



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
140 North Higgins, Suite 204  
Missoula, MT 59802

## Contact

Company	Maxima Tours Ltd	Address	497 Main St East
Contact	Jason Allan		
Title			Hamilton, ON L8N 1K8
Phone	(905) 561-5444	Ext.	Country Canada
Mobile Phone			E-mail jason@exclusivelymalta.com
Salutation	Jason		Web Site www.exclusivelymalta.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	12:33 PM	Met with Jason Allan at NTA 2015 New Orleans (operator request) They are planning a tour through our region and have never been through before. He will be working on an itinerary in April for 2016 for a 2 National Parks Tour or Canadian Rocky Mountain Tour. He requested information around GNP and between YNP and GNP. I gave him our thumb drive with suggested itineraries and other attractions. All GC partners can follow up with Jason at jason@exclusivelymalta.com	Debbie Picard



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Missoula, MT 59802

## Contact

Company	Women Traveling Together	Address	2661 Riva Rd, Suite 621
Contact	Debra Asberry		
Title			Annapolis, MD 21401
Phone	(443) 458-5634	Ext.	
Mobile Phone		Country	
Salutation	Debra	E-mail	debra@women-traveling.com
		Web Site	www.women-traveling.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/12/2015	12:50 PM	Met with Debra at NTA 2015 New Orleans (mutual) She says that they plan a trip to GNP every year. They fly into Kalispell for 6 days. Middle aged women, 15 at a time and stay at Glacier Park Lodge and Prince of Wales. They go horesback riding, white water rafting and a Red Bus tour. They have one scheduled beginning July 16. She is set for that tour. I suggested another great one would be Seeley/Swan or the Bitterroot Valley. Shopping, hiking, museums, history even a fishing trip. She loved it. Glacier Country partners can contact Debra at debra@women-traveling.com	Debbie Picard



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Missoula, MT 59802

## Contact

Company	Columbia Crossroads Inc.	Address	13830 SW Scholls Ferry Rd #101
Contact	Cynthia Billette		
Title	Sales Manager		Beaverton, OR 97007
Phone	(503) 372-6355	Ext.	
Mobile Phone		Country	
Salutation	Cynthia	E-mail	cynthia@columbia-crossroads.com
		Web Site	www.columbia-crossroads.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/12/2015	12:47 PM	Met with Cynthia at NTA 2015 New Orleans (mutual request) I worked with Cynthia in Portland for many years as a receptive tour operator for the PNW. Columbia Crossroads does frequent the National Parks but only with pre-arranged groups or tours. Nothing that visitors can buy into. They specialize in receptive services and destination management in the greater Portland area. She has no plans to run into our area, but want to keep this relationship going because she will have tours soon. No follow up needed.	Debbie Picard



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## Contact

Company	Good News Travels, Inc.	Address	3504-12 Hwy 153
Contact	Linda Blackston		
Title			Greenville, SC 29611
Phone	(864) 220-3506	Ext.	
Country			
Mobile Phone		E-mail	lblackston@goodnewstravels.com
Salutation	Linda	Web Site	www.goodnewstravels.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	1:17 PM	Met with Linda at NTA 2015 New Orleans (my request) She told me about a trip that she won to visit Montana but wasn't able to go and was really upset about it. She wants to put a trip together in 2016 with the 2 national parks. They would have to fly into the area and needs motorcoach. I suggested BEACH transportation. It would be a 7 to 9 day itinerary. I gave her our suggested itineraries and she will be needing more information. GC partners that would like to get on her YNP to GNP itinerary can follow up with Linda at lblackston@goodnewstravels.com	Debbie Picard



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## Contact

Company	Star Destinations Inc.	Address	1903 North U.S. Hwy 71
Contact	Pam Corderman		Box 456
Title			Carroll, IA 51401
Phone	712.792.9793	Ext.	
Mobile Phone		Country	
Salutation	Pam	E-mail	pamc@stardestinations.com
		Web Site	www.stardestinations.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/12/2015	11:49 AM	Met with Pam at NTA 2015 New Orleans (mutual) We will be working along side them at Select Traveler Conference. In the PNW she says that they fly into Seattle and Portland but do not venture out from those locations. The other tour that comes close to us is their Canadian Rockies, but it does not incorporate GNP. I spoke about all the great things adn she wants more information on flights into both Kalispell and Missoula, Bigfork, Smokejumper Center, RMEF. She thinks they can put something together if the prices are acceptable to her clients. I will send an email with links to these things. Other GC partners can follow up with Pam at pam@stardestinations.com	Debbie Picard



