



## Report: Trade Show Contacts

Created By: Nicole Gonzalez

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Category: All Categories

Contact Tags: ABA 2017

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<b>Contact Name</b>	<a href="#">Ronda Dotts</a>	<b>Address</b>	5301 South Federal Circle
<b>Title</b>	Product Manager		Littleton, CO 80123-2390 UNITED STATES
<b>Account</b>	Globus Family of Brands - Globus, Cosmos, Monograms, Avalon	<b>Phone</b>	303.703.7401
		<b>Email</b>	rdotts@globusfamily.com

<b>Date</b>	<b>Regarding</b>
01/31/2017	Met with Rhonda at ABA 2017 Cleveland. They specialize in escorted group tours. This is such a big company with so many different levels of service and different company programs. I have met with Angie and Kim before at GWS and NTA. The 8 departures before clients go on an Alaskan cruise are selling VERY well and no need to change it. They have a new Cosmos product and if it sells 50% the first year they feel it is good and it did. This is a great company to get to know for all GC partners if you want to expose your business to the group tour market. Follow up with Angie at <a href="mailto:achamberlin@globusfamily.com">achamberlin@globusfamily.com</a> or Megan at <a href="mailto:mmiller@globusfamily.com">mmiller@globusfamily.com</a> or Rhonda at <a href="mailto:rdotts@globusfamily.com">rdotts@globusfamily.com</a>

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<b>Contact Name</b>	<a href="#">Barbara Hackenyos</a>	<b>Address</b>	705 Bloomfield Ave
<b>Title</b>			Bloomfield, CT 06002
			UNITED STATES
<b>Account</b>	Friendship Tours	<b>Phone</b>	(860) 243-1630
		<b>Email</b>	barbara@friendshiptours.net

<b>Date</b>	<b>Regarding</b>
01/31/2017	Met with Barbara Hackenyos at ABA 2017 Cleveland. They were a new tour operator to our database last year. Last year I helped her plan for a trip in 2017. She has it on the books for July 17-29, 2017. It's a 13 day, 12 night trip and they need a minimum of 20 for it to go. Selling OK at this time. They work with the senior market and usually do a fly in to tour when it's this far away. She doesn't need any further information at this time and will let me know how it sells for future tours.

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<b>Contact Name</b>	<a href="#">Brenda Tidwell</a>	<b>Address</b>	73 Gaston Westbrook Ave
<b>Title</b>	Owner		Emerson, GA 30137
			UNITED STATES
<b>Account</b>	Leisure Time Charters and Tours	<b>Phone</b>	770.382.7726
		<b>Email</b>	leisuretimebus@bellsouth.net

<b>Date</b>	<b>Regarding</b>
01/31/2017	Met with Brenda at ABA 2017 Cleveland. She tried to get a group together to come to Montana but her health hasn't been the best and she decided to hold off. Her clients are preformed groups so they dictate where they want to go. She liked hearing that we have 4 new hotels in the Flathead Valley and hopes it will bring the prices for room nights down. No particular follow up is needed at this time.

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<b>Contact Name</b>	<a href="#">Sam Franzen</a>	<b>Address</b>	2727 Henry Avenue
			P.O. Box 87
<b>Title</b>	Product Manager		Eau Claire, WI 54701-6828
			UNITED STATES
<b>Account</b>	Holiday Vacations	<b>Phone</b>	715.834.5555
		<b>Email</b>	sfranzen@holidayvacations.com

**Date**                      **Regarding**  
01/31/2017                      Met with Sam at ABA 2017 Cleveland. They were in Glacier Country for 2016 with 15 overnight stays per group. June 25, July 7, 12, 16, 26, August 4, 13, 16, 23, 30 Sept. 1, 6, 8, 11, 18 All on either Amtrak or 15 day motorcoach that sells out every year. 2017 isn't looking as great as 2016, but it's still early. He had a couple of dates in September that the gondola ride and lunch at WMR wouldn't work. I suggested Bar W for a wagon ride and cookout since they are staying at Grouse. He will contact Ashley. Since most are coming on Amtrak GC partners near Amtrak stops are welcome to contact Sam with additional information on your tourism product at sfranzen@holidayvacations.com This is the first time they are at ABA, usually attend NTA, but checking out options.

