



Contact Report

Jan Watkins, Glacier Country Regional Tourism
140 North Higgins, Suite 204
Missoula, MT 59802

Contact

<i>Company</i>	Destination America	<i>Address</i>	801 East Katella Avenue
<i>Contact</i>	Morten Anthun		
<i>Title</i>	Director of Product		Anaheim, CA 92805-6606
<i>Phone</i>	(714) 385-2546	<i>Ext.</i>	
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<i>Salutation</i>		<i>E-mail</i>	morten.anthun@dest-amer.com
		<i>Web Site</i>	

Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/22/2011	11:29 AM	Met with Morten Anthun at NTA 2011 in Las Vegas (PM) - we talked about some final details on their new, upcoming 2012 program: a 10 day tour that includes St. Mary Lodge, Going to the Sun Road, lunch at the Bigfork Inn, Glacier Raft Co trip with lunch, Whitefish Mtn Resort chairlift ride with guided hike with naturalist, 3 nights in Whitefish, and the People Center in Pablo. It's based on our Glacier Country suggested itinerary. Morten said the trip is maturing well, he expects it could grow to 6 trips/year. It's part of their popular Family Experience program. He's interested in adding Ninepipes Museum to the itinerary, but not for 2012.	Jan Watkins



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Contact

<i>Company</i>	About Tours	<i>Address</i>	460 N Main St. Suite 201
<i>Contact</i>	Courtney Ashley		
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<i>Phone</i>	(630) 545-0904	<i>Ext.</i>	
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		<i>Web Site</i>	<http://www.abouttoursco.com>

Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/20/2011	12:21 PM	Met with Courtney Ashley at NTA 2011 in Las Vegas (PM) - About Tours has a great national parks guide, out of Denver, who would like to lead a Glacier NP group trip. Courtney took our suggested itineraries and will use us to organize the upcoming GNP trip. We also discussed Amtrak since the tour operator is from the Chicago area.	Jan Watkins



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Contact

<i>Company</i>	Leisure West Tours and Cruises	<i>Address</i>	1266 Strong St.
<i>Contact</i>	Lee Dahl		
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<i>Phone</i>	303.659.4858	<i>Ext.</i>	
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		<i>Web Site</i>	

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Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/20/2011	1:00 PM	Met with Lee Dahl at NTA 2011 at Las Vegas (PM) - Lee said Leisure West Tours has 1-2 senior group tours coming our way, to include Glacier NP and an overnight in Kalispell. She would like some strong images/video to help sell the trip. Took itineraries and link for Glacier Country images. Lee was at the TAP meeting in Spokane last month and enjoyed our Montana presentation/luncheon.	Jan Watkins



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Contact

<i>Company</i>	Sun Tours Ltd.	<i>Address</i>	4300 San Mateo Blvd NE Ste B155
<i>Contact</i>	Sue DeVore		
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<i>Phone</i>	(505) 889-8888	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Sue	<i>E-mail</i>	sdevore@suntoursus.com
		<i>Web Site</i>	www.suntoursus.com

Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/23/2011	9:40 AM	Met with Sue Whitlock at NTA 2011 in Las Vegas (PM) - Sun Tours has a "Canadian Rockies & Glacier NP" tour that is doing well. The gateway airport is Spokane and it includes an overnight at Lake McDonald & Many Glacier Lodge -- and a Jammer Tour. The next trip is scheduled for July 25 - Aug. 2, 2012.	Jan Watkins



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Contact

<i>Company</i>	Nomad Adventures LLC	<i>Address</i>	PO Box 3952
<i>Contact</i>	Julie Fish		
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<i>Phone</i>	(636) 227-2900	<i>Ext.</i>	
<i>Mobile Phone</i>		<i>Country</i>	
<i>Salutation</i>	Julie	<i>E-mail</i>	julie@mynomadadventures.com
		<i>Web Site</i>	

Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/20/2011	2:31 PM	Met with Susan Damon (owner) and Katie Chandler (Vice President) at NTA 2011 in Las Vegas (PM) - their western tours, including National Parks are selling very well. They are in the process of revamping old tours. They were very interested in unique ideas, like custom tours of Holt's Museum (with Ramona) and the Ninepipes Museum (with Bud Cheff). They tend to have more upscale tours, and are currently contracted with the Lodge at WF Lake. We discussed the TAP meeting in Spokane last month, the three of us sat at the same table for our Montana sponsored luncheon .	Jan Watkins



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Contact

<i>Company</i>	Around and About Tours, Inc.	<i>Address</i>	6716 Mesa Grande Avenue
<i>Contact</i>	Sandra Gibson		
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<i>Phone</i>	(915) 833-2650	<i>Ext.</i>	
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		<i>Web Site</i>	www.aroundandabouttours.com

Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/22/2011	4:26 PM	Met with Sandra Gibson at NTA 2011 in Las Vegas (PM) - Sandy would like to buy into another tour operator's trip to our region. She's looking for guaranteed departure trips for 4-6 of her "anglo seniors from West Texas". I suggested she contact Mark Hoffman (Sports Leisure Vacations) -- and explained the trip he has developed. She liked the idea because SLV does the kind of upscale tours that her customers are used to.	Jan Watkins



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Contact

<i>Company</i>	Sports Leisure Vacations	<i>Address</i>	9812 Old Winery Place, Suite 1
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<i>Phone</i>	(916) 361-2051	<i>Ext.</i>	
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		<i>Web Site</i>	

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Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/20/2011	9:44 AM	<p>Met with Mark Hoffman at NTA 2011 in Las Vegas (PM) - Background info: Mark Hoffman and Kevin Murphy were at the TAP Partners Meeting in Spokane in November 2011. We partnered with Mark during the Montana luncheon (which was sponsored by MTOT, Glacier Country, & Billings CVB). Nick Mann and I presented with Mark -- and David Walburn. Mark is offering to bring Walburn to other TAP group leader events to promote his MT tour (a 6 day Glacier Country trip, using GPI as the gateway airport, two night stays in Whitefish and Glacier National Park, etc).</p> <p>I asked Mark if any of his TAP partners are showing interest in his Montana trip -- Joy Tour and Travel (Cincinnati) is interested, as are a couple other TAP partners. Mark said he'd like Glacier Country to do a telephone interview on his radio station to help sell our area.</p>	Jan Watkins



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Contact

<i>Company</i>	Western Leisure Inc.	<i>Address</i>	7231 South 900 East Suite 200
<i>Contact</i>	Shawn Horman		
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<i>Salutation</i>	Shawn		<i>Web Site</i>

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Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/22/2011	4:58 PM	<p>Met with Julie Burton-Ray at NTA 2011 in Las Vegas (PM) - Western Leisure is concentrating on group domestic tours these days. Yellowstone is a very strong destination -- Glacier NP no so much. Julie is encouraged to hear GPI has taken over St. Mary Lodge, it should really help with increased tours to Glacier.</p> <p>NTA ROI tracking reports showed that Western Leisure brought 2 trips in 2011;</p> <ol style="list-style-type: none"> "Glacier Country Tour" (June/July, 20 pax, 15 rooms) included a 2N stay at La Quinta Kalispell, dinner at Jagz, Bigfork, cruise on the Far West, tour of Conrad Mansion, and dinner at the Lodge at Whitefish Lake. "Canadian Rockies & Western Nat'l Parks" (August, 41 pax, 23 rooms) - included a 2N stay at Glacier Park Lodge, Red Jammer Tour, and lunch at Lake McDonald Lodge. 	Jan Watkins



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Contact

<i>Company</i>	Anderson Vacations	<i>Address</i>	301, 1117 - 1st Street SW
<i>Contact</i>	Heather Huska		
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		<i>Web Site</i>	

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Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/20/2011	2:04 PM	Met with Heather Huska at NTA 2011 in Las Vegas (PM) - Anderson Tours, from Calgary, has a tour guide who likes the idea of leading a 9 day group motorcoach to Montana -- and they are currently developing the itinerary. Heather thinks a shorter tour (to keep the cost down) would sell better. They do about 50 scheduled motorcoach tours per year, in addition to some custom trips (different division). Heather was at the TAP meeting in Spokane last month.	Jan Watkins



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Contact

<i>Company</i>	Misha Tours	<i>Address</i>	Navajo Station
<i>Contact</i>	Mr. Misha Jovanovic		PO Box 19757
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Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/19/2011	12:03 PM	Met with Misha Jovanovic at NTA 2011 in Las Vegas (SR) - Misha works with group leaders exclusively who then work with senior groups. He puts together custom tours according to what the group leaders request. National Parks are popular and Yellowstone and Glacier NP are the two most popular with his clients. He knows our region, stayed at Grouse Mtn Lodge the year it opened in the early 1980s. No Montana trips planned for 2012, but appreciated getting up to date with "What's New" and our suggested itineraries.	Jan Watkins