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Missoula, MT 59802

## Contact

Company	Groupize, Inc.	Address	100 Cummings Ctr, Suite 343C
Contact	Alisa de Gaspe Beaubien		
Title			Beverly, MA 01915
Phone	(508) 232-7719	Ext. 215	Country
Mobile Phone			E-mail
Salutation	Alisa		www.groupize.com
			Web Site

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/12/2015	12:08 PM	Met with Alisa at NTA 2015 New Orleans (operator request) Groupize, Inc. is a group booking site for hotels. Their network includes Wedding Wire, Orbitz and works with all GP systems, along with small group business - Ebooks. All interested hotels can find out more about Groupize and how they can utilize their booking services at <a href="http://www.groupize.com">www.groupize.com</a> or contact Alisa at <a href="mailto:alisa@groupize.com">alisa@groupize.com</a>	Debbie Picard



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## Contact

Company	Country Travel Discoveries LLC	Address	13500 Watertown Plank Rd, Suite 107
Contact	Nan Delwiche		
Title			Elm Grove, WI 53122
Phone	(262) 923-8123	Ext.	
Mobile Phone		Country	
Salutation	Nan	E-mail	nan.delwiche@countrytraveldiscoveries.com
		Web Site	www.countrytraveldiscoveries.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	1:02 PM	Met with Nan at NTA 2015 New Orleans (my request) They have one tour that comes through Montana. They usually stay at Lake McDonald Lodge, but she can't get a confirmation from them. I talked about other lodging options for your in Whitefish/Kalispell and St. Mary's. I will have Jason stop in and see her for accommodations in July for her tour. All her other details are set and no follow up is needed at this time.	Debbie Picard



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## Contact

Company	America Spring Travel	Address	2825 East Cottonwood Parkway #537
Contact	Jimmy Deng		
Title			Salt Lake City, UT 84121
Phone	(801) 990-3186	Ext.	
Mobile Phone		Country	
Salutation	Jimmy	E-mail	info@spring-tour.com
		Web Site	www.spring-tour.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	4:39 PM	Met with Jimmy at NTA 2015 New Orleans. We didn't have an appointment but he wanted to meet with me. He wants to run a series of tours for Chinese inbound travellers May - October to both Yellowstone and Glacier National Parks. He is the first Chinese inbound that has spoken to me about running series. He is working with Jason at GPI on loding options but I'm not sure they are finalized. He will be sending me over his itinerary for review. He wanted contact information for Reds and boats in GNP. Any Glacier Country partner that would like to focus on the Chinese inbound tour market should contact Jimmy at inbound@spring-tour.com	Debbie Picard





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## Contact

Company	Travel Gallery, Inc.	Address	1388 East Walnut Street
Contact	Franklin Fish		
Title			Pasadena, CA 91106-1528
Phone	(626) 577-9717	Ext.	
Mobile Phone		Country	
Salutation	Franklin	E-mail	frank@travelgallery.com
		Web Site	

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	12:57 PM	Met with Franklin at NTA 2015 New Orleans (mutual) He is gathering destination information and is getting more familiar with Montana. He recently bought Great Western Tours - Exploring the world together which is the senior section of their business. which he then translates to Chinese -- and he is experienced in working with the "layers" in China. He took our thumb drive for itinerary suggestions and doesn't need any follow up at this time.	Debbie Picard