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<b>Contact Name</b>	<a href="#">Jamie McKinney-Fousek</a>	<b>Address</b>	1706 NW 24th Ave #96331
<b>Title</b>	Product Manager		Portland, OR 97296 UNITED STATES
<b>Account</b>	America's Hub World Tours	<b>Phone</b>	800.637.3110
		<b>Email</b>	jamie@americashubworldtours.com

**Date**                      **Regarding**  
01/31/2017                      Met with Jamie at ABA 2017 Cleveland. Their focus has been on inbound China and Australia for the west coast cities specifically Seattle, Portland, San Fran. She wasn't familiar with Montana so we spent time specifically on GNP. She would love to put a YNP to GNP itinerary together to offer to clients. I will follow up with one for her use. She was also interested in the 2 nation vacation incorporating the Canadian Rockies with GNP. They have chinese on staff to work with inbound. Follow up with Jamie at jamie@americahubworldtours.com

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<b>Contact Name</b>	<a href="#">Briggs Hensley</a>	<b>Address</b>	1704 Granby Street
<b>Title</b>	Manager		Roanoke, VA 24012-5604 UNITED STATES
<b>Account</b>	Abbott Trailways	<b>Phone</b>	(540) 343-1133
		<b>Email</b>	heather@abbottbus.com

**Date**                      **Regarding**

01/31/2017 Met with Sue Abbott at ABA 2017 Cleveland. Abbott ran their 16 day itinerary called Golden West tour in 2016 and will run the same itinerary in 2018. Although it's a long time on a motor coach they feel that it had enough variety that people really enjoyed the tour. At this point they aren't thinking about any changes to the itinerary and will contact me if they need information when it comes to Glacier Country. No further follow up is needed at this current time.

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<b>Contact Name</b>	<a href="#">Angie Bozeman</a>	<b>Address</b>	P.O. Box 77
<b>Title</b>			Yoder, KS 67585 UNITED STATES
<b>Account</b>	Heritage Tours	<b>Phone</b>	620.465.2515
		<b>Email</b>	heritagetours@heritagetoursofyoder.com

**Date**                      **Regarding**

01/31/2017 Met with Angie at ABA 2017 Cleveland. Angie bought the company from Tammy awhile back. They have a Montana tour planned August 14-24 and they will be in GNP on reds, Kalispell, Missoula (but not overnight) She told me they stop at a small cafe in St. Ignatius and love the off the beaten path places that give a tour character. She is the one that stopped at The Orchard at Flathead Lake and her guests bought tons of product introducing Gary to the world of group tours and agri-tourism. We talked about the Bitterroot Valley, St. Mary's Mission/Daly Mansion on her way to YNP. Glacier Country partners can contact Angie at [heritagetours@heritagetoursofyoder.com](mailto:heritagetours@heritagetoursofyoder.com)

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<b>Contact Name</b>	<a href="#">Diane Edelberg</a>	<b>Address</b>	15 Mill Pond Way
<b>Title</b>	President		East Falmouth, MA 02536 UNITED STATES
<b>Account</b>	Funtastic Getaways	<b>Phone</b>	508.457.7461
		<b>Email</b>	diane@fungetaways1.com

**Date**                      **Regarding**

01/31/2017 Met with Diane at ABA 2017 Cleveland. They have a tour scheduled to YNP in 2018 but feels that GNP is too far for her clients to travel on this trip. She feel that combining GNP with a Canadian Rockies itinerary makes better sense. We talked about the east side of the park, St. Mary's and boat tours available along with the reds and Sun Tours. She wanted ideas on the west along with lodging so we talked about Cedar Creek Lodge, Bigfork, Whitefish and Kalispell. All GC partners are welcome to contact

Diane at [diane@fungetaways1.com](mailto:diane@fungetaways1.com)

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<b>Contact Name</b>	<a href="#">Cynthia Billette</a>	<b>Address</b>	13830 SW Scholls Ferry Rd #101
<b>Title</b>	Sales Manager		Beaverton, OR 97007 UNITED STATES
<b>Account</b>	Columbia Crossroads Inc.	<b>Phone</b>	(503) 372-6355
		<b>Email</b>	<a href="mailto:cynthia@columbia-crossroads.com">cynthia@columbia-crossroads.com</a>

<b>Date</b>	<b>Regarding</b>
01/31/2017	Met with Cynthia at ABA 2017 Cleveland. I worked with Cynthia in Portland for many years as a receptive tour operator for the PNW. Columbia Crossroads does frequent the National Parks but only with pre-arranged groups or tours. Nothing that visitors can buy into. They specialize in receptive services and destination management in the greater Portland area. She has no plans to run into our area, but want to keep this relationship going because she will have tours soon. No follow up needed.