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Contact

<i>Company</i>	Legendary Journeys	<i>Address</i>	3474 17th Street
<i>Contact</i>	Suzanne Kallaher		
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<i>Mobile Phone</i>		<i>Country</i>	
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Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/22/2011	4:02 PM	<p>Was scheduled to meet Suzanne Kallaher at NTA 2011 in Las Vegas (PM) - but she had to cancel. A co-worker, Joann Scharf stopped by briefly to let me know.</p> <p>Company Info: Legendary Journeys is one of nation's largest CruiseTour packagers. We have 12 offices in Florida (including The Villages & Sun City Center, the two largest retirement communities in America). We own motorcoaches and operate 56 seat, 34 seat, 22 seat, 14 seat & 8 seat equipment. We operate escorted tours and cruisetours all over the world and North America. We specialize in pre/post tours in conjunction with a cruise. Our principle market is SENIORS. Legendary Journeys carries more than 25,000 passengers a year. Legendary Journeys was recognized as Carnival Corp 2009 Agency Of The Year.</p> <p>Follow up - suggest Glacier Country as a pre/post tour from Seattle/Portland via Amtrak.</p>	Jan Watkins



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Contact

<i>Company</i>	Tours of Distinction	<i>Address</i>	1000 N Green Valley Pkwy
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<i>Mobile Phone</i>		<i>Country</i>	
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Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/22/2011	4:38 PM	Met with Anne McCall at NTA 2011 in Las Vegas (PM) - Anne is planning a July/August 2012 trip via motorcoach from Las Vegas. Realizing that hotel availability might be an issue at this late date, she said she'd choose her trip dates based on when Grouse Mountain Lodge has 2 nights/25 rooms available. Marc will contact her. She was considering driving from Sun Valley to Missoula for an overnight, but realized that's too far. She took our suggested itineraries for additional ideas/drive times.	Jan Watkins



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Contact

<i>Company</i>	McKinzie Tours, Inc.	<i>Address</i>	PO Box 23559
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<i>Mobile Phone</i>		<i>Country</i>	
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		<i>Web Site</i>	

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Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/19/2011	12:15 PM	Met with Pat McKinzie at NTA 2011 in Las Vegas (SR) - Pat's most recent group tours to Glacier NP have sold out (2007 & 2009). The 2009 trip to Glacier was via Empire Builder from Chicago, but she thought next time they'd like to come by Amtrak from the west because of the more beautiful scenery. She has an Alaska Cruise cruise planned for 2012 and is offering a pre-trip to Vancouver. Since they often do Amtrak, she likes the idea of offering a pre-trip from Seattle via Amtrak to Whitefish/East Glacier in 2013. We discussed activities, properties, and contact people to develop the trip.	Jan Watkins



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Contact

<i>Company</i>	Flathead Travel	<i>Address</i>	500 Main Street
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<i>Salutation</i>	Gail	<i>Web Site</i>	www.flatheadtravel.com

Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/22/2011	6:06 PM	Met with Gaylene Birkey & Gail Metcalf at NTA 2011 in Las Vegas (PM) - we reviewed the several tour operators that are doing the most extensive Glacier Country tours; including Grueninger Travel, Destination America, Sports Leisure Vacations -- for possible opportunities for step on guides, pre/post trips, etc. They are at NTA largely for outbound trip ideas for their established clientele. They also do inbound, of course, and talked about an Eddie Bauer incentive trip they've planned for 2012; 50 people from all over the US, staying in Whitefish, activities include Whitefish Mountain Resort, Bar W Ranch, Glacier Raft.	Jan Watkins



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Contact

<i>Company</i>	Sunshine Express	<i>Address</i>	9533 Baron Miller Road
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<i>Salutation</i>	Sharon	<i>Web Site</i>	www.sunshineexpresstours.com

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Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/22/2011	5:24 PM	Met with Sharon Miller at NTA 2011 in Las Vegas (SR) - remembering that Sunshine Tours works with Premier World Discovery for their air tickets, I showed Sharon Premier's new "Montana, Glacier NP, & the Canadian Rockies" trip. She was really excited to possibly sell it to her customers. The trip includes: Amtrak to Whitefish (2N), Jammer tour, & an overnight at Glacier Park Lodge.	Jan Watkins



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Contact

<i>Company</i>	Presley Tours	<i>Address</i>	P.O. BOX 58
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Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/22/2011	6:16 PM	Met with Janette Peterman at NTA 2011 in Las Vegas (SR) - their Amtrak Empire Builder trip from Chicago is going well. The trip includes an overnight in East Glacier and another at the Red Lion Kalispell. She took our "What's New in Glacier Country" piece, since she's always interested in new ideas for the existing tour.	Jan Watkins



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Contact

<i>Company</i>	Yankee Holiday/Amtrak Vacations	<i>Address</i>	500 Cummings Ctr Ste 5500
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<i>Salutation</i>	Therese		<i>Web Site</i> www.yankeeholidays.com

