



Contact Report

Debbie Picard, Glacier Country Regional Tourism
140 North Higgins, Suite 204
Missoula, MT 59802

Contact

Company	Fifth Third Bank	Address	230 Public Square
Contact	Marcella Baker		
Title	Club 53 Director		Franklin, TN 37064
Phone	(615) 591-4963	Ext.	
Mobile Phone		Country	
Salutation	Marcella	E-mail	marcella.baker@53.com
		Web Site	www.53.com

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	12:24 PM	Met with Marcella at STC 2015 Nashville. She is the sweetest lady. HUGE SUCCESS from last year. She has a trip planned for end of July 2015 with Premier Wold Discovery. They are busing to Chicago and Amtraking to Whitefish. She had over 20 signed up and then health issues had several drop. She knows it will run and is very excited about it. I confirmed Premier World Discovery will do a great job for her. No immediate follow up on needed form GC partners.	Debbie Picard



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Missoula, MT 59802

Contact

Company	Soy Capitol Bank & Trust	Address	455 N. Main Street
Contact	Karin Betzer		
Title			Decatur, IL 62523
Phone	(217) 475-2709	Ext.	
Mobile Phone		Country	
Salutation	Karin	E-mail	kbetzer@jlhubbard.com
		Web Site	

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	3:13 PM	Met with Karin at STC 2015 Nashville. They run 18 tours each year and 1 is international. Most of them are 1 day tours. She is here looking for ideas for longer destination trips. She would definitely use a tour operator for a multi-day trip. She would also like for me to send her our RVing itinerary on a personal note. She says she talks to the FEMA headquarters office in Kalispell on a weekly basis and would love to come visit. I will fowllow up with Karin, no need for futher GC partners to follow up at this time.	Debbie Picard



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Contact

Company	Community & Southern Bank	Address	211 Piney Woods Dr.
Contact	Sam Burrell		
Title			Ellijay, GA 30536
Phone	(706) 635-7189	Ext.	
Mobile Phone		Country	
Salutation	Sam	E-mail	samb@ellijay.com
		Web Site	www.preferredtravelinc.net

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	12:18 PM	Met with Sam at STC 2015 Nashville. He has used TRIPS for his Montana tours and has planned 3 different times. He feels like he is familiar enough to put the trip together himself without using a tour operator. He feels like 2016 would be a good time to come but that it takes 2 full days of driving to motorcoach up, so flying in would be the best. He would either charter a bus or use another company. I gave him Western Leisures name and Beach Transportation for charter services. Glacier Country partners can follow up with Sam if he is planning his own itinerary. samb@ellijay.com	Debbie Picard



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Contact

Company	Southwest Bank	Address	PO Box 962020
Contact	Kim Carb		
Title			Fort Worth, TX 76107
Phone	(817) 840-1893	Ext.	
Mobile Phone		Country	
Salutation	Kim	E-mail	kim.carb@southwestbank.com
		Web Site	www.southwestbank.com

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	1:15 PM	Met with Kim at STC 2015 Nashville. She brought a group to Montana 2 years ago. They had a great time, but quite the haul out of TX. She has 6 clients that requested GNP so she hooked them up with an already planned tour that TRIPS was doing this summer. She likes this option so probably won't run one on her own for her clients. I told her that surprisingly TX is one of our best markets. Gave her our jump drive for itinerary suggestions. She said she didn't need any follow up at this time.	Debbie Picard



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Contact

Company	City of Fort Collins Recreation	Address	1200 Raintree Drive
Contact	Geg Daley		
Title			Fort Collins, CO 80524
Phone	(970) 224-6136	Ext.	
Mobile Phone		Country	
Salutation	Geg	E-mail	gdaley@fcgov.com
		Web Site	

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	2:14 PM	Met with Greg at STC 2015 Nashville. He grew up in Lynnwood WA. He brought a group of jr. high kids to ski at WMR years ago. He has done a combined YNP and GNP itinerary and feels like it is too much. He wants to focus on GNP. He is looking for active suggestions. Fly fishing, white water rafting, horseback riding etc. He will plan his own and use a bus charter service and then a possible step-on-guide service. He took our suggested itineraries and will follow up when he is putting it together. Adventure outfitters and lodging can contact Greg at gdaley@fcgov.com	Debbie Picard