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<b>Contact Name</b>	<a href="#">Ben Keisler</a>	<b>Address</b>	4643 South NC 16 Highway PO Box 890
<b>Title</b>			Newton, NC 28658 UNITED STATES
<b>Account</b>	Christian Tours/Burke International Tours Inc.	<b>Phone</b>	828.465.3900
		<b>Email</b>	<a href="mailto:ben@burkechristiantours.com">ben@burkechristiantours.com</a>

<b>Date</b>	<b>Regarding</b>
01/31/2017	Met with Ben Keisler ABA 2017 Cleveland. They have several tours that come through the area and incorporate GNP. Their PNW tour includes 2 nights at Many Glacier. Their Western Frontier has one night in Kalispell. He asked about group friendly restaurants in Whitefish and Kalispell. I mentioned Truby's in Whitefish and Brannigans in Kalispell. Other GC partners with group adventure options and group dining options in or around Kalispell and Whitefish can contact Ben at <a href="mailto:ben@burkechristiantours.com">ben@burkechristiantours.com</a> .

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<b>Contact Name</b>	<a href="#">Carol Brown</a>	<b>Address</b>	PO Box 68
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<b>Title</b>	Owner		Whipple, OH 45788 UNITED STATES
<b>Account</b>	C.L. Tours	<b>Phone</b>	(740) 585-2500
		<b>Email</b>	cl.tours@hotmail.com

<b>Date</b>	<b>Regarding</b>
01/31/2017	Met with Carol at ABA 2017 Cleveland. In September she is planning a Canadian Rockies tour using Shelley from Sun Fun tours. 40 people on the tour. They are staying at Homewood Suites in Kalispell. She said it was going to be just Canadian Rockies but Shelley suggested they drop down and do an overnight in Kalispell and take the red bus tour through Glacier. I will be in touch with Shelley as the dates get closer. Carol at cl.tours@hotmail.com.

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<b>Contact Name</b>	<a href="#">Charlotte Oliver</a>	<b>Address</b>	P.O. Box 98
<b>Title</b>	Tour Escort		Wampum, PA 16157 UNITED STATES
<b>Account</b>	Day Dream Tours LLC	<b>Phone</b>	724.535.1060
		<b>Email</b>	charlotte@daydreamtours.com

<b>Date</b>	<b>Regarding</b>
01/31/2017	Met with Charlotte at ABA 2017 Cleveland. She didn't know anything about Montana so was on a fact finding mission to learn about what Western Montana has to offer her clients. Lana the owner was supposed to be at ABA but couldn't make it. I mainly talked about GNP and gave her our usb drive and she said she would pass the information along. No plans to be in Glacier Country anytime soon. No specific follow up is needed.

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<b>Contact Name</b>	<a href="#">Mary Myers</a>	<b>Address</b>	3045 S. Parker Rd. Ste. 201
<b>Title</b>	Tour Development		Aurora, CO 80014 UNITED STATES
<b>Account</b>	Celestial Travel & Tours	<b>Phone</b>	303.773.1224
		<b>Email</b>	myers.mm.aba@comcast.net

**Date**                      **Regarding**  
01/31/2017                      Met with Mary at ABA 2017 Cleveland. They have specialized in student performance groups. In 2010 they broke into the senior adult world of travel. She knows that Montana has so much to offer that they are thinking about offering a tour in 2018 to just our region. She took my usb drive and will follow up when they are ready to put the itinerary together. GC partners are encouraged to call and Mary about your services for future tours.