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Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/20/2011	12:49 PM	Met with Therese Pierce at NTA 2011 in Las Vegas (SR) - as one of Glacier Park Inc's biggest customers, they are the only tour operator with a room allotment inside the Park. They also contract with the Lodge at WF Lake and the BW Rocky Mtn. Lodge. They do 5-6 trips to Glacier each summer, starting in Chicago, via Amtrak to East Glacier. They used to stay at the Izzak Walton in Essex, but haven't been able to get a contract with them since the new owners arrived. In addition to their Yankee Holidays brand, they also manage the nationwide Amtrak Vacations program, offering both escorted train journeys and custom FIT,	Jan Watkins



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Contact

<i>Company</i>	Golden Gate Tours, Inc.	<i>Address</i>	P.O. Box 1369
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Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/22/2011	4:10 PM	Met with Cyndi Reading at NTA 2011 in Las Vegas - Cyndi is putting together a Glacier NP trip and was looking for ideas. She loved our suggested itineraries," very informative". Most of her customers are from the Bay Area so she was very interested in the seasonal direct flight to Missoula from San Francisco. She asked for a contact for booking the Jammer tour -- and about "Indian Casinos". I suggested KwaTaqnuk and Browning casinos. Although her company profile listed golf packages for retiree groups, she said her golf program has actually died off. She does have one customer who would be interested, send golf info.	Jan Watkins



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Contact

<i>Company</i>	America 4 You LLC	<i>Address</i>	PO Box 2214
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Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/19/2011	12:25 PM	Met Lena Ross at NTA 2011 in Las Vegas - this is the first time that America 4 You has been to NTA. Although they are strong FIT receptive tour operators for the European market (and preferred partners with RMI), they are changing their business model slightly to include some group stuff, including Nashville, Cheyenne Days, and Sturgis. They are working with US Bike (a German company with an office in Las Vegas also) to develop motorcycle tours in the western USA. Lena said the winter ski program has died because it's so easy for people to plan their ski/snowboard trips on-line. They are doing some golf tours with Faszination Ski & Golf (Carsten Duebler). Carsten came to Glacier Country on the RMI Mega-Fam (Sept 2011) -- and LOVED playing the Whitefish Lake Golf Course. She took our Motorcycle Itinerary. America 4 You is already booking business as a result of the Mega-Fam. Lena said we'll start seeing a big surge in new bookings at the RMI Roundup in May, because the main decision-makers will be there.	Jan Watkins



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Contact

<i>Company</i>	There and Back Again Adventures	<i>Address</i>	PO Box 14512
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Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/20/2011	9:10 AM	Met Dixon Singleton at NTA 2011 in Las Vegas (SR) - they specialize in NASCAR packages, and now are interested in National Park, snowmobile, ski, and other adventure package ideas. They do winter Yellowstone snowmobiling trips and Dixon was interested to hear about our Glacier Country snowmobile offerings. Dixon hadn't heard of Whitefish Mountain Resort and was surprised to hear what a world class mountain it is. He said their packages are upscale and include tickets, deluxe hotels, transfers and guides -- and are commissionable to travel agents.	Jan Watkins



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Contact

<i>Company</i>	WestWorld Tours	<i>Address</i>	200 Albert Street North
<i>Contact</i>	Dean Smith		
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Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/20/2011	12:40 PM	Met with Dean and Daphne at NTA 2010 in Las Vegas (PM) - although they haven't come to Glacier Country for a summer tour in the past, since Regina is relatively close by, they are now very interested. We discussed ideas, suggested itineraries, and they were excited. Their top trips include; Alaska cruises, eastern Canada, Arizona, and New York City.	Jan Watkins



Contact Report

Jan Watkins, Glacier Country Regional Tourism
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Contact

<i>Company</i>	Premier World Discovery	<i>Address</i>	2615 190th St., Suite 200
<i>Contact</i>	Michael Smith		
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Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/20/2011	10:02 AM	Met with Michael Smith at NTA 2011 in Las Vegas (PM) - his Glacier NP/Canadian Rockies trips have been selling very well, with 2 trips in 2010 and 3 trips in 2011. He's expecting a big increase in volume into our area with his new Amtrak trip. He said his mid-western customers love the train. He's using the BW Rocky Mountain Lodge in Whitefish vs. Grouse (restrictive terms) -- and brings in a caterer to provide the full american breakfast his itinerary requires.	Jan Watkins