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Contact

Company	PriorityOne Bank	Address	120 2nd Street NE
Contact	Darlene Garner		
Title			Magee, MS 39111
Phone	(601) 849-6049	Ext.	
Mobile Phone		Country	
Salutation	Darlene	E-mail	dgarner@priorityonebank.com
		Web Site	

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	12:35 PM	Met with Darlene at STC 2015 Nashville. They came to GNP in 2014. Used TRIPS as their tour guide. Flew into Great Falls and came into GNP from the east side. They loved the whole trip. Don't have any plans to do it again, but will consider. I mentioned the 2016 Centennial and they wrote it down. They are looking at 2016 so it may be an option. No specific follow up needed at this time.	Debbie Picard



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Contact

Company	Karen's Kruisers	Address	29236 212th Ave
Contact	Karen Geersen		
Title			Martin, SD 57551
Phone	(605) 685-6357	Ext.	
Mobile Phone		Country	
Salutation	Karen	E-mail	cowtown@gwtc.net
		Web Site	

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	11:10 AM	Met with Karen at STC 2015 Nashville. Even though she lives in South Dakota, she has never been to Montana. She focuses on Boomers and we talked in length about GNP and Whitefish/Kalispell. She wanted tour operators that could show her clients a great time and know Montana. I suggested TRIPS and Western Leisure and that the perfect time to come is in September. GC partners that would like to follow up with Karen can email her at cowtown@gwtc.net	Debbie Picard



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Contact

Company	Travel with JCP	Address	510 Tanguay Court
Contact	Connie Gerlich		
Title			Spring, TX 77388
Phone	(606) 248-4584	Ext.	
Mobile Phone		Country	
Salutation	Connie	E-mail	pcoxprevite@sbcglobal.net
		Web Site	

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	3:26 PM	Met with Connie at STC 2015 Nashville. Her company is just one month old. She recently retired from banking and so she knows the customers well. This next year she is planning an Alaska, Myrtle Beach and Colorado trips. She has not traveled much herself always working in a bank. She looks forward to seeing some of the great sites she has learned about at STC. No follow up needed at this time.	Debbie Picard



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Contact

Company	Geddes Federal	Address	2208 West Genesee St
Contact	Anne Marie Gualtieri		
Title			Syracuse, NY 13219
Phone	(315) 671-5925	Ext.	
Mobile Phone		Country	
Salutation	Anne	E-mail	agualtieri@geddesfederal.com
		Web Site	

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Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	11:03 AM	Met with Anne Marie at STC 2015 Nashville. They are just now establishing a loyalty program for their clients. She used to be a travel agent and is very familiar with destinations. Their trips will focus on 50+ age group and then families. She wanted referrals to tour operators in our area and I recommended TRIPS and Western Leisure. No follow up is needed from GC partners.	Debbie Picard



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Contact

Company	Midwest One Bank	Address	124 South First Street
Contact	Burdell Hensley		
Title	Connections Club Coordinator		Oskaloosa, IA 52577
Phone	(641) 673-1511 Ext.	Country	
Mobile Phone		E-mail	bhensley@midwestone.com
Salutation	Burdell	Web Site	www.midwestone.com

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	9:49 AM	Met with Burdell at Select Traveler 2015 Nashville. Two years ago the did a Glacier National Park trip in late June and the GTTS Road was not open yet. Very disappointed, 2016 is filling up but he may look at 2017. He said that the highlight of the trip was visiting a Hutterite Colony, Birch Creek in Valier MT and said he would definitely do that again. He said they were the most genuine people and everyone loved learning about their traditions and way of life. He took my thumb drive and will want to put the smokejumper center into his next trip. Uses TRIPS for the Montana tour. No follow up is needed at this time.	Debbie Picard



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Contact

Company	Augsburg College	Address	2211 Riverside Ave
Contact	Sally Daniels Herron		
Title			Minneapolis, MN 55454
Phone	(612) 330-1525	Ext.	
Mobile Phone		Country	
Salutation	Sally	E-mail	herron@augsborg.edu
		Web Site	

