell at the Hilton Garden Inn and visit GNP and Red Bus the GTSR. The biggest headache with our area is the extremely long delays that are happening because of the oil feilds in the eastern part of the state and North Dakota. Amtrak is in need of a rail liine that doesn't interfere with commerce. He would love to figure out how to get his people shuttled to Bigfork and do a scenic float on the Flathead. Outfitters are welcome to contact Tim directly at tswartz@americabyrail.com with suggested add ons to his Amtrak tours.	Debbie Picard



Contact Report

Debbie Picard, Glacier Country Regional Tourism
140 North Higgins, Suite 204
Missoula, MT 59802

Contact

<i>Company</i>	Pathfinders	<i>Address</i>	Stita House, 11 Trinity Lane
<i>Contact</i>	Justin Taylor		
<i>Title</i>			Cheltenham,
<i>Phone</i>		<i>Country</i>	United Kingdom
<i>Mobile Phone</i>		<i>E-mail</i>	justin@stita.co.uk
<i>Salutation</i>	Justin	<i>Web Site</i>	www.pathfinders.co.uk

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	3:15 PM	Justine stopped by my booth for a brief meeting at NTA 2014 LA. He has a group of Australian beef farmers coming to our area. The fly into Helena and will be traveling up to GNP. They are staying at the Hilton Garden Inn Kalispell. They will be travelling down 93 and visiting the National Bison Range. He wants ideas in Missoula. Gave him information on the Smokejumper Center and Ninepipes as well as our thumb drive. He had the agritour figured out but wanted some other sites to see. GC partners can contact him at justin@stita.co.uk	Debbie Picard



Contact Report

Debbie Picard, Glacier Country Regional Tourism
140 North Higgins, Suite 204
Missoula, MT 59802

Contact

<i>Company</i>	Good Times Travel	<i>Address</i>	17132 Magnolia Street
<i>Contact</i>	Dustin Teichman		
<i>Title</i>	Vice President & General Manager		Fountain Valley, CA 92708
<i>Phone</i>	(714) 848-1255	<i>Country</i>	
	<i>Ext.</i>		
<i>Mobile Phone</i>		<i>E-mail</i>	dteichman@goodtimestravel.com
<i>Salutation</i>	Dustin	<i>Web Site</i>	www.goodtimestravel.com

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	4:57 PM	Met with Amanda Portmann at NTA 2014 LA. (PM) They continue to run this tour early - 6 day Glacier Country tour flying into Spokane, lunch stop in Wallace, WMR scenic chairlift ride w/naturalist presentation, dinner on-own in Whitefish, and overnight at Grouse Mtn Lodge. Two nights at Glacier Park Lodge, two Jammer tours (Sun Road & Waterton), Browning to tour Museum of the Plains Indian, Blackfeet Heritage Center and/or Lodgepole Gallery & Tipi Village. Overnight in Missoula, tour Smokejumper's Center, lunch in Coeur 'd Alene, then fly out of Spokane. They utilize Western Leisure coaches for this tour. They also have a Yellowstone/Glacier/Grand Tetons tour scheduled for August 2015 where they will spend 2 nights in St. Mary. They are set and happy and look forward to keeping this tour going for a long time.	Debbie Picard



Contact Report

Debbie Picard, Glacier Country Regional Tourism
140 North Higgins, Suite 204
Missoula, MT 59802

Contact

<i>Company</i>	Sun Fun Tours Ltd.	<i>Address</i>	#101-929 Laval Crescent
<i>Contact</i>	Shelley Thiessen		
<i>Title</i>	General Manager		Kamloops, BC V2C 5P4
<i>Phone</i>	250-314-9923	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>		<i>E-mail</i>	shelley@sunfuntours.ca
		<i>Web Site</i>	

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	5:28 PM	Met with Shelley at NTA 2014 LA. (PM) Sun Fun owns their own motorcoaches. Ladies US shopping and casino trips have been very popular from their Kamloops, BC area to Seattle/Oregon. I thought we had a tour planned for 2014, but she said it didn't sell. Her lady clients want shopping and gaming and we don't have what they want. She says never-say-never and that she might put something together one of these days. I will keep this relationship going and eventually it will pay off.	Debbie Picard



Contact Report

Debbie Picard, Glacier Country Regional Tourism
140 North Higgins, Suite 204
Missoula, MT 59802