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<b>Contact Name</b>	<a href="#">David Fish</a>	<b>Address</b>	835 West Warner #101
<b>Title</b>	Executive Director		Gilbert, AZ 85233 UNITED STATES
<b>Account</b>	Free Spirit Vacations	<b>Phone</b>	480.926.5547
		<b>Email</b>	david@dfishtours.com

**Date**                      **Regarding**  
02/02/2017                      Met with David at ABA 2017 Cleveland. They do not currently have a tour coming into our region but are planning for 2018 and he wanted to know what events he can plan around. I will send him a link to our events calendar. We talked about pow wow and different festivals that happen throughout the region. Other GC partners can follow up with him at david@dfishtours.com

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<b>Contact Name</b>	<a href="#">Christine Yanke</a>	<b>Address</b>	73 - 14th Ave
<b>Title</b>	Tour Planner		Hanover, ON N4N 0A1 CANADA
<b>Account</b>	Hanover Holiday Tours Limited	<b>Phone</b>	519.364.4911
		<b>Email</b>	christine@hanoverholidays.com

**Date**                      **Regarding**  
02/02/2017                      Met with Christine at ABA 2017 Cleveland. They are new to our database and she wanted information on Montana and Glacier National Park. She has done a lot of tour to the Canadian Rockies but not to Montana. She wanted more information on the GTTSR and had heard good things about Whitefish. We discussed lots of options in the Flathead Valley if she were to include Montana in her CR tours. GC partners can follow up with Christine at christine@hanoverholidays.com

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<b>Contact Name</b>	<a href="#">Connie Haywood</a>	<b>Address</b>	P.O. Box 463
<b>Title</b>			De Kalb, IL 60115-0463 UNITED STATES
<b>Account</b>	FunME Events & Excursions	<b>Phone</b>	(815) 756-1263
		<b>Email</b>	connie@riverbendtv.com

<b>Date</b>	<b>Regarding</b>
02/02/2017	Met with Connie at ABA 2017 Cleveland. FunME is an excursion and tour company for student groups, adult/family groups and the niche travel markets. They specialize in Broadway shows, festivals and parades throughout the country. She doesn't have anything planned on her own for Montana and for her clients that request it, they currently sell into Collette or Globus for clients that would like to travel to Montana. She usually sells 12 seats a year on their tours. She feels like it is almost time to put her own tour together and actually sell it. She wanted more information on what people experience in GNP and the surrounding area. We talked about the activity options and visual beauty of the region. GC partners can follow up with Connie at <a href="mailto:connie@riverbendtv.com">connie@riverbendtv.com</a>

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<b>Contact Name</b>	<a href="#">Kimberly Stange</a>	<b>Address</b>	PO Box 612
<b>Title</b>			Rockford, MI 49341 UNITED STATES
<b>Account</b>	Compass Coach Inc./Xpedition Travel	<b>Phone</b>	616.460.8652
		<b>Email</b>	kastange@yahoo.com

<b>Date</b>	<b>Regarding</b>
02/02/2017	Met with Kimberly at ABA 2017 Cleveland. They are mainly a charter company but have been doing some tours and Kimberly is the one who is supposed to find the tour gems out there. They do work with a group of student and teachers that wants to be dropped off for 2 days and go on hiking adventures. We talked about the Bitterroot Valley and all the hiking trails, Bob Marshall Wilderness, the far NW of Montana and the remoteness of that. I will send her links to the Forest Service websites. No specific follow up from GC partners needed at this time.

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<b>Contact Name</b>	<a href="#">Ken Snyder</a>	<b>Address</b>	309 West Washington St., Suite 450
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<b>Title</b>	Product Manager		Chicago, IL 60606 UNITED STATES
<b>Account</b>	Vacations By Rail	<b>Phone</b>	(877) 929-7245
		<b>Email</b>	ken@vacationsbyrail.com

**Date**                      **Regarding**

02/02/2017                      Met with Ken at ABA 2017 Cleveland. Vacations by Rail are know for well executed rail vacations. They have 5 different departures out of Chicago that include GNP. They have offices in UK and Austrailia so many of these tours include these travelers. They also so a great deal with AARP. Ken wanted my opinion on a new tour called Rails and Ranches. A very small group concept where they spend 2 days at Grouse and do GNP and then 2 days at FLL and ranch activities for a program in September. I was able to show him pictures of FLL and reassure him the guest would love it, even at the higher price point than what they've been used to. They are good with all other aspects of their itineraries and don't need any further follow up at this time.