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## Contact

Company	Sports Leisure Vacations	Address	9812 Old Winery Place, Suite 1
Contact	Mark Hoffman		
Title	Owner		Sacramento, CA 95827
Phone	(916) 361-2051	Ext.	
Mobile Phone		Country	
Salutation	Mark	E-mail	marcs1t@aol.com
		Web Site	www.sportsleisure.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	12:51 PM	Met with Mark at NTA 2015 New Orleans (mutual) He is looking for fresh ideas for his Glacier National Park tour. Currently they fly into Kalispell spend a day at WMR and a day in the park. I suggested flying into Missoula and seeing some of the sights along the way and flying out of Kalispell. Add in Smokejumper Center a scenic float, the stops up 93. He challenged me to help Scott in his office to spice it up a bit. Missoula partners are encouraged to email Scott.Angeletti@sportsleisure.com to be added to their itinerary.	Debbie Picard



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## Contact

Company	Joy Holiday	Address	199 California Dr, Ste 199
Contact	Lasy Huang		
Title			Millbrae, CA 94030
Phone	(650) 259-9599	Ext.	
Mobile Phone		Country	
Salutation	Lasy	E-mail	lasy@joyholiday.com
		Web Site	www.joyholiday.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/12/2015	12:27 PM	Met with Lasy at NTA 2015 New Orleans (my request) They specialize in China inbound travel groups. Right now they offer a Canadian Rockies tour. She asked if we had translators that could accompany the bus tours if they came to GNP, especially Chinese Jammer Drivers. I will find out and get back to her. We discussed boat tours out of Lake. Their current tours to the Rockies depart monthly March - October. She will be needing hotels in Whitefish and Kalispell. All Flathead lodging hotels interested in a series of Chinese visitors should contact Lasy at lasy@joyholiday.com	Debbie Picard



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## Contact

Company	The RH Factor	Address	PO Box 41
Contact	Melinda Hughey		
Title			Pulaski, TN 38478
Phone	(800) 863-3109	Ext.	
Mobile Phone		Country	
Salutation	Melinda	E-mail	mhughey@aol.com
		Web Site	www.therhfactor.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	1:43 PM	Met with Melinda at NTA 2015 New Orleans (mutual) We had met last year at Select Traveler Conference and she does have a group that is doing a combined YNP and GNP in 2016. They will fly into Billings/Bozeman and will need transportation for 7-9 days. I sent a message to Beach Transportation. She also has a preformed grou that wants a Canadian Rockies but she feels like she should talk them into this same trip itinerary for 2016. GC partners between YNP and GNP feel free to email Melinda with your specifics at mhughey@aol.com	Debbie Picard



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## Contact

Company	Jaffa Travel & Receptive Services	Address	PO Box 16171
Contact	Diane Jaffa		
Title			Seattle, WA 98116
Phone	(206) 932-3792	Ext.	
Mobile Phone		Country	
Salutation	Diane	E-mail	jaffacodsz@aol.com
		Web Site	

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	1:47 PM	Met with Tom and Diane at NTA 2015 New Orleans (mutual) They know Marlee well. She took them on a 4 day FAM years back and love Montana. They work with all custom preformed groups and are basically a DMC for the Pacific Northwest. I spoke with them about meetings in Montana as well as add on to tours in the Seattle area. They don't have anything specific in mind at this time but are always wanting to know what's new and happening around the states. No follow up is needed at this time.	Debbie Picard



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## Contact

Company	Falcon's Crest Inc.	Address	4110 SE Hawthorne Blvd
Contact	Melody Johnson		
Title			Portland, OR 97214
Phone	(360) 353-3596	Ext.	
Mobile Phone		Country	
Salutation	Melody	E-mail	melody@falconscrestinc.com
		Web Site	www.falconscrestinc.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	3:39 PM	Met with Melody at NTA 2015 New Orleans (mutual) I worked with Melody back in my Washington days. In 2016 she wants to do a National Parks Tour that includes multiple states. She is also looking for these itineraries. 1. Unique and off the beaten path golf courses 2. Great BBQ eateries 3. Great brewery stories 4. Carousels and carousel museums 5. Native American cultural and historic sites 6. Farm/Ranch experiences 7. Missoula floods and related geology trails Glacier Country partners with these assets should contact Melody at melody@falconcrestinc.com	Debbie Picard