Contact

<i>Company</i>	Great Canadian Holidays & Coaches	<i>Address</i>	353 Manitou Dr.
<i>Contact</i>	Michelle Hundt Tupman		
<i>Title</i>			Kitchener, Onterio N2C 1L%
<i>Phone</i>	(519) 896-8687	<i>Ext.</i>	<i>Country</i>
<i>Mobile Phone</i>			Canada
<i>Salutation</i>	Michelle	<i>E-mail</i>	michelle@greatcanadianholidays.com
		<i>Web Site</i>	www.greatcanadianholidays.com

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	3:28 PM	Met with Michelle at NTA 2014 LA (PM) GCH is featuring a Best of the West in their catalog of tours for July 2014. It leaves out of Vancouver BC and goes to Portland then over to GNP. They are lodging at BW Rocky Mtn Lodge and doing a Red Bus and then heading out the east side of the park. She was just out scouting the area and thinks she has it dialed in. I told her she should have called and I could have given her lots more to see. I gave her our thumb drive for other information she might be able to use to promote the tour. She is fine with GC partners emailing her to follow up with any GREAT deal they have to offer michelletupman@greatcanadianholidays.com	Debbie Picard



Contact Report

Debbie Picard, Glacier Country Regional Tourism
140 North Higgins, Suite 204
Missoula, MT 59802

Contact

<i>Company</i>	Making Memories Tours	<i>Address</i>	24818 Farm Rd. 1045
<i>Contact</i>	Jerry Varner		
<i>Title</i>			Washburn, MO 65772
<i>Phone</i>	(800) 845-9582	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Jerry	<i>E-mail</i>	contact@makingmemoriestours.com
		<i>Web Site</i>	www.makingmemoriestours.com

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	1:58 PM	Met with Jerry at NTA 2014 LA. (PM) It was their first time at NTA. They do have a tour to GNP and the Canadian Rockies planned for July 3-17, 2014 that is set. I explained the GPI/Xanterra situation and they will call right away to see about their bookings. He also wanted information on Sun Tours in the park and WMR info. We also talked extensively about Missoula/Bitterroot and he wanted Smokejumper information. I felt like he wants to either incorporate more into his existing itinerary or create a new itinerary with just Montana. I will follow up with his specific requests, but GC partners can email him at contact@makingmemoriestours.com	Debbie Picard



Contact Report

Debbie Picard, Glacier Country Regional Tourism
140 North Higgins, Suite 204
Missoula, MT 59802

Contact

<i>Company</i>	TRIPS	<i>Address</i>	10941 Camarillo Street
<i>Contact</i>	Christoph Voelkel		
<i>Title</i>	Director of Operations		North Hollywood, CA 91602
<i>Phone</i>	(818) 753-4530	<i>Ext.</i>	
<i>Mobile Phone</i>	(818) 489-3320	<i>Country</i>	
<i>Salutation</i>	Christoph	<i>E-mail</i>	Christoph@gotripsinc.com
		<i>Web Site</i>	http://gotripsinc.com/

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	5:35 PM	Met with Christoph at NTA 2014 LA. (OR) Christoph knows the area well and sells it to his German clients. He is very concerned with the Xanterra transition. Needs his RED BUSSES confirmed. I gave him Amy's contact information and he felt better. He was looking for Jason at NTA to check dates for Grouse not happy with the current hotel they have booked. He didn't want any other information at this time. Knows where to find me.	Debbie Picard



Contact Report

Debbie Picard, Glacier Country Regional Tourism
140 North Higgins, Suite 204
Missoula, MT 59802

Contact

<i>Company</i>	Holiday Vacations	<i>Address</i>	2727 Henry Avenue
<i>Contact</i>	Jace Vogler		P.O. Box 87
<i>Title</i>	Executive Buyer		Eau Claire, WI 54701-6828
<i>Phone</i>	7158345555	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Jace	<i>E-mail</i>	nkaiser@holidayvacations.net
		<i>Web Site</i>	

Notes

Date Range: 3/23/2014 - 3/28/2014

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/25/2014	4:31 PM	Met with Ginger Giese at NTA 2014 LA. (PM) They have 2 departures to our area in 2014. July 12 and August 16 for a 15 day tour. They all arrive via Amtrak on the Empire Builder out of Chicago, visit GNP, Whitefish and stay at Red Lion Kalispell. They then motorcoach to Helena, Yellowstone, Jackson and out Salt Lake City. The tours area dialed in and working perfectly. I did talk about the other areas of Glacier Country that we would love to get them to motorcoach to see. I gave her our thumb drive for future suggested itineraries. No specific follow up is needed.	Debbie Picard