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<b>Contact Name</b>	<a href="#">Patricia Mills</a>	<b>Address</b>	4065 State Hwy Y Galena, MO 65656 UNITED STATES
<b>Title</b>			
<b>Account</b>	Friends & NeighborsTours LLC	<b>Phone</b>	(417) 272-3403
		<b>Email</b>	frndsngubrstrs@live.com

**Date**                      **Regarding**

02/02/2017                      Met with Patricia at ABA 2017 Cleveland. She is planning for 2017/2018 and wants to put a trip together to Montana. She is familiar with GNP (husband is afraid of heights and was terrified driving GTTSR) She wanted more information on Whitefish and fishing trips out of Missoula. She said she had heard that there is great fishing in the region and she thinks that would be a great fit for some of her clients. She asked about Reds and boats in GNP. She asked if we run a FAM so that she could get more familiar with the other parts of Glacier Country since they sound so amazing. GC partners can follow up with her at frndsngubrstrs@live.com

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<b>Contact Name</b>	<a href="#">Katie Bennett</a>	<b>Address</b>	1819 Lynch Street Saint Louis, MO 63118 UNITED STATES
<b>Title</b>			

<b>Account</b>	Sunrise Tours	<b>Phone</b>	314.394.3084
		<b>Email</b>	katie@travelsunrise.com

**Date**                      **Regarding**

02/02/2017                      Met with Katie at ABA 2017 Cleveland. Debbie the owner had a tour come through summer 2016. The caterer in Missoula did not show up and would not return calls. They called to get our help. We could not connect with the caterer either. She paid for a dinner that she didn't plan. The caterer totally messed up the dates and had her down for the next month. She felt awful. I had recommended BWGC with dinner at The Montana Club or Mcke nzie River right next door but she called in a caterer for some reason. They don't have anything else planned until 2018 however she might have a group looking at Lewis & Clark trail and will let me know. GC partners can follow up with Katie at katie@travelsunrise.com

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<b>Contact Name</b>	<a href="#">Shebby Lee</a>	<b>Address</b>	P.O. Box 1032
<b>Title</b>			Rapid City, SD 57709
			UNITED STATES
<b>Account</b>	Shebby Lee Tours, Inc.	<b>Phone</b>	(605) 343-4852
		<b>Email</b>	shebby@shebbyleetours.com

**Date**                      **Regarding**

02/02/2017                      Met with Shebby at ABA 2017 Cleveland. I meet with Shebby every year to keep the relationship open. She said she had the best year ever after 39 years in the business. And her biggest tour is Lewis & Clark which is 16 days long. For people that want GNP she sells into Western Leisures tour through TAP. She specializes in historical tours and trails of the Dakotas and Lewis & Clark. Her tour in Montana goes into Billings (Little Bighorn) and Great Falls and a stop at Travelers Rest before heading to Clarkston ID. She says she can't find good lodging near Lolo and doesn't want to back track to Missoula. She gave me a BIG push to attend Tap Dance to help promote Montana. I will talk more about this with Kim and Marlee. She says she knows where to find me if she needs further help. She did give me the name of a great step on guide Richie Doyle that is a Lewis & Clark expert.

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<b>Contact Name</b>	<a href="#">Shelley Thiessen</a>	<b>Address</b>	#101-929 Laval Crescent
<b>Title</b>	General Manager		Kamloops, BC V2C 5P4
			CANADA
<b>Account</b>	Sun Fun Tours Ltd.	<b>Phone</b>	(250) 314-9923

**Email**

shelley@sunfuntours.ca

**Date**                      **Regarding**

02/02/2017

Met with Shelley at ABA 2017 Cleveland. Sun Fun and Paramount Travel both out of BC are partnering and working together. Each owns their own motorcoaches. Ladies US shopping and casino trips have been very popular from their Kamloops, BC area to Seattle/Oregon. The Canadian dollar is down so trips into the US are down as well. Shelley is working with CL Tours on a tour for her group that will incorporate the Canadian Rockies and GNP. She will call me if she needs any help with the final itinerary. No follow up is needed at this time.

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**Contact Name**  
**Title**

[Brenda Sherlin](#)

**Address**

2400 Queen City Drive  
Charlotte, NC 28208  
UNITED STATES

**Account**

Sunway Charters & Tours

**Phone**

(704) 348-1200

**Email**

info@sunwaycharters.com

**Date**                      **Regarding**

02/02/2017

Met with Brenda at ABA 2017 Cleveland. They have never toured in Montana but work with seniors in Myrtle Beach and want to do a grand trip or bucket list trip. If they sell the tour they HAVE to run the bus no matter how many clients sign up. She thinks if they include a YNP and GNP (2 different bucket list items) it will sell and they will get enough people to run the tour. I spent time on all things Glacier Country and gave them our USB drive. She was fascinated with the GTTSR. They will be working on putting this together. I will follow up after the show to go into more detail. All GC partners can follow up with Brenda at info@sunwaycharters.com