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	1:22 PM	Met with Sally at STC 2015 Nashville. They are a travel alumni group. So far they have only done international trips, Isreal, Ireland, Italy...(maybe we need to change our name to an "I") 2016 they scheduled to go to Germany then Thailand. They schedule one domestic a year. She was intrigued with the photos of Montana that TRIPS showed at the breakfast and thinks maybe 2016 would be a good fit. Their clients are all from the city and love to see the beauty and nature. I will follow up with her to see is 2016 is a go. Other GC partners can contact Sally at herron@augsborg.edu	Debbie Picard



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Contact

Company	Franklin Synergy Bank	Address	722 Columbia Ave
Contact	Lauren Hill		
Title			Franklin, TN 37064
Phone	(615) 236-8368	Ext.	
Country			
Mobile Phone		E-mail	Lauren.Hill@FranklinSynergy.com
Salutation	Lauren	Web Site	

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	12:29 PM	Met Lauren at SCT 2015 Nashville. It's been a couple of years since she planned a trip to Montana. Her clients are usually 65+ years old. Her group is usually 15 to 20 people and her clients love it. She is new to the bank but not new to travel clubs. She would use a tour operator here at Select Travel to do it again. I recommended TRIPS since they seem to be the ones selling a Montana itinerary at the show. Glacier Country partners can follow up with Lauen at lauren.hill@FranklinSynergy.com	Debbie Picard



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Contact

Company	Truity Credit Union	Address	PO Box 1358
Contact	Leslie Jerden		
Title			Bartlesville, OK 74005
Phone	(918) 337-7732	Ext.	
Mobile Phone		Country	
Salutation	Leslie	E-mail	leslie.jerden@truitycu.org
		Web Site	www.truitycu.org

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	10:42 AM	Met with Leslie at STC 2015 Nashville. She is new to her job and didn't even have business cards yet. She said her predecessor focused on international travel, but she thinks her clients want to see the US and that most didn't go international. She would like to put together a tour for 2016 to Glacier. She loved the pictures of the GTTSR and the Reds. I gave her the names of TRIPS and Western Leisure as tour operators that offer a great tour through Glacier Country. No follow up is needed from partners at this time.	Debbie Picard



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Contact

Company	Wilson Bank & Trust	Address	1300 Main Street N.
Contact	Janie Kirby		
Title			Carthage, TN 37030
Phone	(615) 735-3990	Ext.	
Mobile Phone		Country	
Salutation	Janie	E-mail	jkirby@communitybankofsmithcounty.com
		Web Site	

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	2:47 PM	Met with Mary and Edie at STC 2015 Nashville. They have had a club for 26 years and have 8,000 members. They do all their own tours and do not use a TO. They are looking for long haul destinations to take back to coordinators that will become their next tours for 2016. Neither had been to Montana but say it looks beautiful and a fantastic destination. I will follow up with them to see if we made the long haul cut. No further follow up is needed from GC partners.	Debbie Picard



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Contact

Company	Busey Bank	Address	100 W. University Ave
Contact	Mary Beth Kurasek		
Title			Champaign, IL 61824
Phone	(217) 351-6541	Ext.	
Mobile Phone		Country	
Salutation	Mary	E-mail	marybeth.kurasek@busey.com
		Web Site	

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	1:34 PM	Met with Mary Beth at STC 2015 Nashville. She hasn't planned a trip to GNP in 7 years. Her boss says that they can only book direct flight destinations. Check on the Chicago flight for her. They are going to Colorado this year. She asked which tour operators and I suggested TRIPS and Western Leisure. I will follow up on the Chicago flight and see if that is something they will consider.	Debbie Picard



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Contact

Company	Oak Brook Park District	Address	1450 Forest Gate Rd
Contact	Lynn Larson		
Title	Recreation Supervisor		Oak Brook, IL 60523
Phone	(630) 645-9516	Ext.	
Mobile Phone		Country	
Salutation	Lynn	E-mail	llarson@obparks.org
		Web Site	www.obparks.org