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## Contact

Company	Allied Tour, Inc.	Address	720 E. Norfolk Ave
Contact	Brent Kalemkiarian		
Title	Vice President		Norfolk, NE 68701
Phone	(800) 742-7717	Ext.	
Country			
Mobile Phone		E-mail	brent@funtoursNE.com
Salutation	Brent	Web Site	www.funtoursNE.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	3:57 PM	Met with Bonnie at NTA 2015 New Orleans. (my request) Their main business is bank travel and senior groups. They have a group coming in the 2nd week of September. They have talked about extending their Canadian Rockies tour to include GNP. She is requesting more ideas for Adventure Day in Whitefish. We discussed horseback riding, whitewater rafting, and Whitefish Mtn Resort activities. GC partners feel free to send Bonnie information on outdoor adventures in the Whitefish area at bonnie@funtoursne.com	Debbie Picard



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## Contact

Company	Legendary Journeys	Address	3474 17th Street
Contact	Suzanne Kallaher		
Title			Sarasota, FL 34235-8906
Phone	(941) 953-7988	Ext.	
Country			
Mobile Phone		E-mail	suzanne@legendaryjourneys.com
Salutation	Suzanne	Web Site	www.GoLJ.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	4:04 PM	Met with Daniel at NTA 2015 New Orleans (mutual) They haven't been in Montana since 2009 but here buzz that they are planning a tour in 2016. They are in need of lodging around the park. I gave them our thumb drive with suggested itineraries and he wanted information on GPI. I will forward Jason's information to him regarding lodging. All othe lodging and attractions in the Flathead can contact Daniel at daniel@lj.travel	Debbie Picard





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## Contact

Company	Significant Living Travel and Tours	Address	2816 Honolulu Ave #413
Contact	Chris Knowles		
Title			Verdugo City, CA 91046
Phone	(818) 542-3158	Ext.	
Mobile Phone		Country	
Salutation	Chris	E-mail	sltravel@charter.net
		Web Site	www.significantlivingtravel.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	2:35 PM	Met with Andrew Knowles at NTA 2015 New Orleans. (Mutual) Christine was not at the booth for the appointment where I was hoping to follow up from our ABA meeting about their trip to GNP. Andrew did not have much information for me. They do have some activities planned around the park. He did take my thumb drive and said that if she had questions or needed more itinerary ideas that she would call. GC partners in the Flathead can follow up with Christine at sltravel@charter.net	Debbie Picard



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## Contact

Company	Ed Ventures, Inc.	Address	320 Elton Hills Drive NW
Contact	Larry Larsen		
Title			Rochester, MN 55901
Phone		Ext.	UNITED STATES
Mobile Phone		Country	UNITED STATES
Salutation	Larry	E-mail	larry@ed-ventures.com
		Web Site	

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	3:45 PM	Met with Shannon at NTA 2015 New Orleans. (operator request) They are members of TAP Alliance and sell into Western Leisures GNP tour. Their specialty is overseas trips. They did want to know more about Glacier Country so that they are better able to sell it down the road. There is no specific follow up needed at this time.	Debbie Picard



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## Contact

Company	Watu Inc.	Address	Room 213, Edaeyeok
Contact	Boonran (Karen) Lee		
Title			Prugio City, Seoul
Phone		Ext.	South Korea
Mobile Phone		Country	
Salutation	Boonran (Karen)	E-mail	watukorea@gmail.com
		Web Site	

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	3:48 PM	Met with Karen at NTA 2015 New Orleans (operator request) They specialize in Chinese FIT travel and she does not know about Montana at all. I spent the appointment talking about GNP and the various activities and that most fly drive clients are either experiencing YNP and GNP or the Canadian Rockies. Some are coming from Seattle. No specific follow up is needed at this time.	Debbie Picard



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## Contact

Company	Trips Unlimited		Address	5056 Taravella Road
Contact	Yvonne Magne			
Title				Marrero, LA 70072
Phone	(504) 340-8747	Ext.	Country	
Mobile Phone			E-mail	
Salutation	Yvonne		Web Site	www.tripsunlimited.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	3:33 PM	Met with Aurora and Yvonne at NTA 2015 New Orleans. She didn't have an appointment with me but we were able to work her into the schedule. They are working on a product for 2016 called "Create your own tour." She wanted to know what was a must include for Glacier National Park. We stressed GTTSR, Reds or Sun Tours, Lodging outside of the park, WMR activities, Flathead Lake, Bigfork, attractions around the park etc. All GC partners that have entities around GNP should follow up with Yvonne at ymagne@tripsunlimited.com	Debbie Picard