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**Contact Name**  
**Title**

[Michael Smith](#)

**Address**

2615 190th St., Suite 200  
Redondo Beach, CA 90278  
UNITED STATES

**Account**

Premier World Discovery

**Phone**

(310) 372-3668

**Email**

msmith@premierworlddiscovery.com

**Date**                      **Regarding**

02/02/2017

Met with Michael ABA 2017 Cleveland. He has resolved his issues in Whitefish because the sales manager is back in play. Their Montana tour sold very well in 2016, will see if it's due to the centennial or product is good. He is very interested in the Fire Brand Hotel in Whitefish and wanted information. I will let them know they are on their radar. PWD is a great tour company with higher end clients. Follow up can be done with msmith@premierworlddiscovery.com.

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<b>Contact Name</b>	<a href="#">Christoph Voelkel</a>	<b>Address</b>	10941 Camarillo Street
<b>Title</b>	Director of Operations		North Hollywood, CA 91602 UNITED STATES
<b>Account</b>	TRIPS	<b>Phone</b>	(818) 753-4530
		<b>Email</b>	Christoph@gotripsinc.com

**Date**                      **Regarding**

02/02/2017

Met with Christoph and Brian Doughty at ABA 2017 Cleveland. Christoph knows the area well and sells it to his German clients. They have 3 tours planned through Glacier Country. I've worked with them at Select Traveler Conference (Bank Travel) and help sell their Montana trip. We gave their last tour our Montana bandanas and they were a huge hit. They are looking for another guest ranch to go to for a cookout other than Lonesome Dove. I suggested Bar W since they are in Whitefish but is concerned that they don't have a pavillion for weather. He also wanted the contact for Cedar Creek Lodge. GC partners that have a really cool addition to add around their Glacier tour, feel free to contact Christoph at christoph@gotripsinc.com

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<b>Contact Name</b>	<a href="#">Alice Hahn</a>	<b>Address</b>	210 Rosewood Dr.
<b>Title</b>			Bardstown, KY 40004 UNITED STATES
<b>Account</b>	Tours For You LLC	<b>Phone</b>	(502) 348-0558
		<b>Email</b>	alice@toursforyoullc.com

**Date**                      **Regarding**

02/02/2017 Met with Alice at ABA 2017 Cleveland. She doesnt have any tour planned to Montana but did do one back on 2015 that was a success. It's just a long haul for her clients. We talked about whats new in the region and she was very interested in the attractions up at WMR feeling like she could hub and spoke out of Kalispell or Whitefish for a couple of day. GC partners are welcome to contact Alice at [alice@toursforyoullc.com](mailto:alice@toursforyoullc.com)

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<b>Contact Name</b>	<a href="#">Vyacheslav Panchenko</a>	<b>Address</b>	XXXX
<b>Title</b>			Citrus Heights, CA 95611 UNITED STATES
<b>Account</b>	SIV Transport	<b>Phone</b>	916.200.8982
		<b>Email</b>	i20085@hotmail.com

<b>Date</b>	<b>Regarding</b>
02/02/2017	Met with Vyacheslav at ABA 2017 Cleveland. They are a 5 year old charter company that also run some tours mainly in California, Oregon and Washington. He didn't know anything about Montana so I gave him the Glacier National Park version of why Western Montana. No specific follow up is needed at this time.

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<b>Contact Name</b>	<a href="#">Tad Meehan</a>	<b>Address</b>	PO Box 718
<b>Title</b>	Operations Officer		Hinsdale, IL 60522 UNITED STATES
<b>Account</b>	Tour Services Inc.	<b>Phone</b>	414.491.8975
		<b>Email</b>	tmeehan@toursservicesinc.com

<b>Date</b>	<b>Regarding</b>
02/02/2017	Met with Tad and Brian at ABA 2017 Cleveland. Brian was a former teacher and saw the potential with student travel years ago and that is what they have specialized in for years. They have just expanded into the senior market and think that is what would most likely come to Montana. They have never been to Montana so spent the appointment education them on what we have to offer both senior and student markets. No follow up is needed at this time.