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	3:06 PM	Met with Lynn at STC 2015 Nashville. Last year when we met she was just doing day trip and gathering information for when they venture into multi-day trips. She loved the presentation at breakfast on Montana and know her clients would love to come and visit. She knows nothing about the region and would definitely use a TO. I gave her several suggestions and our thumb drive for ideas as well. I will follow up with her to see how the planning is going and if Montana made the cut for 2016. No follow up needed from GC partners at this time.	Debbie Picard



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Contact

Company	Unity National Bank	Address	215 N. Wayne St.
Contact	Melissa Leingang		
Title			Piqua, OH 45356
Phone	(937) 615-1029	Ext.	
Mobile Phone		Country	
Salutation	Melissa	E-mail	mleingang@unitynationalbk.com
		Web Site	www.UnityNationalBk.com

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Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	10:07 AM	Met with Melissa at STC 2015 in Nashville. They did a GNP trip two years in a row since it was so popular back in 2012 and 2013 along with a Canadian Rockies tour. They stayed at Glacier Park Lodge then went north. She was very interested in a GNP/YNP itinerary and I offered to send it along to her. I will follow up and see if they need a tour operator to put this together for them. No additional follow up is needed at this time.	Debbie Picard



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Missoula, MT 59802

Contact

Company	Commercial Bank	Address	1431 Cumberland Ave
Contact	Nadean Meredith		
Title			Middlesboro, KY 40965
Phone	(606) 248-4584	Ext.	
Mobile Phone		Country	
Salutation	Nadean	E-mail	cvalentine@cbtn.com
		Web Site	

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	3:58 PM	Met with Nadean at STC 2015 Nashville. She said she has never been to Montana and her clients don't like to fly much. It would be a long bus ride from Kentucky. They currently do 5 - 1 day trips, 2 overnight trips, 1 - 4 day trip and one international to the Panama Canal. She doesn't think Montana is on their radar for the near future. Oh well. No follow up needed.	Debbie Picard



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Contact

Company	Spring Lake Park	Address	1301 Eighty First Ave NE
Contact	Kay Okey		
Title			Spring Lake Park, MN 55432
Phone	(763) 792-7232	Ext.	
Mobile Phone		Country	
Salutation	Kay	E-mail	kokey@slpmn.org
		Web Site	www.slprec.org

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	10:47 AM	Met with Kay at STC 2015 Nashville. Kay is familiar with both GNP and YNP and thinks this would be a good trip. We talked about Amtrak and the Empire Builder. She's nervous about the delays they have been experiencing. Her travelers are senior groups that travel mostly by bus. She was interested in Whitefish and thought it would be a good additon to a GNP trip. No follow up is needed at this time.	Debbie Picard



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Contact

Company	First State Bank	Address	PO Box 61078
Contact	Desiree Ozburn		
Title			Shannon, IL 61078
Phone	(815) 864-2111	Ext.	
Mobile Phone		Country	
Salutation	Desiree	E-mail	desi-ozburn@fsbshannon-polo.com
		Web Site	

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Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	2:54 PM	Met with Desiree at STC 2015 Nashville. They did a Canadian Rockies tour in 2011 and used Amtrak. I told her about the direct flight from Chicago to GPIInternational in Kalispell on United. She says with 2016 Centennial she might consider it again. They don't use any of the TO at the show but do have a TO that they use to book all of their trips. I will follow up on the flights and see if she needs any more information from me. No need for follow up form GC partners at this time.	Debbie Picard



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Contact

Company	Main Street World Travel	Address	10018 Tezel Road
Contact	Loretta Persyn		
Title			San Antonio, TX 78254
Phone	(830) 931-4981	Ext.	
Mobile Phone		Country	
Salutation	Loretta	E-mail	agent@mainstreetworldtravel.com
		Web Site	

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Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	3:22 PM	Met with Lorraine at STC 2015 Nashville. They focus on Bank Travel and ski trips. They have not been to GNP but loved the information at breakfast and what I provided from them. We talked about Whitefish Mountain Resort and GNP. They don't have any plans to come now, but with the information they learned will be looking into planning a trip for someone soon. No follow up is needed at this time.	Debbie Picard