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## Contact

Company	Tauck World Discovery	Address	10 Norden Place
Contact	Paul Maille		
Title			Norwalk,, 06855-5021
Phone	(203) 899-6719	Ext.	
Mobile Phone		Country	
Salutation	Paul	E-mail	pmaille@tauck.com
		Web Site	www.tauck.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	2:39 PM	Met with Jane at NTA 2015 New Orleans. (my request) Tauck has been running 30 departure dates yearly to Glacier National Park for the last 30 years. One of the BEST clients we have. They also run several of the Canadian Rockies tours that dip down to GNP. All things are running smoothly and no need to follow up at this time.	Debbie Picard



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## Contact

Company	Tour Brokers International Inc.	Address	1387 Barn Run Drive
Contact	Wendy Miller		
Title			Valley City, OH 44280
Phone	(330) 483-1200	Ext.	
Mobile Phone		Country	
Salutation	Wendy	E-mail	wmiller@tbigroup.com
		Web Site	

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	1:06 PM	No show appointment at NTA 2015 New Orleans.	Debbie Picard



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## Contact

Company	Creative Tours	Address	2446 Berkshire Court
Contact	Michael Mishko		
Title	CEO/President		Kissimmee, FL 34746
Phone	407-396-9759	Ext.	
Mobile Phone		Country	
Salutation		E-mail	creativetoursflorida@yahoo.com
		Web Site	

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	3:18 PM	Met with Michael at NTA 2015 New Orleans (my request) They specialize in UK groups traveling to the western US, as well as student/senior groups from Florida. They offer ski tours in winter. They are planning a ski trip to Whitefish Mountain Resort this winter February 25-30. He is looking for a dog sledding outfitter near Whitefish. I will send him a referral. They have custom/adventure tours in summer. He does want to expand his summer offerings in Montana. He wants a Yellowstone/ GNP itinerary. I will send him one and those GC partner members that would like to follow up with Micheal can email him at creativetoursflorida@yahoo.com	Debbie Picard



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## Contact

Company	Wells Gray Tours, Ltd	Address	250 Lansdowne Street
Contact	Roland Neave		
Title	President & Owner		Kamloops, BC V2C 1X7
Phone	250.374.0831	Ext.	
Mobile Phone		Country	
Salutation	Roland	E-mail	roland@wellsgraytours.com
		Web Site	

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	2:58 PM	Met with Fraser at NTA 2015 New Orleans. (mutual) He is Rolands son and is starting in the business. He is at NTA and getting familiar with areas of the country they do not currently have tours running to Glacier Country. He says they don't have anything planned but do go to the Canadian Rockies. I guess the company philosophy is that they are too similar to US Rockies and no need. I stressed the different experiences that could take place. If they are that close brought up the things that happen in GNP. I would suggest that GC partners could play a huge roll in getting a tour out of them. Please follow up with Fraser with your lodging or attraction at fraser@wellsgraytours.com	Debbie Picard





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## Contact

Company	Mayflower Tours, Inc.	Address	1225 Warren Avenue
Contact	Tim Patrick		P.O. Box 490
Title	Director of Product Development		Downers Grove, IL 60515-3597
Phone	630-435-8268 Ext.	Country	
Mobile Phone		E-mail	tpatrick@mayflowertours.com
Salutation	Tim	Web Site	www.mayflowertours.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/12/2015	11:32 AM	Met with Tim at NTA 2015 New Orleans (mutual) We talked last year about a Yellowstone to Glacier itinerary and at the time he didn't see the fit. This year with all the buzz about the National Park Service Centennial in 2016 he is ready for the itinerary. He even talked about making a commemorative medallion for the tour. I told him I would follow up with itinerary suggestions from MTOT as well as gave him our Glacier Country suggested stops. This is a great opportunity for GC parnters between the two parks to pitch him. Follow up with Tim at tpatrick@mayflowertours.com	Debbie Picard