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<b>Contact Name</b>	<a href="#">Tracy Schueller</a>	<b>Address</b>	W 4928 Pheasant Valley Rd.
<b>Title</b>			Waldo, WI 53093 UNITED STATES
<b>Account</b>	Personalized Tours & Coaches	<b>Phone</b>	920.528.7604
		<b>Email</b>	info@gopersonalized

<b>Date</b>	<b>Regarding</b>
02/03/2017	Met with Tracy at ABA 2017 Cleveland. They have a Canadian Rockies tour that they run every couple of years. They tend to do more upscale tours. They have also included us in their PNW tour and stay in Missoula and do the Smokejumpers Center and her clients LOVE it. They are happy with what they have on their itineraries and do not need any further follow up from Glacier Country partners at this time.

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<b>Contact Name</b>	<a href="#">Brenda Sieglitz</a>	<b>Address</b>	XXXX
<b>Title</b>			Mount Joy, PA 17552 UNITED STATES
<b>Account</b>	Widow Voyages	<b>Phone</b>	717.682.0365
		<b>Email</b>	widowvoyages@gmail.com

<b>Date</b>	<b>Regarding</b>
02/07/2017	Met with Brenda at ABA 2017 Cleveland. She has a trip planned for August 8-13 visiting YNP and GNP with 25 passengers already signed up to go. She was in need of red bus pricing and I gave her the website depending on which tour they wanted. She was also wondering about transportation options when she mentioned Tucker Transportation (I mentioned Rocky Mountain Transportation as well as Beach) She felt that she had everything else under control but would call me if she needed anything further. No immediate follow up is necessary from GC partners.

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<b>Contact Name</b>	<a href="#">Beverly Scott</a>	<b>Address</b>	201 Catharine Ave
<b>Title</b>	President		Brantford, ON N3P 1A1 CANADA
<b>Account</b>	Panache Hospitality Solutions Group	<b>Phone</b>	226.920.9329
		<b>Email</b>	beverly@thepanachegroup.com

**Date**                      **Regarding**

02/07/2017                      Met with Beverly at ABA 2017 Cleveland. Panache is focused on womens groups. She is looking for a destination (dude ranch) for women to enjoy. We talked about our luxury guest ranches in Western Montana, but she thought they were too expensive for her group of women. We talked about FLL and Bar W as well and she said that is more of what she is looking for. I also brought up the great towns with lodging in town, shopping, spa and outdoor adventure. I will forward her information on to them and see if we can get her group out to experience Western Montana. No specific follow up is needed at this time from GC partners.

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<b>Contact Name</b>	<a href="#">Daniel Erickson</a>	<b>Address</b>	PO Box 716
<b>Title</b>			Menomonie, WI 54751 UNITED STATES
<b>Account</b>	Z Best Tours Inc.	<b>Phone</b>	715.231.4025
		<b>Email</b>	zbesttours@gmail.com

**Date**                      **Regarding**

02/07/2017                      Met with Daniel at ABA 2017 Cleveland. He specializes in school trips. He has a marching band trip coming through Montana to Seattle in 2018 or 2019. He wants to know where to stay in Missoula and if there are any venues for performances. I told him that we could connect him with the UM band director and see if there was anything at the U that they could participate in. Perhaps a clinic at the UM by professor Griggs. The trip is the 2nd week in June and he also asked about river rafting. That would be a great trip down the Alberton Gorge. I will follow up with both avenues for him. No other immediate follow up is needed from GC partners at this time.

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<b>Contact Name</b>	<a href="#">Lisa Pfouts</a>	<b>Address</b>	7572 State Route 241
<b>Title</b>	Tour Planner		Millersburg, OH 44654 UNITED STATES
<b>Account</b>	Pioneer Trails Inc.	<b>Phone</b>	740.694.1673
		<b>Email</b>	eaglerocktours@centrylink.net

**Date**                      **Regarding**

02/07/2017

Met with Lisa at ABA 2017 Cleveland. Last year was their first ABA. They have tours running to Glacier Country in 3 different tours that include the Canadian Rockies and West Coast Tour. Currently they stay at Ninepipes Lodge and love Brian. A long time family friend has connected them to the Amish in St. Ignatius and they take the bus out to visit them. We talked about the Ninepipes Museum, (which they have not visited) also the National Bison Range. They are coming down to Missoula and staying on their August 2017 tour as well. GC partners can contact Ken at [ken@pioneertrailsbus.com](mailto:ken@pioneertrailsbus.com) or Lisa at [eaglerocktours@centurylink.net](mailto:eaglerocktours@centurylink.net)

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