Contact Report

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Contact

<i>Company</i>	Good Times Travel	<i>Address</i>	17132 Magnolia Street
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Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/23/2011	9:55 AM	Met with Dustin Teichman at NTA 2011 in Las Vegas (PM) - Good Times Travel has 6 day group tour in and out of Spokane for 2012. He is still working on the details and took our sample itineraries. He'll use Glacier Country for a resource in developing the final itinerary.	Jan Watkins



Contact Report

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Contact

<i>Company</i>	Sun Fun Tours Ltd.	<i>Address</i>	#101-929 Laval Crescent
<i>Contact</i>	Shelley Thiessen		
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Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/20/2011	12:30 PM	Met with Shelley Thiessen at NTA 2011 in Las Vegas (PM) - although Sun Fun Tours hasn't done Glacier NP in the past, Shelley came to the Park on a personal trip last summer, loved it, and is now planning a group motorcoach trip for 2013. The trip will include Whitefish, the Park, including the Waterton loop. If it sells well, they'll start running it as a regular trip. Sun Fun owns their own motorcoaches. Ladies US shopping trips have been very popular from their Kamloops, BC area to Seattle. Discussed shopping in Kalispell/Missoula.	Jan Watkins



Contact Report

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Contact

<i>Company</i>	Globus Family of Brands - Globus, Cosmos, Monograms,	<i>Address</i>	5301 South Federal Circle
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Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/23/2011	10:06 AM	<p>Met with Kim Vincent and Tracie Wingo at NTA 2011 in Las Vegas (SR) - Globus trips in our region are doing very well, with 12 departures in 2011 for the "Glacier NP & Canadian Rockies" tour. Strong sales are shaping up for 2012, which Kim thinks is partly due to earlier brochure distribution to groups and the Australian/New Zealand markets.</p> <p>Kim will become the Project Manager for the South American market/Family Portfolio because it's such a fast growing market, so Wendy Mainerrich will now be the Project Manager for both Monogram (FIT fly/drive) & Globus (budget groups). Kim said to get in contact with Rhonda because she is currently working on a new Montana program that will launch in 2013. Linda Scrobeck now does the contracting for Montana.</p>	Jan Watkins



Contact Report

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Contact

<i>Company</i>	Holiday Vacations	<i>Address</i>	2727 Henry Avenue
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		<i>Web Site</i>	

Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/20/2011	3:12 PM	Met with Jace Vogler at NTA 2011 in Las Vegas (PM) - Jace and his family enjoyed a trip to Montana last summer, he was the winner of the Montana Giveaway trip from NTA 2009. They changed their itinerary to stay in Missoula (instead of Great Falls). They loved Missoula and all the action (hang gliders, stand up surfboards on the river) he and his wife want to move there! Their "Majestic Parks" trip is a 15 day loop trip from Minneapolis that travels through North Dakota, Montana, and Wyoming -- with an overnight in Glacier NP and in Whitefish/Kalispell. He's looking for a hotel with the following 2013 dates available: July 20, 29, August 7, 17, 25, and September 7. 25 rooms for each date. The hotel should have a hotel within walking distance. He also needs July 17 and August 21 for his Amtrak tour. Jace works with local TV news people across the US to sell his trips, including four in Montana, including KPAX in Missoula.	Jan Watkins



Contact Report

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Contact

<i>Company</i>	Grueninger Travel/Ambassadair	<i>Address</i>	201 W. 103rd Street
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Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/22/2011	5:49 PM	Met with Debbie Von Duhn at NTA 2011 in Las Vegas (PM) - their Glacier NP trip has been selling well, they'll do another July 11-16, 2012. The tour lodging includes 2N at Lake McDonald Lodge, 2N in Whitefish, 1N at Glacier Lodge. Tour activities include 1/2 day raft trip, lunch and naturalist presentation at Whitefish Mountain Resort, Glacier Park boat ride, Jammers. This trip is another that is based around our GPI suggested itinerary, including using GPI airport as the gateway.	Jan Watkins



Contact Report

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Contact

<i>Company</i>	Walking Adventures International	<i>Address</i>	PO Box 871000
<i>Contact</i>	Debbie Zimel		
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Notes

Date Range: 12/1/2011 - 12/31/2011

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
12/20/2011	9:24 AM	Met with Debbie Zimel at NTA 2011 in Las Vegas (SR) - this company specializes in trips that combine walking (about 10 K per day), sightseeing and cultural and historical experiences. Their Vancouver, WA area customers began asking for a NW National Parks trip, even though they are so near home, because they loved the company's SW National Parks trip. So, they did their first trip to Glacier NP this year, and have also done a Lewis & Clark trip through Montana. They are always on the look out for great 3-4 star hotels and walking guides,	Jan Watkins