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Missoula, MT 59802

## Contact

Company	Gate 1 Travel	Address	455 Maryland Dr
Contact	Jaz Roy		
Title	Product Manager		Fort Washington, PA 19034
Phone	(215) 572-7676	Ext.	
Mobile Phone		Country	
Salutation	Jaz	E-mail	jroy@gate1travel.com
		Web Site	www.gate1travel.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/12/2015	12:41 PM	Met with Ashley at NTA 2015 New Orleans. (operator request) They have several National Parks tours. in 2016 they plan to run a 6 to 8 tour series in the summer months from Seattle to Waterton. We talked Ninepipes, St. Ignatius, smokejumpers at a must along with a stop in St. Regis Travel Center. Stay at Grouse Mtn and booking Red Buses. They currently have a Mt Rushmore and Yellowstone tour as well. Representing the area well. No additional follow up was requested at this time.	Debbie Picard



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
140 North Higgins, Suite 204  
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## Contact

Company	AAA Sojourns	Address	1900 Powell Street, Suite 1200
Contact	Arlene Samonte		
Title			Emeryville, CA 94608
Phone	(510) 596-4885	Ext.	
Mobile Phone		Country	
Salutation	Arlene	E-mail	arlene.samonte@goAAA.com
		Web Site	www.goAAA.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/12/2015	11:22 AM	Met with Arlene at NTA 2015 New Orleans (operator request) AAA Sojourns specializes in Chinese Inbound to the US. She has a trip planned for Glacier beginning June 21. She is utilizing Western Leisure as her receptive tour operator. They are a National Parks expert and have a great Glacier itinerary. She feels confident that her clients will be well taken care of. She said she is getting more requests for National Parks and that Glacier is a favorite. The only follow up she would like is for Kalispell to send her their brochures to be included in the packets upon arrival. I will send request to KCVB.	Debbie Picard



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
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Missoula, MT 59802

## Contact

Company	Group Coordinators, Inc.	Address	7424 N. Lidgerwood
Contact	Julie Saucier		
Title			Spokane, WA 99208
Phone	(509) 455-4354	Ext.	
Mobile Phone		Country	
Salutation	Julie	E-mail	julie@groupcoordinators.com
		Web Site	www.groupcoordinators.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	3:52 PM	Met with Julie at NTA 2015 New Orleans (operator request) Group Coordinators is a tour and event planning service out to of Spokane Washington. They do plan trips to GNP and stay at the HGI in Kalispell and go to GPL for dinner. I told her about the American Speaks program in the park during the summer. She was interested in unique things that her clients could do while in Glacier Country. Partners can follow up with Julie at julie@groupcoordinators.com	Debbie Picard



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
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Missoula, MT 59802

## Contact

Company	Premier World Discovery	Address	2615 190th St., Suite 200
Contact	Michael Smith		
Title	Director of Product Development		Redondo Beach, CA 90278
Phone	(310) 372-3668 Ext.	Country	
Mobile Phone		E-mail	msmith@premierworlddiscovery.com
Salutation		Web Site	

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	4:27 PM	Glacier NP/Canadian Rockies trips have been selling very well. All his clientel are seniors. He said his mid-western customers love the trains but they have been awful this year with schedules. I told him we were notified that they should be back on schedule this year. He will wait to see if that is true. He's using the BW Rocky Mountain Lodge in Whitefish. He is always looking for the next best thing to add to his tours so feel free to follow up via email at msmith@premierworlddiscivity.com	Debbie Picard



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
140 North Higgins, Suite 204  
Missoula, MT 59802

## Contact

Company	RME Tours	Address	25529 W. Dunlap Rd.
Contact	Tammy Teeple		
Title			Buckeye, AZ 85326
Phone	(623) 734-5811	Ext.	
Mobile Phone		Country	
Salutation	Tammy	E-mail	tammy@rme-tours.com
		Web Site	www.rme-tours.com

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	3:22 PM	Met with Tammy at NTA 2015 New Orleans. (my request) They are a Chinese inbound tour operator. Right now they have tours to Yellowstone, Arizona, Grand Canyon and Mt. Rushmore and Crazy Horse. They are wanting to expand their National Parks offerings and they are in demand. We talked in great length about GNP and the attractions surrounding the park. GC partners that would like to focus on Chinese inbound tours can follow up with Tammy at tammy@rme-tours.com	Debbie Picard