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Contact

Company	Park National Bank	Address	50 North Third Street
Contact	Karen Rice		
Title			Newark, OH 43058
Phone	(740) 349-3739	Ext.	
Mobile Phone		Country	
Salutation	Karen	E-mail	krice@parknationalbank.com
		Web Site	

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Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	1:11 PM	Met with Karen at STC 2015 Nashville. They came to GNP last year. Wold of Travel is the tour operator that does their tours. They took Amtrak and she said it was a horrible experience. I told her that we were given notice that they were fixing the delays and would have the schedule fixed for this upcoming travel season. We talked about Missoula and the area attractions. She took my thumb drive for more information about other parts of Glacier Country. GC partners can follow up with Karen at krice@parknationalbank.com	Debbie Picard



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Contact

Company	Farmers State Bank	Address	PO Box
Contact	Lisa Robers		
Title			Victor, MT 59875
Phone	(406) 642-2205	Ext.	
Mobile Phone		Country	
Salutation	Lisa	E-mail	lisa@farmersebank.com
		Web Site	

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Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	10:20 AM	Met with Lisa at STC 2015 Nashville. Lisa is from Montana in fact just up the road from us in Victor. They have a loyalty travel club at Farmers State Bank. Surprisingly people from the Bitterroot will fill a bus and go on a guided trip to Glacier National Park. She said Tucker just bought a new 22 passenger bus that works really well for their travels around Montana as a group. We talked about different things that her groups might be interested in like WMR and the summer activities there as well as all the fun to be had in Missoula, Seeley and even up into Libby. All GC partners that would like to work with a group out of the Bitterroot can contact Lisa at lisa@farmersebank.com	Debbie Picard



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Contact

Company	Athens State University	Address	
Contact	Dr. Diane Sauers		
Title			Athens, AL
Phone	(256) 233-8261	Ext.	
Mobile Phone		Country	
Salutation	Diane	E-mail	
		Web Site	

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Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	1:28 PM	Met with Diane at STC 2015 Nashville. She must have been a late add on. She didn't have cards and isn't in the program. They are not really an alumni association, more of a continuing education forum. They design a curriculum and add academic travel. They were just in Savanna and Greece this year. All ages go, but she thinks MT would be good for the younger University students. The 2016 Centennial is intriguing to her for the history part of the National Parks and then the geography of both YNP and GNP would be great too. I will follow up with her for tour operators that can be utilized for her kind of tour. No additional follow up is needed.	Debbie Picard



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Contact

Company	Sterling Federal Bank		Address	110 E. Fourth Street
Contact	Betty Snitchler			
Title				Sterling, IL 61081
Phone	(815) 622-3362	Ext.	Country	
Mobile Phone			E-mail	bettysnitchler@sterlingfederal.com
Salutation	Betty		Web Site	

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Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	1:05 PM	Met with Betty at STC 2015 Nashville. She ran a tour to GNP 2 years ago with 74 people. I mentioned Amtrak and she said that there is no way they would take Amtrak due to the delays. She thinks she will propose this trip again in 2016 with the NPS Centennial. Since she was familiar with GNP I talked about the great things going on in Missoula and the Bitterroot Valleys for reference. No follow up in needed from partners at this time.	Debbie Picard



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Contact

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Contact	Paul Tapp		
Title	Director of Alumni Development		Marshall, TX 75670
Phone	(903) 923-2042 Ext.	Country	
Mobile Phone		E-mail	ptapp@etbu.edu
Salutation	Paul	Web Site	www.etbu.edu

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	10:51 AM	Met with Paul at STC 2015 Nashville. Paul runs their alumni program and travel is just a fraction of what they do. He is semi retiring in 3 years and thinks he will do this travel gig full time. They've been running tours for about 10 years now. Overseas seems easier to sell but he wants to do domestic. He has done an Alaska/Canadian Rockies but didnt do GNP. Next up Alaska this summer and the Rose Bowl Parade tour. He is looking at 8 days or less and thinks a YNP/GNP would do very well. He knows that he needs to plan ahead to book rooms in our area. I will email him an intinerary for this along with bus charter services to help him put it together. No additional follow up from partners in needed at this time.	Debbie Picard