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
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Missoula, MT 59802

## Contact

Company	Sun Fun Tours Ltd.	Address	#101-929 Laval Crescent
Contact	Shelley Thiessen		
Title	General Manager		Kamloops, BC V2C 5P4
Phone	250-314-9923	Ext.	
Mobile Phone		Country	
Salutation		E-mail	shelley@sunfuntours.ca
		Web Site	

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	2:32 PM	Met with Shelley at NTA 2015 New Orleans. (mutual) Sun Fun owns their own motorcoaches. Ladies US shopping and casino trips have been very popular from their Kamloops, BC area to Seattle/Oregon. They are partnering with Paramount. The Canadian dollar is down bu they do have a sold out trip to Arizona. Her lady clients want shopping and gaming and we don't have what they want. She says never-say-never and that she might put something together one of these days. I will keep this relationship going and eventually it will pay off. No follow up is needed at this time.	Debbie Picard



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
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Missoula, MT 59802

## Contact

Company	Witte Travel & Tours	Address	3250 28th St SE
Contact	Patricia Tolle		
Title			Grand Rapids, MI
Phone	(616) 957-8113	Ext.	
Mobile Phone		Country	
Salutation	Patricia	E-mail	patt@wittetravel.com
		Web Site	

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	1:09 PM	Met with Kristin at NTA 2015 New Orleans (operator request) She specializes in custom preformed groups that travel around and look for performance opportunities. She usually gets requests for New York, Washington DC and Disneyland/Disneyworld. They brought a group through in 2011 and wants to come back for sure. They have a group coming out in September from Calvin College Grand Rapids Michigan that is not performance based, which is what they specialize in. She showed me the itinerary and it looks great. She just wanted my blessing. No additional follow up is needed at this time.	Debbie Picard





# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
140 North Higgins, Suite 204  
Missoula, MT 59802

## Contact

Company	Globus Family of Brands - Globus, Cosmos, Monograms,	Address	5301 South Federal Circle
Contact	Kim Vincent		
Title	Product Manager		Littleton, CO 80123-2390
Phone	(303) 703-7110	Ext.	
Mobile Phone		Country	
Salutation		E-mail	kvincent@globusfamily.com
		Web Site	

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/16/2015	4:31 PM	Met with Wendy at NTA 2015 New Orleans. (mutual) Their itinerary with 8 different departure dates utilizing Whitefish, WMR, GNP, Ranch for BBQ, Kalispell, Conrad Mansion are going well except that she used Gaynors for the BBQ and they have moved out of Whitefish down to Polson. I gave her 3 other suggestions for a BBQ on a ranch. This is an add on itinerary after an Alaskan cruise out of Seattle. Some other things she is looking for is a behind the scenes tour of sorts. I told her about the Crown of the Continent Discovery Center and she thought that would be a great add. Any GC partners wanting to offer a behind-the-scenes tour can contact Wendy at <a href="mailto:wmainerich@globusfamily.com">wmainerich@globusfamily.com</a>	Debbie Picard



# Contact Report

Debbie Picard, Glacier Country Regional Tourism  
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Missoula, MT 59802

## Contact

Company	Friendly Excursions Inc.	Address	PO Box 69
Contact	Claudia Yost		
Title			Sunland, CA 91041
Phone	(818) 353-7726	Ext.	
Mobile Phone		Country	
Salutation	Claudia	E-mail	friendlyexc@yahoo.com
		Web Site	

## Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/12/2015	12:12 PM	Met with Claudia at NTA 2015 New Orleans (my request) I wanted to meet with Claudia because I see that they are going to Seattle/San Juans and Yosemite Park but nothing scheduled to Montana. We talked all about GNP because she was not familiar with the park or the area. talked about the 2016 National Park Centennial. Discussed GTTSR, WMR, Flathead Lake, Missoula also Yellowstone to GNP itinerary or possibly doing a Canadian Rockies. She really like the suggestions. She doesn't need any follow up at this time.	Debbie Picard