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Debbie Picard, Glacier Country Regional Tourism
140 North Higgins, Suite 204
Missoula, MT 59802

Contact

Company	A Trip Around the World	Address	
Contact	Samantha Taylor		
Title			Salem, VA
Phone	(540) 384-1583	Ext.	
Mobile Phone		Country	
Salutation	Samantha	E-mail	info@atriparoundtheworld.com
		Web Site	www.atriparoundtheworld.com

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	10:27 AM	Met with Samantha at STC 2015 Nashville. There are no bank travel clubs in Virginia so she is looking and working with seniors travelers. She has been in business for 3 years and wanted to be at STC to learn about the different destinations around the US for her business. She appreciated the thumb drive to give her a sense about Glacier Country. All GC partners can follow up with Samantha at info@atriparoundtheworld.com	Debbie Picard



Contact Report

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Contact

Company	Citizens Tri County Bank	Address	PO Box 697
Contact	Ann VanDyken		
Title			Dunlap, TN 37327
Phone	(423) 949-2173	Ext.	
Mobile Phone		Country	
Salutation	Ann	E-mail	avandyken@ctcbonline.com
		Web Site	

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	12:40 PM	Met with Ann at STC 2015 Nashville. They are planning a trip to Montana this summer and using Landmark Tours (John Lyons, he was there and they introduced me.) They are doing a Canadian Rockies tour and dropping down into GNP, GTTSR on a red bus. She wasn't sure where they were staying. I will follow up with John to see if he needs anything else for this trip. No follow up is needed with Ann.	Debbie Picard



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Contact

Company	First Federal Community Bank	Address	463 Seneca Ave SW
Contact	Pat Warther		
Title			New Philadelphia, OH 44663
Phone	(330) 343-7513	Ext.	
Mobile Phone		Country	
Salutation	Pat	E-mail	mark@travelwarther.com
		Web Site	

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	2:20 PM	Met with Pat at STC 2015 Nashville. They do not use a tour operator. They plan and execute their tours on their own. They have done a Canadian Rockies tour where they come to Glacier Country and stay at Grouse and St. Mary's, usually in July. It has been one of their best selling itineraries. He took my thumb drive to look over other things and see if they can stay longer and see more next time. I will follow up with him to see if he needs anything further. GC partners can contact him at mark@travelwarther.com	Debbie Picard



Contact Report

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Contact

Company	Relyance Bank	Address	912 S. Poplar
Contact	Cindy Whitwell		PO Box 7878
Title	Crown Club Director		Pine Bluff, AR 71611
Phone	(870) 879-5555	Ext.	
Mobile Phone		Country	
Salutation	Cindy	E-mail	whitewellc@relybank.com
		Web Site	www.relybank.com

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	2:43 PM	Met with Cindy at STC 2015 Nashville. GREAT NEWS. She is seriously considering a 2016 tour with TRIPS in September and combining it with a Canadian Rockies tour. She had never been to Montana and all the buzz about the National Park Service and the videos from breakfast have her pushing this trip up in her schedule. I will follow up with any needs she might have. No additional follow up from GC partners is necessary at this time. (she will be going back to her maiden name)	Debbie Picard



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Contact

Company	Farmers State Bank	Address	124 East 3rd St
Contact	Margie Zieber		
Title			Tameron, MO 64429
Phone	(816) 632-6641	Ext.	
Mobile Phone		Country	
Salutation	Margie	E-mail	mzieber@fscbank.com
		Web Site	

Notes

Date Range: 3/1/2015 - 3/31/2015

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
3/17/2015	11:16 AM	Met with Margie at STC 2015 Nashville. They just started their loyalty program in April of last year. She is at STC to gather information from destination and will be keeping their travels domestic for now. PERFECT! We talked about GNP and what a perfect time to offer this tour with the 2016 Centennial. I recommended TRIPS as the operator to show them a great trip, but book now because they will fill up. No additional GC parnter follow up needed at this time.	Debbie Picard